**2018 CEO Strategic Developers Boot Camp**

Assignments from Nov 5-9 sessions

Submitted by: {your name goes here!}

### Submit to [ecamargo@cuanswers.com](mailto:ecamargo@cuanswers.com) and [dmoore@cuanswers.com](mailto:dmoore@cuanswers.com) by December 14, 2018

## Segment A: Designing the Future of Internet Retailing

* List the top **3 points/traits** on why Randy would hire you to be a competent Internet Retailer   
  - Be distinct, concrete, and measurable   
  - What’s your secret sauce?
* If you hung your hat as an internet retailer on **3 tactical investments**, what would they be?

## Segment B: Designing Teller Platforms for Our Future

* In the next 3 years, my **approach to teller services will change** by \_\_\_\_\_\_\_\_\_\_\_\_ (less than 10%, 20-40%, more than 50%) compared to what we do today.
* I have openly discussed this with my board, and their **biggest push-back** on the future of our teller services is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
* If CU\*Answers put $100,000 into a research project to identify the generic needs of a **teller kiosk solution**, what vendors would you hope we include in the study?

## Segment C: Designing the Future for Online and Mobile Tools

* In a couple of sentences, sum up **how you measure the value** of your website traffic, and your satisfaction with your return on investment.
* What are the **top 3 change to the It’s Me 247 suite** that you will need in 2019 while CU\*Answers is investigating the Online ’19 POC?
* Can you **commit to completing the “Designing the Future for Online and Mobile Tools” (Online ’19) workbook** and have it back to CU\*Answers by February 15, 2019? (A Word version of the workbook is available at <https://www.cuanswers.com/events/ceo-boot-camps/ceo-strategic-developers-boot-camp-2018/>.)