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PRICING PHILOSOPHY

One of the cornerstones of our industry is adherence to the cooperative principles that differentiate credit unions from other financial services providers. Like your credit union, CU*Answers is also a cooperative and 100% owned by our customer-owners. As such, we feel it is a mandate to provide full disclosure when it comes to pricing of our products and services and live up to our philosophy of charging only when we have to, not simply because we can.

For our CUSO, pricing our offerings is very straight forward: we take on the perspective of a customer-owned partner whose ultimate goal is the financial success of the credit unions we serve. Our pricing models are designed to help facilitate the growth and sustainability of our credit union partners while investing in their futures through shared technology development, and, as importantly, **ownership of that technology**.

To that end, we believe that the pricing that follows helps ensure that we are walking the talk as a cooperative while remaining true to our goal of being **disruptive to the established core data processing pricing methodology** that exists in our industry. HINT: Can you indentify the price decreases that we put into place for 2019? I hope that this document is a catalyst for all who read it to dig a little deeper into not only our products and services, but also our business model and our people.



Have a great 2019!

Scott Collins EVP of National Sales and Marketplace Relationships scollins@cuanswers.com



THE 7 CORNERSTONES OF THE PRICING PHILSOPHY

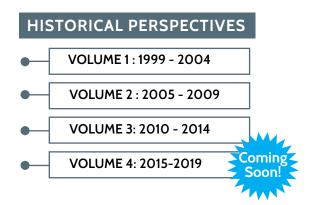
As a cooperative, we remind ourselves that each and every time a client remits a payment, that paid invoice is an investment, not simply a transaction for services rendered. Therefore, our price should be based on our continued ability to innovate, carry forward as an ongoing concern, and ultimately, add to the collective capital of the credit union system. The expected return from our service is truly not reflected only in a price. It is based on seven simple concepts that we hope our clients will leverage to gain the ultimate return on every dollar they spend on our services:

- 1 THE POWER OF OWNERSHIP
- A FOCUS ON UTILIZATION
- BE THE BEST YOU CAN BE
- 4 FIRST TO IMPLEMENT

- GUARANTEEING THE DIFFERENCE
- 6 THE VALUE OF EQUITY
- RETURN ON INVESTMENT

LEARN MORE

This Pricing Guide is a snapshot in time, and is modified annually. To fully understand our pricing philosophy as a cooperative CUSO, take a look at our Historical Pricing Perspective Series. Contact the Sales Team for copies at sales@cuanswers.com.



| A. TECHNOLOGY INFRASTRUCTURE | One Time Charges | Monthly |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| IBM Power i Server Hardware, Operating System, LegaSuite,1-yr IBM Maint/Support | \$40K - \$160K | \$150-\$350 |
| B. CU*BASE OPSENGINE - PRODUCTION | One Time Charges | Monthly |
| Stand-By Remote Operations (1X /mo. test requirement) 1 - 10,000 members 10,001 - 20,000 members Over 20,000 members | \$750 | \$50/day \$75/day \$100/day |
| CU*BASE OPSENGINE - TOOLS (SUBJECT TO 3RD PARTY COLA INCREASES) | One Time Charges | Monthly |
| CU*BASE Application: Multi-Processor License Fee -Per Member Under 25,000 Members 25,001 to 50,000 Members 50,001 to 100,000 Members 100,001 + Members License & Software Maintenance Application/Operations Help Desk Support (Partner) | \$8 \$7 \$6 \$5 n/a n/a | n/a n/a n/a n/a \$0.25/member month \$0.05/member month |
| Automation Processing Support (Special support requests, scheduling changes, issue resolution) | n/a | \$100/hr (one hour minimum) |
| ACH Continuity Partner (ACH Recovery Partner Service) | \$100/test | \$50/year (invoiced annually 10-1) |
| Backup Assessment (data backup analysis & recommendation) | \$500 (+ T & E) | n/a |
| Custom Automation Projects/Programming | Quote provided | \$100/hour |
| Defense DB (field level encryption powered by Linoma) Production Server license & Support High Availability Server | \$1,500 \$7K - \$9K n/a | \$150 - \$300 \$125 - \$200 |
| DefenseMD (backup tape encryption powered by P. Townsend & Association Production Server license & support High Availability Server | \$5K - \$1OK \$2.5K - \$5K | \$175 \$100 |
| i-Plan for Production (comprehensive technical service/support plan for CU*BASE core server) | n/a | \$500 |
| i-Plan for High Availability (comprehensive support plan for CU*BASE HA server) Power-i High Availability Server (1 yr. maint/support) Data Replication Software HA Server Hosting (at CU*Answers Data Center) HA Server Hosting (at Site-Four Data Center) | \$2,500 \$20K-\$50K license \$15K-\$35K license Quote provided Quote provided | \$750 \$75 \$400-\$800 Quote provided Quote provided |
| OPER Audit (audit, alerting & reporting toolset powered by SEA) | \$1000 setup \$6K - \$9K license | \$150 - \$250 |
| OPER Firewall (iShield Security) (intrusion detection & prevention for core system powered by SEA) | \$4K-\$10K setup \$6K-\$9K license | \$200 |

| CU*BASE OPSENGINE - SERVICES | One Time Charges | Monthly | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-----------------------------------------------------|--|
| OpsEngine Automation Suite (includes Automation suite maintenance, application updates, object maintenance) | \$2,500 | \$500 - \$995 (covers license and app. maintenance) | |
| OpsEngine Training ISO Environment Operations (card switch operations) Automation Training (per OpsEngine Automation Suite) Special Training Requests | Quote provided | n/a | |
| Optimized End of Month (EOM) Automation | \$1,500 | \$50/month maint. | |
| Performance Management Toolkit powered by MPG (predictive analysis of core CU*BASE server life cycle) | \$4,000 | \$200 - \$400 | |
| Processing / Workflow Review (operations & run sheet audit) | \$1,000 (+ T & E) | n/a | |
| 24/7 Automation Monitoring (EFT and system messages) | \$500 | \$100 | |
| Financial Institution Data Match (FIDM) | n/a | \$125/quarter | |
| For OpsENGINE service details visit http://www.cuanswers.com/solutions/opsengine/ | | | |



More than just a service provider, CU* Answers Network Services is an extension of your staff with the expertise to cut through the confusion and deliver the solutions you need at a price you can afford.

www.cuanswers.com/solutions/network-services/



C. E-COMMERCE FEE

Includes It's Me 247 with PIB multi-layered security, E-Statements, e-Notices, e-Alerts, Mobile Web Banking, online Audio Response usage fee (up to α \$300 credit for CU installed IVR unit)

| | | One Time Charges | Monthly |
|---------------------|--------------------------------------------------------|------------------|----------------------------------------------|
| # of Members | 1 - 2,000 | n/a | Waived |
| | 2,001 - 3,000 | n/a | \$450 |
| | 3,001 - 5,000 | n/a | \$810 |
| | 5,001 - 10,000 | n/a | \$1,050 |
| | 10,001 - 15,000 | n/a | \$1,600 |
| | 15,001 - 30,000 | n/a | \$2,300 |
| | 30,001 - 50,000 | n/a | \$3,500 |
| | 50,001 - 75,000 | n/a | \$5,000 |
| | 75,001 + | n/a | \$7,500 |
| | Int Transfers (A2A) bit and credit ACH transaction) | \$99 | \$99 annual maint. fee \$0.48/transaction |
| E-Direct Mail (mail | rketing messages sent by CU*BASE) | n/a | Free |
| e-Statements (inte | ernal CU staff) | n/a | Upload fee |

| IN-HOUSE PRICING Provided by CU*Ans | wers | |
|-------------------------------------------------------------------------------------------------------------|-------------------------------|----------------------------------------------------------------|
| D. E-COMMERCE (MISC. ONLINE BANKING FEES) | One Time Charges | Monthly |
| It's Me 247 Online Bill Payment and Presentment (CONVERSIONS FROM EXISTING BILL PAY PROGRAM MAY INCUR VA | ARIOUS 3RD PARTY FEE) | |
| VAR Relationships (Bill Pay) | | |
| Payveris (plus other misc. vendor fees) | | |
| Setup/implementation fee | Quote provided | n/a |
| Transaction fee | n/a | \$0.595/transaction |
| e-Bill Present | n/a | \$0.25/active e-Bill |
| P2P (Person-to-Person) | n/a | \$0.40/transaction |
| Paywatch (Fraud detection) | n/a | \$0.02/transaction |
| iPay (plus other misc. vendor fees) | | n/a |
| Setup/implementation fee | Quote provided | \$0.655/transaction |
| Transaction fee | n/a | 30.0337 transaction |
| Additional (iPay) Supported Services: | | |
| Annual Compliance | \$495 | n/a |
| Business Bill Pay (smaller business online bill payment suite) | \$1,250 | n/a |
| Monthly Subscriber | n/a | \$6 / subscriber fee (includes |
| Monthly Subscriber | 1,74 | first 10 trans.) + \$0.425/ trans. fee above 10 |
| Monthly Minimum | n/a | \$250 (assets < \$50 million) \$650 (assets > \$50 million) |
| | | \$650 (assets > \$50 million) |
| Bill Simple (Automated Business invoicing, receivables | | \$26.95/business subscriber |
| tracking, payment system) | | 420.737 Business subscriber |
| Implementation/Setup Fee | \$1,000 | \$300 (minimum) |
| Business DDA Count of 0 – 1,000 | \$1,500 | \$400 (minimum) |
| Business DDA Count of 1,001 – 2,500 | \$2,000 | \$500 (minimum) |
| Business DDA Count of 2,501 – 10,000 Business DDA Count of 10,001 – 25,000 | \$2,500 | \$700 (minimum) |
| Business DDA Count of 10,001 = 25,000 Business DDA Count of 25,001+ | \$3,000 | \$900 (minimum) |
| Transaction Fees | 1.5,555 | |
| ACH | n/a | \$0.065 |
| ACH Returns & ACH NOCs | n/a | \$0.75 |
| Credit Card | n/a | \$0.18 |
| (Contact Earnings Edge for additional iPay Business Bill Pay; BillSimple | pricing details/ consideratio | ns) |
| Non-VAR Relationships (Bill Pay) | CU/vendor negotiated | CU/vendor negotiated contract |
| , , | contract | , |
| SSO Connectivity/Support Fee (per CUA supported vendors) | Quote Provided | n/a |
| First 1 to 3,000 Members | n/a | n/a |
| 3,001 to 6,000 Members | n/a | \$150 |
| 6,001 to 10,000 Members | n/a | \$250 |
| 10,001 to 15,000 Members | n/a | \$400 |
| 15,001 to 25,000 Members | n/a | \$650 |
| 25,001 to 50,000 Members | n/a | \$1,000 |
| 50,001 + Members Client responsible for all CUA/3rd party vendor - 1 time and | n/a | \$2,000 |
| monthly recurring fees | | |
| Mobile Banking (powered by CU*Answers) | | |
| It's Me 247 Mobile Web Banking | n/a | Free (included in e-Commerce pkg.) |
| It's Me 247 Text Banking | n/a | \$.0350/1-2 way text |
| It's Me 247 Mobile App | | |
| CU*Answers | n/a | Free (special requests quoted separate) |
| CU Selected 3rd Party Partner | Quote provided | Quote provided |

| E. OPTIONAL SELF SERVICE CUSTOM BRANDING (VIA INTERNET RETAILER SUPPORT CENTER - IRSC) | One Time Charges | Monthly |
|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|--------------------------|
| Custom Online Banking Desktop Photo Album (1 - 6 custom pics) Album Photo Change Fee | \$750 \$350 | \$20 n/a |
| Custom PFM Branding (per vendor capability) | \$500 | n/a |
| Direct Login Widget Options (alternative to It's Me 247 button) | Free | Free |
| It's Me 247 Branding (changes requested after initial conversion) | Quote/desired modifica- tion - min.1 hr. prgm. time | n/a |
| It's Me 247 Desktop Theme (custom colors) | \$2,000 | n/a |
| It's Me 247 Mobile Web Banking Theme (custom colors) Credit unions less than 5,000 members Credit unions greater than 5,000 members | Free \$800 | \$20 REDUC \$20 PRICE |
| It's Me 247 Navigation Features (CU determined launching points) | \$25 | n/a |
| It's Me 247 Online Banking Desktop Logo Swap (with CU logo) | \$750 | \$20 |
| Online Banking Community (OBC) Custom Background Color, Website & Social Media Links | Free | Free |
| OBC Logo Replacement (with CU logo) | \$750 | \$20 |
| Video Customization Service (ability to brand It's Me 247 how-to-videos with CU log, text, voice, software display options) | Quote provided | n/a |

| F. REMOTE DEPOSIT CAPTURE (OPSENGINE SERVICE) | One Time Charges | Monthly |
|--------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------------------------------------------------------------------------------------------------------|
| RDC File Posting Services (max 4 postings daily) Operations fees only; does not include applicable RDC vendor fees | \$500 | Urban FT = \$3.00/file eDOC (posting only)= \$1.50/ file eDOC (posting with CUA MobileApp) = \$1.25 / file |
| RDC NRT (near real-time) Posting Services | \$500 | \$25/month |
| New Vendor for RDC | Custom Bid | Custom Bid |

| G. AUDIO RESPONSE FEES | One Time Charges | Monthly |
|------------------------------------------------------------------|-------------------------|-------------------------------|
| Applicable WATS Line Charge (shared with multiple CUs) | n/a | \$0.025/minute |
| Dedicated CU*Talk Phone Number | n/a | \$25 |
| Spanish Vocabulary option (online - via CU*Answers) | Free | n/a (custom changes separate) |
| Audio Response Unit Access Fee (if installed locally) | n/a | \$250 + Maint/Support |
| Audio Response Unit Install./Test Changes (if installed locally) | Quoted/job (min. \$200) | n/a |

| H. ATM, DEBIT AND CREDIT CARD PROCESSING (INSTANT CARD ISSUE OPTIONS AVAILABLE) | One Time Charges | Monthly |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------|
| ATM/Debit Card Network Interface | n/a | \$500 (per network) |
| ATM/Debit Card Processing - Online interface Existing online Network setup (per network; based on certification requirements) New online Network setup (per network) | \$6,000 \$11,000 - \$17,500 | n/a n/a |
| ATM/Debit Card Processing - Batch Set-up or processor change Positive Balance File transmission setup (includes 1 daily file transmission) | \$5,000 \$1,000 | n/a n/a |
| Credit Card Transactions (Online) | n/a | \$0.09/transaction |
| Credit Card Rewards Points (File receive/posted) | \$500 | n/a |
| Credit Card - Batch Process | See OTB section (pg 11) | n/a |
| Credit Card - Online Servicing via CU*BASE (new vendor interface) | Quote provided | n/a |
| Credit Card - Batch to Online Conversion | Free | n/a |
| Credit Card, ATM/Debit - Online to Online Conversion | Quote provided | n/a |
| Limit Floods or BIN Additions (ATM/Debit; Credit Cards) | Quote provided | n/a |

| I. BUSINESS COMMUNICATIONS (DOES NOT INCLUDE 3RD PARTY VENDOR FEES) | One Time Charges | Monthly |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------------------------------|
| 247 Lender (Decision Modeling) | \$500 | \$0.50/qualified decision |
| QualiFile Risk Assessment | \$500 | \$0.50/report |
| Communication Line to CU*Answers EBN MPLS and VPN options available | Quote provided | Quote provided |
| Credit Bureau Retrieval (Equifax, Trans Union, Experian) via ZOOT Credit Bureau file processed storing credit reports for life of loan, automated debt management of loan application, full marketing/CRM of all member credit reports) | n/a | \$0.75/file accessed (plus applicable bureau fee) (Contact CU*A for discounted national bureau pricing) |
| CU*BASE reports/statement archival transmission set-up (non-CU*A Document imaging solutions) | \$1,000 | n/a |
| Experian ID Verification | Contact Earnings Edge for other options | |
| Experian Commercial ID Verification | Contact Earnings Edge for other options | |
| Kasasa File Transmissions (formerly BancVue) | \$1,500 | \$100 (CU owned server) \$250 (CUA shared server) |
| Loan insurance file processing (e.g CPI; Credit Life/Disability) Existing Vendor New Vendor | \$500 minimum \$1,000 minimum | n/a n/a |
| 3rd Party LOS (Loan Origination System) offered by Sync1 or Meridian Link | See Ancillary Pricing Guide | See Ancillary Pricing Guide |
| Extended Business Network (EBN) It's Me 247, e-Statements, Credit Bureau, Select 3rd-Party Vendor Access, optional Data Replication | \$5,000 | Quote provided |
| MCIF Downloads (Raddon) | \$1,000 | \$250 annual maint. fee |
| Network Hardware - EBN | Quote provided | Quote provided |

| J. OFF-TRIAL-BALANCE SERVICE (FOR THIRD PARTY SERVICED MEMBER ACCOUNTS) | | | |
|--------------------------------------------------------------------------------|-----------------------------------|-----------------------------------------------|--|
| | One-time Charges | Monthly | |
| OTB Analytics - Dashboard Integrations (of 3rd party data) | Custom Bid (per Dashboard Option) | n/a | |
| OTB Master File Exchange (per OTB vendor supported) | | | |
| Existing OTB Vendor | \$500 minimum | \$100* (unlimited OTB | |
| New OTB Vendor | \$1,000 minimum | supported vendor files) | |
| OTB Payment File Exchange (per OTB vendor supported) | | | |
| New or Existing OTB Vendor | Included in Master File Set-up | Included in Master File Fee | |
| OTB SSO Online Links (per OTB vendor supported) | · | | |
| Existing OTB SSO Vendor | \$500 minimum | \$25 (1-3 connections) | |
| New OTB SSO Vendor | \$500minimum | \$75 (4+ connections) | |
| OTB Transaction File Exchange (per OTB vendor supported) | | , , , , , | |
| New or Existing OTB Vendor (adding transactions from a 3rd party into CU*BASE) | \$500 minimum | \$100* (unlimited OTB supported vendor files) | |

^{*}File transmissions from CU*BASE Snapshot Library carry the base \$100 monthly fee. File transmissions coming from CU*BASE FILEXX carry a \$200 monthly fee.

| K. CU*ARCHIVE AND DOCUME | NT IMAGE SOLUTIONS | One Time Charges | Monthly |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|
| Media Supply (per CU*Answers chosen media type) | | n/a | \$10 each |
| Loan Forms Archiving (plus media |) | n/a | \$50/quarter |
| Receipt Archiving (plus media) | | n/a | \$50/quarter |
| Report Archiving (plus media) | # of Members 1 - 5,000 5,001 - 7,500 7,501 - 10,000 10,001 - 15,000 15,001 + | n/a n/a n/a n/a n/a | Monthly fee \$50 \$100 \$175 \$300 \$600 |
| Statement Archiving (Regular, CCs (plus media) | # of Members 1 - 5,000 5,001 - 7,500 7,501 - 10,000 10,001 - 15,000 15,001 + | n/a n/a n/a n/a n/a | \$50 \$100 \$175 \$300 \$600 |
| Re-creation of Archive Media | | n/a | \$100 (plus media) |
| Storage of Archive Media (origina | l copy- stmts. and reports) | n/a | \$2.50 (billed annually in advance) |
| CU*Answers Online Imaging Solution (installation and set-up) Receipts, photo IDs, reports, stmts, e-sig capability & CU*BASE supported e-forms (loan & membership forms); subject to CU*A warranty provisions** | | \$3,000 + applicable SwiftView software license fee, hardware, e-forms programming & T&E (no monthly charge) **No fee if only CU*BASE Reports & stmts. | Quote provided |
| CU*Answers Enhanced Online Solutions | | See Ancillary Pricing Guide | See Ancillary Pricing Guide |
| CU*Answers In-house Imaging S Receipts, photo IDs, loan & misc. forms, loan portal, CU*BASE reports and statements, e-s. | packaging, member document | Quote provided | Quote provided |
| Third-Party Online or In-House Imaging Solution | Document | Quote provided | Quote provided |

| L. SHARED BRANCHING | One Time Charges | Monthly Support Fees |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------------------------|
| CO-OP Shared Branch Network (previously CUSC and FSCC) | | |
| Issuer One-time setup (plus CO-OP related fees) Acquirer Branch acquirer processing fee (unlimited branches) Data line - Monthly fee (for either Issuer or Acquirer) | \$1,500 n/a n/a | \$250 Client responsibility |
| Other National Shared Branch Networks | Quote provided | Quote provided |

| M. MISCELLANEOUS PROCESSING CHARGES | Cost |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|
| 5498, 1099 and/or 1098 Processing and Laser Print (postage separate) | Quoted annually |
| AnswerBook, CU*BASE Documentation Guides and Reference Materials | Free service via Online Help and cuanswers.com |
| CU*Answers University Online Campus (basic) Full Credit Union Online Campus (via CU Training Inc.) | Free service Quote provided |
| Custom Training Edition (CTE) (CU*BASE Sandbox using member data of the credit union in a restricted environment) - Initial training files configuration - 2 hours remote workstation support (CNS) - 4 hours remote staff training (during 1st month) - Data refresh/each quarter | \$2,000 setup fee plus \$250/month |
| - Special Requests | Quote Provided |
| CU*BASE Member Demographics (messaging tool for visually comparing member addresses to CU offices and ATM locations) | \$1,000- \$1,500 (repopulation of data recommended annually - quote provided) |
| Dividend Regeneration | \$125 each |
| End of Month Data Re-Load | \$25 |
| End of Month Processing Verification | \$50 |



| M. MISCELLANEOUS PROCESSING CHARGES (CONT.) | Cost |
|---------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| Mobile App Custom Online Form Generator/Request Generator | Free NE in 20 |
| Mobile App (CU*A developed wrapper-style app; must complete requirements) | Free |
| MACO (Multiple Authentication Convenience Options) | 2019: \$1.50/user per yr. prepaid (\$1.90 true-up) 2020: \$2.00/user per yr. prepaid (\$1.90 true-up) |
| MEV (Membership Eligibility Verification) | Free |
| Custom Add Ons (Pay Anyone for Payveris, Manage Cards, etc.) | See Online Store |
| MAP - Membership Application Process Site (IRSC product) 1 Site 2 + Sites (for targeted SEGS/audiences) | Free \$100 setup plus \$20/month (per site) |
| MOP - Membership Opening Process (online) | Free |
| Experian Precise ID Verification | \$750 + \$1.34/txn (billed by Experian) |
| Account Funding | Fees billed to the CU client by Magic Wrighter |
| MAP + (MAP plus Experian Precise ID Verification) 1 Site 2 + Sites (for targeted SEGS/audiences) | Free \$100 setup + \$20/site |
| Experian Precise ID Verification | \$750 + \$1.34/transaction billed by Experian |
| Mobile Experience Center (showcase CU mobile app store) | Free |
| TCD/TCR Setup/Interface (requires CUA decision to support) Utilizing DynaCash tool option | Quote provided (per 3rd party vendor) |
| New vendor and/or new model | Quote provided |
| Web Conference (via Zoom) | Free |



Analytics Booth enables you to understand your credit union better than ever before. You'll never have to say you don't know the latest information happening right now. Your credit union's vitals are at your fingertips.





| O. CUSTOM PROGRAMMING | Cost |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| Check Images (retrieved via single 3rd-party; includes member check and Check 21 "counter kill/on-us" images) Existing CU*BASE supported format Alloya supported format Other vendor formats | \$2,000 \$2,500 \$3,500 |
| Check images retrieved via 3rd-parties (non-CU*A) | Quote provided |
| Check Processor set-up (new or changed vendor-if not CU*A) | \$2,500 |
| Check Processor (recurring fee - if multiple check processors utilized) | \$100/month (each additional) |
| Corporate Check File (received via third party for check reconciliation) | \$500 |
| Corporate, Starter/Replacement Checks; Money Order Set-up Address Change (only) Corporate Check/Money Order Logo Change Logo Edits (After first 10 days) Signature Change (only) | \$1,500 \$50 \$275 \$50/hr (1 hr. min) \$225 |
| Custom Bonus Dividend/Loan Interest Rebate (CU*BASE offers a standard feature for Patronage/Ownership Dividends and Share Bonus Dividend/Loan Interest Rebates) | Quote provided |
| Electronic Custom Documents (including loan forms) | Quote provided |
| MICR line changes to Member/LOC checks | \$400 |
| Special Programming Requests | \$100/hr (\$2 hr minimum) |

| P. CONVERSION, DECONVERSION AND MERGER PROGRAMMING SERVICES | Cost |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|
| Client Letter of Intent (to initially lock a desired conversion date–non refundable; fee applied to CU*BASE conversion) | \$5,000 |
| CU*BASE Conversion Services (includes standard conversion of data from core processing system only-applicable fees from third-party vendors quoted separately) Install and Test Initial Staff Training | \$2.50/member \$25K - \$50K (per applicable T&E) \$4,000 premium fee for approved Holiday conversion |
| Bookkeeping - initial 90-Day Back Office Support (Provided by Xtend) | \$4,000 |
| CU*BASE Conversion Support Call Center Inbound Member Support (1-2 weeks post-conversion support) Pre-conversion Outbound Member Contact (via Xtend) | \$100 - \$300/day/person (includes min. 5 agents/day for 8/hrs a day) \$300 + \$2.50/call (CU provided lists) |
| CU*BASE Deconversion Programming Fee (base fee subject to change) | \$1/member (additional fees may apply) |
| Merger Programming Fee (Refer to CU*BASE Merger Guidelines) | Quote provided per CU*BASE Merger Guidelines |

Q. STATEMENT PRINT/MAIL SERVICES

As a service to CU*BASE processed credit unions, CU*Answers maintains a contractual relationship with Sage Direct for providing laser statement print and mailing services. Currently the costs that are passed through to our clients represent a direct pass-through fee. This relationship provides a level of automated service that allows credit unions to enter mailing instructions through a menu option. This includes the name and number of inserts, when they should arrive at the mailing center, the cutoff date for mailing without the insert, and the contact name at the credit union for verification. This information is forwarded to Sage Direct each month to verify the items received and allows CU*Answers to monitor the process from statement creation through mailing.

Due to consistently declining check volumes and credit unions migrating to e-Statements, this process and related pricing will regularly change in the future. Additionally, as based upon new CU*BASE flexibility for providing statement file formats, should your credit union choose an alternative statement provider, such as Bridgestone Print, other pricing may apply as based upon that vendor relationship and transmission requirements.

| R. STATEMENT SERVICES (ACCOUNT, CREDIT CARD, MORTGAGES - ASSUMES SAGE DIRECT) | Cost |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| Credit Card Return Envelopes | Quote provided |
| CU*BASE Statement Processing Fee (through Sage Direct) | \$0.075/page (plus envelopes and postage) |
| Member Selected Statement Styles (multiple format statement styles as provided by chosen statement provider) | Quoted/statement provider |
| Miscellaneous Fees (late inserts received, insert information missed deadline, etc.) | \$50 or \$100/occurrence (as defined within Member Insert Statement guidelines) |
| Mortgage Statement Processing (through Sage Direct) | \$0.18/statement. + postage |
| Selective Statement Inserts (to targeted member groups per statement mailing) | 1st selective insert run - \$150 2nd and above selective insert runs - \$50/run |
| Statement Back Page (recon, disclosure) set-up & changes | \$250/occurrence |
| Statement Digitized Logo set-up & changes (if utilizing Sage Direct) | \$250 |
| Statement Onserts (graphical advertising message printed on stmts) | Quoted/statement provider |
| Statement Transmission (3rd-party - except for Sage Direct or Bridgestone Print) | \$750 one-time (per statement type - regular, CC's, mortgages) |
| * When mailing weight exceeds one ounce, additional postage is required. Also, for credit unions not mailing through CU*Answers, handling and transportation costs for shipping printed pages to the credit union's chosen mailer will be billed directly. | Pricing subject to periodic change |

Contact Information:

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