# Share Bonus Dividend/Loan Interest Rebate Program 

## INTRODUCTION

The Share Bonus Dividend/Loan Interest Rebate feature is a standardized program that allows credit unions to set up their own share bonus dividend and loan interest rebate programs. This feature is accessed Tool \#823 Standard Bonus Div/Loan Interest Rebate.

Some examples of when you might use this new feature are the following:

- You could market a new share product offering that pays a bonus dividend on the first dividend period the product is offered to increase savings participation at your credit union.
- You could promote a new loan product that will pay a loan interest rebate of $\mathrm{x} \%$ for all YTD interest to encourage members to get loans early in the program.

> It is important to note that this feature is meant to reward members throughout the year for a specific product or set of products that they may own, independent of any benefits that may be accruing from marketing clubs, Tiered Services, etc.

Review this booklet for information on setting up your programs, running simulations, and posting them. Visit Earnings Edge for more information.

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## Frequently Asked Questions

## Where do I go for assistance with this feature?

Review this booklet for information on this feature. Refer any questions you may have to EarningsEdge@cuanswers.com.

At this time please do not attempt to post a bonus dividend or loan interest rebate yourself. Please contact Earnings Edge for assistance at EarningsEdge@cuanswers.com.

## What can I do with this feature? What are some examples?

This feature allows credit unions to set up their own share bonus dividend and loan interest rebate programs, instead of relying on costly custom programming. This feature is accessed via Tool \#823 Standard Bonus Div/Loan Interest Rebate.

Some examples of when you might use this new feature are the following:

- You could market a new share product offering that pays a bonus dividend on the first dividend period the product is offered to increase savings participation at your credit union.
- You could promote a new loan product that will pay a loan interest rebate of $\mathrm{x} \%$ for all YTD interest to encourage members to get loans early in the program.


## How is this feature different than a patronage dividend?

Bonus dividend/interest rebate programs are different than the patronage dividends. Patronage dividends (Tool \#583 Patronage Dividend Configuration) are meant to be an overall dividend based on the member's entire relationship with the credit union (the entire membership), with the dividend paid to the base share in one lump sum. In contrast, the bonus dividend/interest rebate program is designed to select specific products to include (or exclude) in the dividend or rebate.

## What if I want to offer a dividend on certificates?

Use the patronage dividend feature if you want to offer your members a bonus based on their ownership of certificates.

## How does this work with marketing clubs and tiered services?

It is important to note that this feature is meant to reward members throughout the year for a specific product or set of products that they may own, independent of any benefits that may be accruing from marketing clubs, Tiered Services, etc.

## Where is the bonus dividend or Loan rebate posted?

The bonus dividend or loan rebate is posted to the base share (000) account.

## How does a share bonus dividend affect year-to-date dividends?

 What about back up withholding?The bonus dividend will add to the year-to-date dividend and backup withholding will apply.

## How does a Loan rebate affect year-to-date interest paid?

The loan rebate will reduce the year-to-date interest paid.

## How do I SET UP SHARE BONUS DIVIDENDS FOR DIFFERENT DIVIDEND APPLICATIONS?

To give members separate bonus dividends for different savings and checking products, simply set up a bonus dividend program for each one. It is possible that a member might qualify for more than one dividend. You can also set up a program to include multiple dividend applications that are calculated as one bonus dividend.

For more information on setting up share bonus dividends, refer to Page 8.

## How do I give my members with a mortgage one loan rebate and MY MEMBERS WITH A CAR LOAN A DIFFERENT LOAN REBATE?

To give different loan rebates, simply set up multiple programs. In this case, you would select all of your mortgage loan categories for one loan rebate program and all of your automotive loan categories for a different loan rebate. It is possible that a member would qualify for both.

For more information on setting up loan rebate programs, refer to Page 8.

## What kind of exclusions are there?

You can exclude members with delinquent loans or written-off loans from receiving share bonus dividends or loan rebates. Other exclusions include members with a base share below par value.

The par value exclusion applies to the membership. If selected, any membership with a base share below par value will be excluded. (The par value amount used is that set by the credit union.) If the written-off exclusion is selected, any membership with a written off loan will not receive the bonus dividend or loan rebate.

The configuration also allows you to set the length of delinquency (by days xx or more delinquent) you want to exclude. (The configuration defaults to 999, which excludes any member with a delinquent loan.) For share bonus dividends, a member with any loan delinquent equal to or longer than this amount will be excluded. For loan rebates, the program only evaluates whether the member has a delinquent loan (fitting the days exclusion) with a loan category receiving the rebate. Because of this, a member could have a delinquent car loan, but still receive a loan rebate on his or her mortgage loan.

If the written off exclusion is selected, any membership with a written-off loan will not receive the bonus dividend or loan rebate. The par value exclusion also applies to the membership. If selected, any membership with a base share below par value will be excluded. (The par value amount used is that set by the credit union.)

## When can I run a simulation?

A simulation tool is built right into the software, allowing you to predict the cost of the program to your credit union. You can use the simulation tool at any time of the month. For more information about running a simulation refer to Page 12.

## How is the bonus dividend calculated for the simulation?

When running a simulation for a share bonus dividend program, the bonus is based on data from the day the simulation is run. Because accruals and average daily balance calculations occur during end-of-day processing, these amounts will not be updated for the day you run the simulation, and will therefore not be included in the bonus dividend calculation.

If YTD dividends is chosen on the configuration screen (see Page 8):

- For the simple daily dividend calculation: the bonus is based on accrued dividends as of the day of the simulation plus year to date dividends.
- For the average daily balance calculation: the average daily balance multiplied by the current rate is used to estimate the dividend amount as of the simulation date. That estimate plus year to date dividends will be used to calculate the bonus dividend.
- For the compound daily dividend calculation: the bonus is based on accrued dividends as of the day of the simulation plus year to date dividends.

If Period dividends is chosen on the configuration screen, the YTD value will not be added to calculate the bonus.

- The percentage of the bonus can be used to adjust the total dollar value.


## How is the loan rebate calculated for the simulation?

For loan rebates, the simulation uses year to date loan interest paid as of the day the simulation is run.

## WHEN CAN I SCHEDULE A PROGRAM TO POST?

At this time please do not attempt to post a bonus dividend or loan interest rebate yourself. Please contact Earnings Edge for assistance at EarningsEdge@cuanswers.com.

You can only schedule a program to run on the last day of the month.

## What data is used to calculate a posted dividend or rebate?

Current month data is used to determine the bonus dividend or loan interest rebate. Any regular dividend scheduled to post for the current month will be included.

## TO WHICH ACCOUNT IS THE BONUS DIVIDEND OR LOAN REBATE POSTED?

All bonus dividends and loan rebates are posted to the regular share account (000).

## How does this appear on A member's statement or in online

 BANKING?Each bonus dividend or loan rebate will appear on the member's statement or in online banking as a separate transaction. The transaction description that appears is selected in the program configuration.

## CAN I REMOVE A SCHEDULED PROGRAM SO IT DOES NOT POST?

Yes. Return to the main screen, select the program, and then select Schedule to Post. Enter zeros in the date field and use Schedule to Post (F5). You will be presented with a confirmation screen.

## CAN I DELETE A PROGRAM THAT IS SCHEDULED TO POST?

CU*BASE will allow you to delete a program that is scheduled to post. There is a confirmation screen, but CU*BASE will not stop you from deleting the program.

## Adding, Viewing, and Copying Programs

The entry configuration screen lists the programs configured at your credit union. These programs are sorted alphabetically by program name.

## Standard Bonus Div/Loan Interest Rebate (Tool \#823)



From this screen you can:

- Add a new program - Use Add Program (F6). (See Page 8.)
- Edit an existing program - Select the program and Change. (See Page 11.)
- Use a program as the basis for a new program - Select a program and Copy. (See Page 11.)
- Delete a program - Select a program and Delete. (See Page 11.)
- View program details - Select the program and View.
- Run a simulation of the program - Select a program and Run Simulation. (See Page 12.)
- Schedule a program to post - Select a program and Schedule to Post. (See Page 17.)


## Adding a New Program

To add a new program, use Add Program (F6). The following screen will appear:

## Choose a Program Screen



On this screen you select whether to create a program for a savings/checking dividends (DIVAPL), certificate (CDTYPE), or loan interest rebate (LNCATG). Once you have made your selection, press Enter.

## Setting Up a Share Bonus Program

If you select Savings/Checking Bonus Dividends (DIVAPL) on the selection screen (shown above), the following screen will allow you to configure a share bonus dividend program:

Setting Up a Bonus Program - Share


NOTE: If you would like to have a bonus dividend for different DIVAPL types, configure separate programs for each set of DIVAPLs.

1. Enter a program name in the Program Name field. This will be used to identify the program on the entry screen (shown on Page 8).

- Be sure to use a name that will help identify it to front line staff who may be researching the dividend.

2. Enter a transaction description. This description will appear in the transaction history in CU*BASE, as well as on member's statements and in online banking.
3. Select the products that apply to this program by using the Select button. A window will appear. Hold down the Ctrl key as you select
the appropriate DIVAPLs. Then use Select to return to the set up screen.

- NOTE: Suspended codes will appear in the listing. Even if you are not opening new accounts with this code (and have therefore suspended it), you may wish to pay on an account previously opened with the code.
- If you would like to have a different bonus dividend for different DIVAPL types, configure separate programs for each set of DIVAPLs.

4. Enter the percentage of the dividend you wish to pay your members to two decimal places (for example 5.25). You may pay over $100 \%$, such as $123.25 \%$.
5. Select whether to use year to date dividends or period dividends.

- The period will be determined by the DIVAPL. If the DIVAPL pays quarterly, then this would be the quarterly dividends; for a DIVAPL paying monthly, this would be the monthly dividends, etc.

6. Select your exclusions.

- Check to exclude memberships with a base share par value. The par value amount used is configured by the credit union, generally five dollars.
- Check to exclude memberships with delinquent loans. By default 999 will be entered, which will exclude all delinquent loans. Optionally enter a number of days. Memberships with any loan delinquent equal to or greater than this many days will be excluded.
- Check to exclude memberships with written off loans.

7. Press Enter to save the program and return to the program listing.

## Setting UP A Loan Rebate Program

If you select Loan Interest Rebate (LNCAT) on the selection screen (see Page 8), the following screen will appear allowing you to configure a loan interest rebate program:

Setting up a Rebate Program - Loans


1. Enter a program name in the Program Name field. This will be used to identify the program on the entry screen (shown on Page 7).
2. Enter a transaction description. This description will appear in the transaction history in CU*BASE, as well as on members' statements and in online banking.
3. Select the loan products that apply toward this program by using the Select button. A window will appear. Hold down the Ctrl key as you select the appropriate loan categories. Then use Select to return to the set up screen.

- NOTE: Suspended codes will appear in the listing. Even if you are not opening new accounts with this code (and have therefore suspended it), you may wish to pay on an account previously opened with the code.
- If you would like to have a different bonus dividend for different loan categories, configure separate programs for each group of categories.

4. Enter the percentage of the year to date dividends you wish to pay your members to three decimal places (for example 5.255). Only year to date interest can be used.
5. Select your exclusions.

- Check to exclude memberships with a base share par value. The par value amount used is configured by the credit union, generally five dollars.
- Check to exclude delinquent loans with loan categories included in this program. This is different from the share
bonus dividend programs. A member could technically get this loan rebate if that member had a delinquent loan. The delinquent loan would just need to have a loan category not included in this particular loan rebate program.

By default, 999 will be entered, which will exclude all delinquent loans (of the loan categories selected.) Optionally enter a number of days. Memberships with qualifying loans delinquent this many days or greater will be excluded.

- Check to exclude memberships with written off loans.

6. Press Enter to save the program and return to the program listing.

## Changing A Program

You can change a program by selecting a program from the entry configuration screen (shown on Page 7) and then selecting Change. You can change any details of the program except the program name.

## Copying a Program

You can copy a program by selecting a program from the entry configuration screen (shown on Page 7) and then Copy. All the information is copied into the second program, minus the program name. Enter a new program name, make any additional changes and press Enter to save this new program.

## Deleting a Program

To delete a program, select the program on the entry screen and then select Delete. A standard confirmation window will appear asking you to confirm your deletion of the program. You can delete any program, even one that is scheduled to post.

## RUNNING A SIMULATION

Before scheduling the program to post, you can run a simulation of the program. This will generate a report allowing you to verify the results. This way, if the results are not quite what your credit union is looking for, you can tweak the program configuration and rerun the simulation until the results are as you would like.

## Frequently Asked Questions - FAQ

## When can I run a simulation?

A simulation tool is built right into the software, allowing you to predict the cost of the program to your credit union. You can use the simulation tool at any time of the month. For more information about running a simulation refer to Page 12.

## How is the bonus dividend calculated for the simulation?

When running a simulation for a share bonus dividend program, the bonus is based on data from the day the simulation is run. Because accruals and average daily balance calculations occur during end-of-day processing, these amounts will not be updated for the day you run the simulation, and will therefore not be included in the bonus dividend calculation.

If $\boldsymbol{Y T D}$ dividends is chosen on the configuration screen (see Page 8):

- For the simple daily dividend calculation: the bonus is based on accrued dividends as of the day of the simulation plus year to date dividends.
- For the average daily balance calculation: the average daily balance multiplied by the current rate is used to estimate the dividend amount as of the simulation date. That estimate plus year to date dividends will be used to calculate the bonus dividend.
- For the compound daily dividend calculation: the bonus is based on accrued dividends as of the day of the simulation plus year to date dividends.

If Period dividends is chosen on the configuration screen, the YTD value will not be added to calculate the bonus.

- The percentage of the bonus can be used to adjust the total dollar value.


## How is the loan rebate calculated for the simulation?

For loan rebates, the simulation uses year to date loan interest paid as of the day the simulation is run.

## How do I run the simulation?

To run a simulation, select the program on the main entry screen and then select Run Simulation.

Main Entry Screen


The following screen will appear listing the details for the program:

## Simulation Screen



Use F5-Run Simulation to run the simulation. This is just a simulation to evaluate the cost of the program to your credit union. No dividends or rebates are posted.

When the simulation is run, three simulation reports will print. Different reports are printed for share bonus dividend programs than for loan rebate programs.

## Simulation Reports

## Simulation Reports - Share Bonus Dividend

Share Bonus Dividend - Simulation Summary Report


## Share Bonus Dividend - Simulation Exception Report



## Share Bonus Dividend - Simulation Detail



## Simulation Reports - Loan Rebate

## Loan Interest Rebate - Simulation Summary Report



## Loan Interest Rebate - Simulation Exception Report



## Loan Interest Rebate - Simulation Detail



* Rebate interest is calculated by individual account and will not necessarily be an exact percentage of the gross totals.


## Scheduling a Program to Post

At this time please do not attempt to post a bonus dividend or loan interest rebate yourself. Please contact Earnings Edge for assistance at EarningsEdge@cuanswers.com.

You can only schedule the program to run on the last day of the month.

## Frequently Asked Questions (FAQ)

## When can I schedule a program to post?

At this time please do not attempt to post a bonus dividend or loan interest rebate yourself. Please contact Earnings Edge for assistance at EarningsEdge@cuanswers.com.

You can only schedule a program to run on the last day of the month.

## What data is used to calculate a posted dividend or rebate?

Current month data is used to determine the bonus dividend or loan interest rebate. Any regular dividend scheduled to post for the current month will be included.

## To which account is the bonus dividend or loan rebate posted?

All bonus dividends and loan rebates are posted to the regular share account (000).

## How does this appear on a member's statement or in online banking?

Each bonus dividend or loan rebate will appear on the member's statement or in online banking as a separate transaction. The transaction description that appears is selected in the program configuration.

## Can I remove a scheduled program so it does not post?

Yes. Return to the main screen, select the program, and then select Schedule to Post. Enter zeros in the date field and use F5-Schedule to Post. You will be presented with a confirmation screen.

## Can I delete a program that is scheduled to post?

CU*BASE will allow you to delete a program that is scheduled to post. There is a confirmation screen, but CU*BASE will not stop you from deleting the program.

## How do I Schedule the program to post?

At this time please do not attempt to post a bonus dividend or loan interest rebate yourself. Please contact Earnings Edge for assistance at https://www.cuanswers.com/contact-form/\#dept=earningsedge.

You can only schedule a program to run on the last day of the month. End-of-month data is used to calculate the bonus or rebate. Enter the last date of the month.

- Current month data is used to determine the bonus dividend or loan interest rebate. Any regular dividend scheduled to post for the current month will be included.

On the date selected, the program will run and the share bonus dividend and loan rebate will be paid to the base share account. Each dividend or rebate will appear as a separate transaction record.

- For loan interest rebates, the year-to-date loan interest will also be adjusted. The bonus dividend will add to the year-to-date dividend and backup withholding will apply.

Three posting reports will print. Different reports print for share bonus dividend programs than for loan rebate programs.

## Posting Reports

## Posting Reports - Share Bonus Dividend

Share Bonus Dividend - Posting Summary Report


Share Bonus Dividend - Posting Exception Report


968761-000 SH REGULAR SHARES
969335-000 SH REGULAR SHARES
$980216-000$ SH REGULAR SHARES $\begin{array}{ll}980216-000 & \text { SH REGULAR SHARES } \\ 989068-000 & \text { SH REGULAR SHARES }\end{array}$

SH REGULAR SHARES \# ACCTS:
** TOTAL FOR PROGRAM \# ACCTS: 778

Bonus Dividend 0
Account 30 days or more delinquent
Bonus Dividend 0
Bonus Dividend 0
\# ACCTS: 778 ***END OF REPORT***

## Share Bonus Dividend - Posting Report

```
8/31/12 11:34:08
    RUN ON 8/31/12
SAVINGS/CHECKING BONUS DIVIDEND PROGRAMS
    **POSTING**
PROGRAM NAME: TEST16 SH DELQ 30 DAYS EXCLUDE
Excluding Accounts >= 30 days delinquent
PAY 10.000% OF YTD DIVIDENDS AS OF 08/31/2012
    ACCOUNT
PREVIOUS BONU
DIVIDEND AMT
```



``` YID TOTAL
ACCOUNT BALANCE DIVIDEND DIVIDENDS SH REGULAR SHARES
\[
\begin{aligned}
& 176.6 \\
& 204.9
\end{aligned}
\]
204.93
170.98
\(1,030.03\)
\begin{tabular}{rr}
.03 & 176.72 \\
.03 & 204.96 \\
.01 & 170.99 \\
.11 & \(1,030.14\) \\
.01 & 5.18
\end{tabular}
\begin{tabular}{rr}
.32 & .35 \\
.27 & .30 \\
.11 & .12 \\
1.06 & 1.17 \\
.06 & .07
\end{tabular}
\begin{tabular}{lrrrrr}
\(989218-000\) & 7.71 & .01 & 7.72 & .14 & .15 \\
\(989840-000\) & \(1,863.16\) & .32 & \(1,863.48\) & 3.21 & 3.53
\end{tabular}
\begin{tabular}{lllllllll} 
SH REGULAR SHARES & \(12,355,275.56\) & \(1,181.59\) & \(12,356,457.15\) & \(11,797.03\) & \(12,978.62\) & \# ACCTS: 2,508 \\
** TOTAL FOR PROGRAM & \(12,355,275.56\) & \(1,181.59\) & \(12,356,457.15\) & \(11,797.03\) & \(12,978.62\) & \# ACCTS: 2,508
\end{tabular}
```

* Bonus dividends are calculated by individual account and will not necessarily be an exact percentage of the gross totals.


## Posting Reports - Loan Rebate

Loan Rebate - Posting Summary Report


Loan Rebate - Posting Exception Report


## Loan Rebate - Posting Report*



* Rebate interest is calculated by individual account and will not necessarily be an exact percentage of the gross totals.
***END OF REPORT***
*The report above shows the change in the balance of the base share (000) (which receives the rebate) as well as the change in year-to-date interest. The final column indicates the suffix of the loan that qualified for the rebate.

