

Charting the Future of Your Real Estate Loan Department

Your Mortgage Partner

Lender*VP Real Estate combines the power of CU*BASE[®] servicing tools, your credit union team, and real estate servicing experts to make sure your member identifies his/her mortgage as a credit union loan. When you partner with Lender*VP your member sees you as the mortgage expert and their loan as a fully integrated member service, not just a place they got their mortgage.

From teller services to online banking, the member sees their mortgage consistent with all of the other great credit union loan products. Lender*VP shines the light back on the credit union so their members think of the credit union as the source of the mortgage support and answers.

Tools

Lender*VP Real Estate offers the tools to better serve your members and also provides you an experienced business partner that can support you regardless of your credit union size or level of real estate experience.

Contact Information:

Lender*VP Real Estate CU*Answers Management Services Lendervp@cuanswers.com (800) 327-3478

www.cuanswers.com/lendervp

Services Offered by Lender*VP

Lender*VP Real Estate is here to make servicing easy for you and your members by providing the following services:

Escrow Administration

- Taxes
- Insurance
- Private mortgage insurance
 - Disbursements
 - Yearly escrow analysis

Investor Reporting

- Daily or monthly remittance
- Balancing
- Monthly reporting preparation

Services Not Offered by Lender*VP

The following are examples of mortgage servicing functions not provided by Lender*VP Real Estate:

- Default and foreclosure management
- Tax and insurance tracking
- Payoff retention/document management
- Special loan processing (balloon rest. ARM, conversion, etc.)

Why Not?

Lender*VP Real Estate attends to the detailed paper pushing so the credit union can concentrate on their internal mortgage servicing functions. The pricing structure reflects our support of credit union mortgage servicing functions.



When you partner with Lender*VP the member has all of the credit union's servicing features as part of their mortgage.

