# Using the Member Branch Reassignment Tool 

Shifting Member Assets Based on Demonstrated Member Preferences

## INTRODUCTION

With the Member Branch Reassignment feature, CU*BASE can reassign member asset branches according to the member's analyzed branch preference. This tool uses a special "Most Used" branch analysis that looks at member transactions to determine the number of times a member visits a particular branch lobby.

This is a powerful and flexible tool that should capture the imagination of branch analysts and credit union leaders. Whether it be trying to determine how to restructure branches after mergers or understanding how to justify the profitability through branch accounting, asset assignment, or activity analysis, this tool will be a powerful ally.

This tool might be a little too powerful. Make sure you spend the time to truly analyze the numbers and work with a Client Service Representative before you start moving members here or there. And make sure your accounting department is on board: this tool will not only move the member's assignment; it will also create the G/L account entries automatically to move the assets on your books.

## Considerations Before You Begin

This feature has the potential to permanently shift millions of dollars of assets in your General Ledger, so careful planning and analysis is critical!

- You may run the feature in "Preview" mode as many times as you wish before actual changes are made to member records. You may need to experiment with different periods of transaction history and evaluate the effect several times before you are ready to proceed.
- Alternative branch reassignment methods are also available upon request. If you have already done an assessment of your membership and wish to simply reassign a certain group of member account numbers, the system was designed to look for a file named PBRUSER (recommended to be in your QUERY $x x$ library) and reassign the accounts using that data only. The file must contain the account base, the "from" branch number and the "to" branch number. However, this should be done only after careful testing and verification by a Client Service Representative.


## Using the Branch Reassignment <br> TOOL

Reassign Member Branches (Tool \#5053)

| 3 Session 0 CU*BASE GOLD Edition - ABC TESTING CREDIT UNION | (百) $\square$ |
| :---: | :---: |
| File Edit Tools Help |  |
| Member Branch Reassignment |  |
| Report Options Response |  |
| For branch $\square(0=$ all branches $)$ <br> Analysis method v $\quad(\mathrm{V}=$ visits $)$ | $\square$ Job queue <br> Copies 1 <br> Printer P1 |
| $i$ Update master and member branch records using the most used branch method using origin 1 teller transactions only. |  |
| Branch Reassignment | Steps |
| From branch <br> To branch | 1. Create work files (run once initially or after step 4) <br> 2. Run in preview mode as needed until ready to update <br> 3. Run in update mode <br> 4. Delete work files (when done with all reassignments) |
| Run mode $\bigcirc$ Preview only $\bigcirc$ Update recordsUpdate code $\square$ |  |
| Run |  |
| Create Work Files |  |
| Delete Work Files |  |
| $\leqslant \rightarrow$ P II | FR (996) 612013 |

This screen is used to set the parameters for change the Member Branch flag on your membership records to match a member's actual established branch preference based on a history of behavior. You can run the option in "Preview only" mode as many times as needed to analyze the results before any changes are made to actual records.

This tool should be run only after extensive analysis and preparation. Please contact a Client Service Representative for assistance.

Field Descriptions

| Field Name | Description |
| :--- | :--- |
| For branch | Enter the branch/location number you wish to <br> analyze/modify. Only members already assigned to that <br> branch will be included in the calculations. Leave the field <br> blank to look at all memberships regardless of current <br> branch assignment. |
| Analysis method | Currently only the "Most Used Branch" analysis method is <br> available, which analyzes member visits. <br> Most Used Branch counts the number of times a member <br> visits a particular branch to post at least one transaction, by <br> looking at the teller branch on the transaction record. For <br> days with multiple transactions, the transactions must be at <br> least 60 minutes apart to be considered a separate visit. |


| Field Name | Description <br> Only teller transactions (origin code 01) are used <br> when performing the analysis of the member's <br> preferences. |
| :--- | :--- |
| Based on a consistent <br> monthly pattern for <br> $x x$ months | Enter a number of months (1, 2, or 3 months maximum) to <br> indicate how much transaction data should be included in <br> the calculations. <br> The calculation uses a simple majority rule: if a member <br> visits one branch 5 times and another one 4 times, the <br> member will be reassigned to the branch with 5 visits. |
| Branch reassignment <br> From branch <br> To branch | Use this to perform a straight reassignment of assets from <br> one branch to another (no analysis needed). This should be <br> used when you are closing a branch and wish to reassign all <br> members to an alternate branch regardless of activity or <br> member preference. <br> Leave the For branch field above blank if using these <br> fields. |
| Steps | See below for instructions on the steps shown on this <br> screen. |
| Run mode | Choose one of the following to indicate whether or not actual <br> member records should be altered by the procedure: <br> Preview only - Use this for all testing and verification runs <br> prior to actually modifying member records. You can <br> perform this preview as many times using as many <br> different configurations as you wish. |
| Update records - Once you have run the preview mode |  |
| enough times to verify the end results are what you |  |
| want, use this to actually adjust the branch/location on |  |
| member records, and generate the appropriate journal |  |
| entries, ready to be posted to your G/L. The proper |  |
| update code will be required as a confirmation. Contact |  |
| a Client Service Rep. for assistance. |  |$|$

## Step by Step

| Step 1: <br> Create Work Files | Use Create Work Files (F15) to take a snapshot of your <br> member and transaction data in preparation for the <br> analysis. <br> NOTE: The system will automatically pull in a full <br> three months' worth of data is pulled into the work <br> files; you can specify the number of months that <br> are actually used in the calculation later using the <br> Based on a consistent monthly pattern... setting as <br> needed. |
| :--- | :--- |
| Step 2: <br> Run in Preview Mode |  |
| Complete all of the fields on this screen, choosing Preview <br> only in the Run mode field, then press Run (F5) to perform <br> the preview analysis. <br> Two reports will be printed showing the results of the <br> analysis and the predicted effect on member data. Repeat <br> this step, adjusting the settings on this screen, as many <br> times as needed until the desired results are achieved. |  |
| Step 3: <br> Run in Update Mode |  |
| STOP! Please make sure you have worked with a <br> Client Service Representative before proceeding with <br> this step! <br> Based on the results of your preview analysis, complete all <br> of the fields on this screen with your chosen options, <br> selecting Update only in the Run mode field and entering <br> the proper update code. Use Run (F5) to perform the <br> preview analysis. <br> IMPORTANT: See Page 1 for a discussion about |  |
| timing this action to coincide with dividend and |  |
| interest accruals, etc. |  |

## Report Samples

Following are samples of the two reports that will be generated showing the results of the analysis calculations (both Preview and Update modes). The first report lists all of the member accounts that will be modified.


The second report summaries the changes by product. Savings and loans are separated onto separate pages of the report.


