Collateral

Tools for Tracking Property Securing Loans

INTRODUCTION

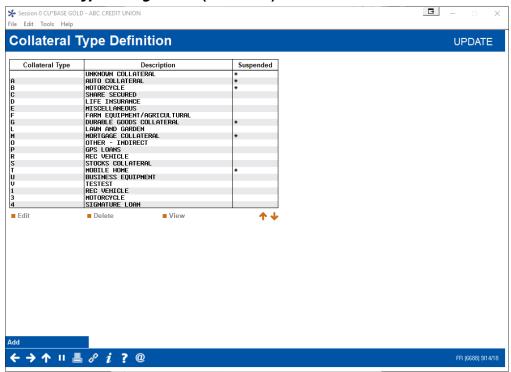
This booklet documents how you can configure and track collateral that secures member loans. Included is also a discussion of the Medallion Collateral type.

CONTENTS

COLLATERAL CONFIGURATION	3
Adding Collateral Records	5
COLLATERAL DEFINITION TYPE "V" (VEHICLE) COLLATERAL DEFINITION TYPE "R" (REAL ESTATE) UPDATING EXISTING COLLATERAL ITEMS	6 7 9
MEDALLION TYPE COLLATERAL	10
Configuring Medallion Type Collateral Adding and Updating – Medallion Collateral Re-pricing Medallion Type Collateral Medallion Collateral Inquiry	10 13 15 16
Collateral Information Report	17
REPORT SAMPLES	19
Loan-to-Value Report	21
REPORT SAMPLE	22

COLLATERAL CONFIGURATION

Collateral Type Configuration (Tool #223)



This screen is used to create a credit union-defined collateral code, and choose the Definition Type that determines which fields are used for the collateral items. There are only four collateral definition types that determine the fields on the collateral screen:

V=Vehicle

R=Real Estate

S=Stocks

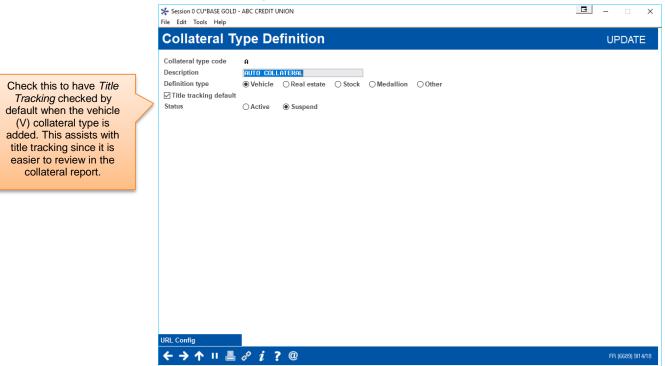
O=Other

M=Medallion

However, your credit union can configure up to 26 different collateral codes from those four definitions (for example, "Automobile" and "Watercraft" may both use definition type "V").

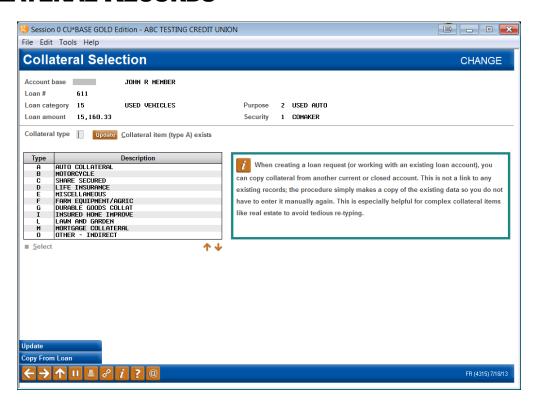
Any Collateral Type codes that are configured with definition type "V" have the Title Tracking feature. Check the *Title Tracking default* box in this detail screen to have the Title Tracking box checked by default on the collateral record when you add it.

Collateral Configuration Detail



Any Collateral Type codes that are configured with definition type "R" have the Property Tax Tracking feature.

ADDING COLLATERAL RECORDS



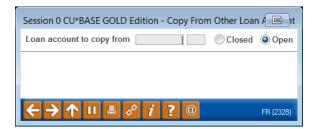
This screen appears when adding a collateral item to a new loan request, or when maintaining collateral on an existing loan. From this screen you may add a new collateral item to the loan, or make changes to an existing item. (Remember that loans may have multiple collateral items attached to them.)

To add a new item, enter one of the collateral type codes shown at the bottom of the screen and use Enter.

- If the code was configured with definition type "V" (Vehicle), the screen on Page 6 will appear.
- If the code was configured with definition type "R" (Real Estate), the screen on Page 7 will appear.

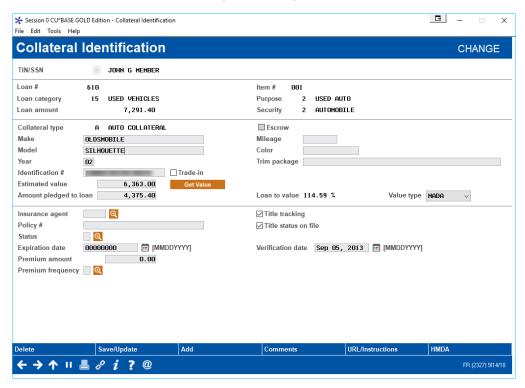
If collateral items have already been attached to this loan, the message "Collateral currently exists for this item" will appear near the top of the screen. Use *Update* (F11) and the screen shown on Page 5 will appear.

Use Copy from Loan (F14) to copy a collateral record from a different Loan



When collateral information is stored with another loan, Copy from Loan (F14) allows you to copy that collateral detail into this loan. The collateral record can be part of this same account base or a different account base. When the collateral record is stored in CU*BASE, it can be copied to any loan

COLLATERAL DEFINITION TYPE "V" (VEHICLE)



This collateral type is typically used for automobiles, boats, RVs and other vehicles. Once this item is complete, if you need to add another item to this same loan, use Add (F10), and the Collateral Selection screen will reappear, allowing you to choose another collateral code. Otherwise, if this is the only item to be added, use Save/Update (F5) to record the change. When creating a new loan, the system will continue to the Loan Recap screen. If you are working with an existing loan account, the system will continue to the next miscellaneous loan maintenance item you selected.

- NOTE: The *Title Tracking* box can be checked by default for "V" collateral record if configured in the Collateral configuration detail screen. This assists with title tracking when using the collateral reports. See page 4 for more details on the configuration.
- NOTE: Collateral Type "S" (Stock) and "O" (Other) use a similar screen with slightly different field descriptions.

Using Title Tracking Fields

For collateral items where the credit union is required to maintain a copy of the Title on file, the new Title Tracking fields can be used to keep track of the status of this paperwork. As you receive the appropriate Title paperwork, this collateral item should be maintained, and the *Title Status* field updated.

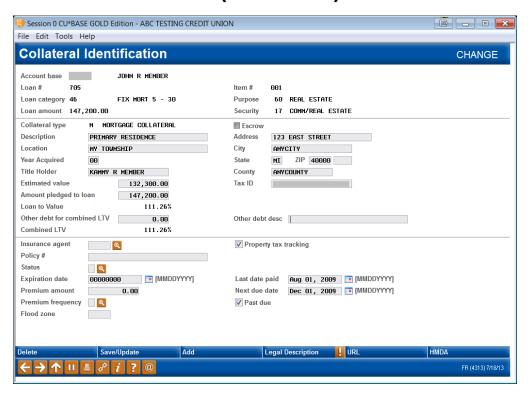
To make keeping track of these items easier, the Collateral Information report (described on Page 10) can be used to list only those items with Title

tracking turned on, or only those items where the Title paperwork is not yet on file.

Field Descriptions

Field Name	Description					
Title Tracking	If you need to track the status of Title paperwork on this collateral item, check the box. If not, leave the box unchecked. This field is used when printing the Collateral Information report as a way to print a list of only those items that are being tracked for Title information. See Page 10 for information about the Collateral Information report.					
Title Status is file	If you have received all appropriate Title paperwork on this item, check the box. Otherwise, leave the box unchecked. This status will be used when printing the Collateral Information report (see Page 17).					
Verification Date	If the Title paperwork has not yet been received, this field can be used to enter the date on which verification of this paperwork should be made. When printing the Collateral Information report, you may choose to list only those items with a verification date that has passed, so that measures can be taken to obtain the necessary paperwork.					

COLLATERAL DEFINITION TYPE "R" (REAL ESTATE)



This collateral type is typically used for real estate items, such as mortgages, home equity loans, etc. Once this item has been entered, if you need to add another item to this same loan, use *Add* (F10), and the Collateral Selection screen will reappear, allowing you to choose another collateral code. Otherwise, if this is the only item to be added, use *Save/Update* (F5) to

record the change. When creating a new loan, the system will continue on to the Loan Recap screen. If you are working with an existing loan account, the system will continue to the next miscellaneous loan maintenance item you selected.

Using Property Tax Tracking Fields

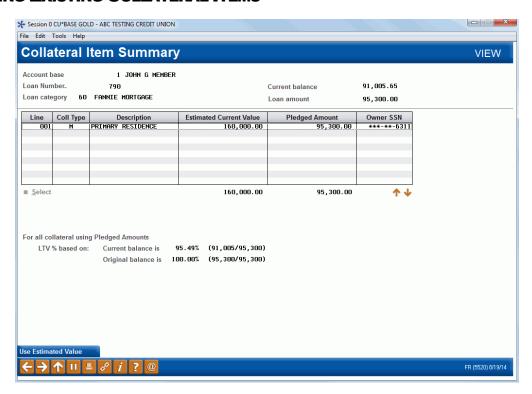
For collateral items where the credit union is required to maintain records of property tax payments on file, the Property Tax Tracking fields can be used to keep track of the status of this paperwork. As you receive notification of property tax payments being made, this collateral item should be maintained and new paid and due dates entered.

To make keeping track of these items easier, the Collateral Information report (described on Page 17) can be used to list only those items with Property Tax tracking turned on, or only those items where tax payments are past due.

Field Descriptions

Field Name	Description
Property Tax Tracking	If you need to track the status of property tax payments on this collateral item, check this box. If not, leave the box unchecked. This field is used when printing the Collateral Information report as a way to print a list of only those items that are being watched for property tax payment status. See Page 17 for information about the Collateral Information report.
Last Date Paid	Enter the date on which the last property tax payment was made.
Next Due Date	Enter the date on which the next property tax payment is due.
Past Due	If you know the property tax payment is currently past due on this item, check this box. Otherwise, leave the box unchecked. When the Property Tax Collateral report is run, the system will automatically update the contents of this field based on the date in the Next Due Date field.

UPDATING EXISTING COLLATERAL ITEMS



This screen appears when you use either of the "Update" (F11) buttons on the Collateral Selection screen (shown on Page 5).

This screen lists all of the collateral items attached to a loan. To view or modify any of the items listed, select the desired item in the list and use Enter or Select. The screen that appears will depend on the collateral definition record. (Pages 6 and 7 show two of the types available).

The loan-to-value (LTV) percentage based on both current and original balance displays at the bottom of the screen. Also, for the value of the collateral, you use F11 to switch between using the estimated current value versus the pledged amount.

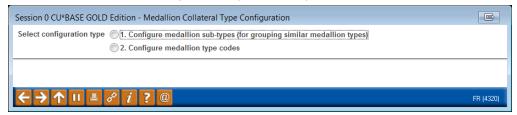
If you would like the LTV for line-of-credit loans to use the disbursement limit instead of the current balance in the calculation, then be sure to activate the "Use disbursement limit to calculate LOC loans" option in **Tool** #458 *Loan Category Configuration* for the appropriate loan categories.

MEDALLION TYPE COLLATERAL

An additional collateral definition type, Medallion, was specifically designed for when taxi cabs (the license to drive them) are used as collateral. Using the Medallion collateral type, you can tie multiple Medallions to a single collateral record. You could potentially add 99 Medallions to a single collateral record, and then add or remove Medallions from the collateral to automatically adjust the Total Loan to Value. Then, if a borrowing member sold a Medallion, you do not have to redo the loan or collateral.

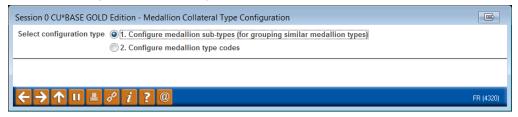
CONFIGURING MEDALLION TYPE COLLATERAL

Medallion Collateral Configuration (Tool #490)



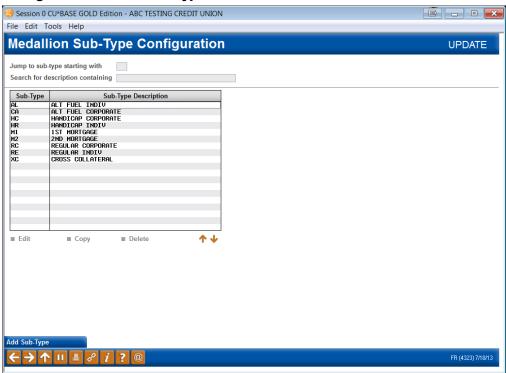
Configuring Medallion collateral types is a two-step process. First you configure the Medallion sub-type. Next you configure the Medallion Type codes. The codes are grouped by Type to allow for easy re-pricing using the Re-pricing feature.

Step 1: Configure Medallion Type



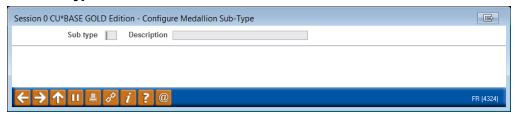
First select #1-Configure medallion sub-types (for grouping similar medallion types) to configure your Medallion Sub Types.

Configured Medallion Sub Types

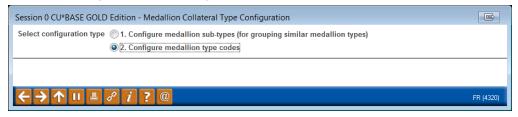


The screen above shows some configured Medallion Sub Types. To add a new Type, use *Add Sub-Type* (F6).

Add Sub Type



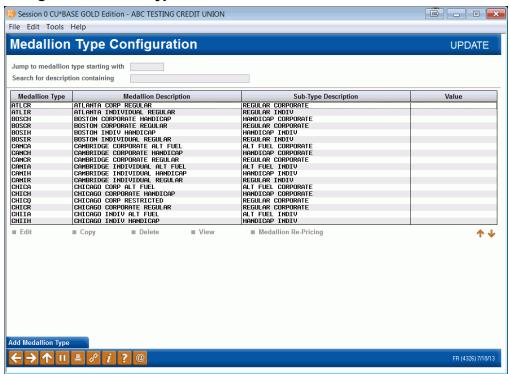
Step 2: Configure Medallion Type Codes



Next you configure the Medallion type codes by selecting #2-Configure medallion type codes.

Below is a listing of Medallion Type codes.

Configured Medallion Type Codes



To add or edit a Type and its initial value, you would use the screen below.

Configure/Price Medallion Types

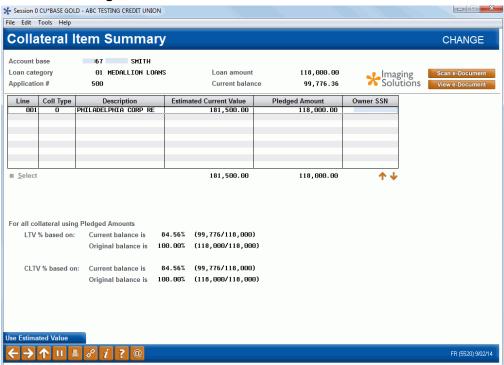


To jump to the Re-Price Medallion Collateral screen, select a Medallion Type and use *Medallion Re-pricing* .

ADDING AND UPDATING – MEDALLION COLLATERAL

With Medallion Type collateral, the following screens appear when adding a collateral item to a new loan request, or when maintaining collateral on an existing loan. These appear instead of the Real Estate, Vehicle, Stock or Other Collateral screens.

Collateral Listing



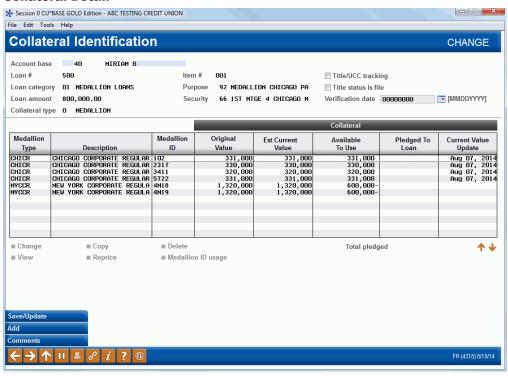
To view the individual collateral items select a line and Select.

• NOTE: If multiple medallion collateral items are securing the loan, then MULTIPLE displays in the Description field.

The loan-to-value (LTV) percentage based on both current and original balance displays at the bottom of the screen. Also, for the value of the collateral, you can use F11 to switch between using the estimated current value versus the pledged amount.

When medallion collateral is securing the loan, the combined loan-to-value (CLTV) also displays based on both current and original balance. The CLTV includes the balances for all loans using the medallion as collateral.

Collateral Detail



Field Name	Description
Title/UCC Tracking	To track the status of the UCC paperwork on this collateral, check this box. If not, leave this box unchecked.
Title status is file	If you have received all appropriate UCC paperwork for the collateral, check this box. If not, leave this box unchecked.
Verification date	If the UCC paperwork has not yet been received, this field can be used to enter the date on which verification of the paperwork should be made.
Medallion ID	The Medallion ID.
Original Value	The original value of the medallion. This defaults from the Medallion Add/Update screen.
Est Current Value	The current value of the medallion. NOTE: For an ADD record, this is the Original Value.
Available to Use	The balance of the medallion available to use as collateral for another loan.
Pledged to Loan	The amount pledged to the loan from the Medallion Add/Update screen.
Current Value Updated	The last date that the current value of the medallion was updated.

To add another collateral item, similar to an existing one, simply select the item and the Copy option. Then change the Medallion ID code on the screen below, and use Save/Update (F5).

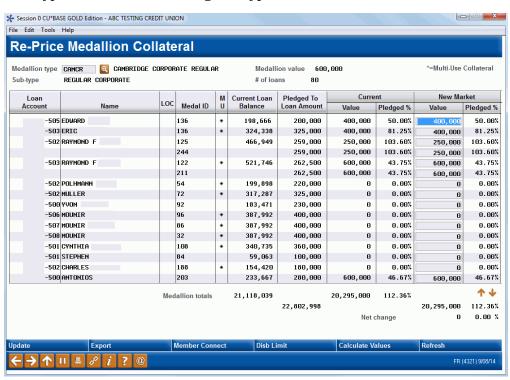


• NOTE: Use the Re-pricing tool, covered next to re-price your collateral by Medallion Type.

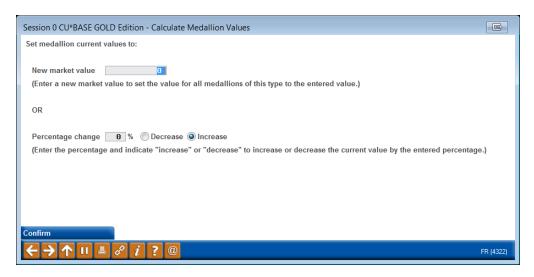
RE-PRICING MEDALLION TYPE COLLATERAL

Tool #713 *Re-Price Medallion Collateral* is similar to the "Update Investment Market Price" tool for investments. With this tool, the collateral value can be periodically adjusted and the system automatically updates all the Medallion collateral records, recalculating LTV ratios.

After entering the screen, you select a Medallion Type to view all collateral of that Type and the loans holding this type of collateral.



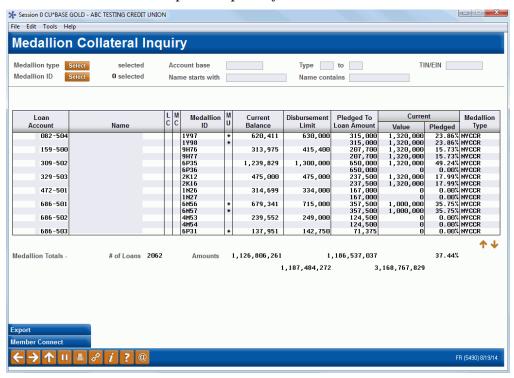
From this screen, you can make individual changes to the collateral value. To simulate a change in value across the Type, use *Calculate Values* (F14) to move to the following screen. You can simulate changes, but to finalize the update, you must use *Update* (F5) on the first screen (shown above).



Here you can enter a new value of the Medallion collateral. Or you can enter a percent increase or decrease. *Confirm* (F5) will return you to the original screen where the change is reflected.

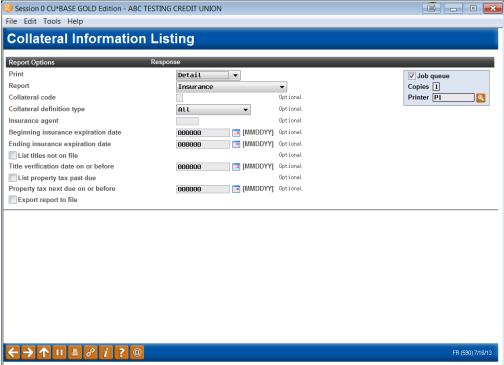
MEDALLION COLLATERAL INQUIRY

Tool #491 Medallion Collateral Inquiry is an inquiry tool for medallion collateral records. The information is similar to the Re-Price Medallion Collateral screen but no update capability is allowed.



COLLATERAL INFORMATION REPORT

Pledged Collateral Information Report (Tool #587)



There are three different report formats that can be selected, as well as many parameters to define exactly which collateral records should appear on the report. When ready, press ENTER to generate the report.

Field Descriptions

_	
Field Name	Description
Print Detail or Summary	Choose <i>Detail</i> to print the normal detailed report showing each individual collateral record. Choose <i>Summary</i> to print only subtotals for each collateral code and definition type.
Report	Enter one of the following to determine the format for the printed report (samples are shown on the following page), as well as which types of records will be included:
	Insurance format showing Insurance Agent, Status, Expiration Date and Phone Number.
	Title Tracking format showing Tracking Status and Verification Date. Only collateral records with "Y" in the <i>Title Tracking</i> field will be included on this report.
	Property Tax format showing Last Paid, Next Due and Past Due information. Only collateral records with "Y" in the Property Tax Tracking field will be included on this report. When this report is run, the system will automatically verify the Next Due Date on all items and update the Past Due field (Y/N) as needed, so that items which are past due will be flagged properly.
Collateral code	If you wish to see information for only one of your credit union's configured Collateral Type codes, enter the code here. Leave the field blank to include all codes.

Field Name	Description
Collateral definition Type	If you wish to see information for only one Collateral Definition Type, enter one of the following. Leave the field blank to include all types. V Vehicle R Real Estate M Medallion S Stocks O Other HINT: This is a great way to see the insurance records only for vehicles - choose the Insurance format above and enter "V" here.
Insurance agent	If you wish to see records for only one of your credit union's configured Insurance Agent codes, enter it here. Leave the field blank to include all items.
Beginning insurance expiration date	If you wish to see records where insurance coverage is due to expire within a certain time frame, enter the beginning date of the range here.
Ending insurance expiration date	If you wish to see records where insurance coverage is due to expire within a certain time frame, enter the ending date of the range here.
List titles not on file	Used when printing the Title Tracking format: Check the box to show only those items with a <i>Title Status</i> field that is blank (not "F" for "On File"). Leave the box unchecked to include all Title Tracking records. Titles can be more easily tracked if the <i>Title Tracking</i> field is checked by default when the vehicle collateral type is added. This default setting to checked can be configured in the Collateral Configuration screen. See this section of the bookle.t for
Title verification date on or before	Used when printing the Title Tracking format: Use this field to list only those records with a Verification Date on or before the specified date.
List property tax past due	Used when printing the Property Tax Tracking format: Check the box to show only those items where the <i>Next Due Date</i> for the property tax is less than or equal to today's date. Leave the box unchecked to include all Property Tax Tracking records.
Property tax next due on or before	Used when printing the Property Tax Tracking format: Use this field to list only those records with a <i>Next Due Date</i> on or before the specified date.
Export report to file	Use this to export the data for use with Report Builder or Member Connect.

REPORT SAMPLES

Following are samples of the Detail for all three types of reports. The Summary report is similar except only the subtotals for each Definition Type are included on the report.

Insurance Format

/26/11 9:43.55	ABC CREDIT UN: Loan Collateral De INSURANCE INI	etail Register	LCLML1			Page	Page 1	
	ERAL Yr Identification Num		Amt Pledged	Agent	Status		hone Numb	
11111-610 CHEVROLET 15 COBALT	09 11111111111111111		13,375.94		Unknown		O PHONE	
		13 435 00	13 375 9/					
llateral Definition. Real Estate	Collateral Code Total: Collateral Definition Total:							
llateral Definition: Real Estate ollateral Code: MORTGAGE COI Account # Collateral Loan Type Description	Collateral Definition Total:	13,425.00	13,375.94			CE INFORMATIO		
llateral Code: MORTGAGE COI Account # Collateral	Collateral Definition Total:	13,425.00 Value	13,375.94 Amt Pledged	Agent	Status	Exp Date P	hone Numb	
ollateral Code: MORTGAGE COI Account # Collateral Loan Type Description 19999-846 PRIMARY RESIDENCE	Collateral Definition Total: LLATERAL Yr Title Holder	13,425.00 Value	Amt Pledged25,000.00	Agent 77106	Status Active	Exp Date P	hone Numb 111-555-555	
Account # Collateral Loan Type Description 19999-846 PRIMARY RESIDENCE 15 TOWNSHIP 34444-790 PRIMARY RESIDENCE 60 TOWNSHIP	Collateral Definition Total: LLATERAL Yr Title Holder 00 JAMES MEMBER	Value 	Amt Pledged25,000.00	Agent 77106 52239	Active Active	Exp Date P	hone Numb 111-555-555	

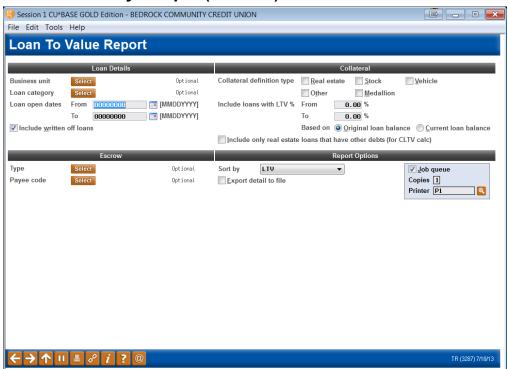
Title Tracking Format

2/97 10.47		****CU*BASE CSR/TEST Loan Collateral TITLE TRACKIN	Detail Registe	LO	CLML1	Page DAWNM	
	finition: Vehicle de: AUTO COLLA	TERAL					
Loan Type	Collateral Description	Yr Identification Num	Value		Tracking?	Status	
22222-771		97 222222222222222	10,000.00				
33333-773 OLDSMOBILE 02 CUTLASS		95 3333333333333333	5,300.00	5,300.00	Y		02/01/1998
		Collateral Code Total:	15,300.00	.00			
lateral Cod	finition: Vehicle		15,300.00				
lateral Cod Account #	de: OTHER REC		·				NG INFORMATION Verification Date
Account # Loan Type 999-775	de: OTHER REC	VEHICLE	Value	Amt Pledged	Tracking?	Status	
Account # Loan Type 999-775 03 22229-775	Collateral Description TERRYTOWN CAMPER	VEHICLE Yr Identification Num	Value 2,000.00	Amt Pledged	Tracking?	Status	Verification Date
Account # Loan Type 999-775 03 22229-775	de: OTHER REC Collateral Description TERRYTOWN CAMPER HONDA	VEHICLE Yr Identification Num 89 4444444444	Value 2,000.00 3,500.00	Amt Pledged 	Tracking?	Status	Verification Date

Property Tax Tracking Format

/02/97 4:10.47		****CU*BASE CSR/TEST Loan Collateral PROPERTY TAX TRAC	LCLML1	I	Page DAWNM				
	inition: Real Estate e: MORTGAGE COLLATERA	L							
Account # Loan Type		Yr Title Holder	Value			PERTY TAX TR Last Paid			
	11 222 333 444 1234 ANY STREET SMALL TOWN	00 JOHN & J DOE	31,800.00	20,000.00	Y	01/01/1998	01/01/1999)	
00001782-788	RESIDENCE 885 PAVED DRIVE BIG CITY, M	00 MAX & T MAXWELL	34,000.00	26,000.00	Y	07/01/1997	03/01/1997		
	15948 26ST AVE METRO, MI RESIDENCE	00 DAVE/LORI MEMBER	82,000.00	34,000.00					
	14-041-126-008-00 753 TEATIME ANYWHERE, MI	00 ANNA SUE	27,000.00	27,000.00	Y	02/01/1997	02/01/1998	7	
		Collateral Code Total:	174,800.00	107,000.00					
	Coll	ateral Definition Total:	174,800.00	107,000.00					

LOAN-TO-VALUE REPORT



Loan-to-Value Analysis Report (Tool #477)

This report shows loan-to-value ratios on your loan accounts a little differently than the LTV you are used to seeing on individual collateral records. With this report, you can choose to calculate LTV according to either the *current* loan balance or the original loan balance. In addition, the report will also look at all collateral records attached to the loan and calculate LTV using values from multiple collateral items.

• NOTE: Only collateral types that use Definition Type R (Real Estate) will be included in this calculation.

This report will be very handy for reviewing mortgage loans that are nearing 80% LTV and therefore requiring PMI termination, as well as to check for exceptions to credit union policy on your LTV ratios.

NOTE: This is different from how LTV is calculated and displayed on the
individual collateral record. That LTV will still be calculated based on the
loan's original balance and using the value of that single collateral item
only. The new report simply lets you view LTV in a different way than you
see it on individual collateral records.

You can choose a specific loan category or business unit to report, and can sort by account number or LTV ratio. The calculation can be based on current or original loan balance, and you can specify a cut-off ratio to display on the report (such as 79.00% if you want to see loans getting close to PMI termination). You can even choose to see only loans that actually have your PMI escrow type attached to them if you wish.

If you would like the LTV for line-of-credit loans to use the disbursement limit instead of the current balance in the calculation, then be sure to

activate the "Use disbursement limit to calculate LOC loans" option for the appropriate loan categories in **Tool #458** *Loan Category Configuration*.

Refer to the CU*BASE online help for assistance with using the fields on this screen. Click it to access the help system.

REPORT SAMPLE

Following is a sample of the Loan-to-Value Report

RUN INCLUDES	. 08:26:47 ON 11/14/11 WRITTEN OFF LOANS LATERAL TYPES INCLUDED: ALL	TEST CREDIT UNION CURRENT LOAN TO VALUE REPORT					LLNTVRG	PAGE USER	1		
LTV %	ACCT TYP NAME	COLL#		COLL DEFN			LOAN BALANCE	ESTIMATED VALUE			
.00	22222 790 STEVEN MEMBER 33333 892 CONNOR MEMBER	002 001	H N	M M	32	10/12/11 10/10/11		5,250.00 1,000.00			
.00 95.23	444444 705 KEVIN MEMBER 12122 705 DONALD MEMBER	001 001	N N	M M		10/10/11 10/10/11	1,000.00	150,000.00 1,050.00			