Introducing PIB

A Personal Internet Branch for Credit Union Members

Brought to you by It's Me 247 Home Banking

Revised: January 6, 2009

What's all the fuss about?

- In November 2005, the NCUA issued letter 05-CU-18 in response to an FFIEC guidance, "Authentication in the Electronic Banking Environment"
- This letter has thrown the marketplace into a tizzy and has led to many consulting opportunities and projections about what credit unions "must" do

Sound familiar? TIS was going to put us out of business. Y2K was the end of the world. So is two-factor authentication a doomsday mandate or not?

What's all the fuss about?

What MUST be done?

"You should identify and evaluate the risks associated with the Internet related services you provide for your members...Ultimately the risk assessment should result in the implementation of risk mitigation controls and techniques commensurate to the type and level of risks presented by the Internet related services."

 In other words...you must evaluate what services you are offering and decide whether they warrant additional authentication techniques or security measures in serving your members

Sound familiar? You need to run your business in an effective and sound manner to better serve your members.

What's all the fuss about?

What it does NOT say:

- Everything a member does on the Internet is risky
- All Internet transactions are equally risky
- You must immediately begin spending more money
- You must get out of home banking
- You should spend big bucks before you understand whether or not you make big bucks on Internet banking
- Today's market solutions are rock solid and you need to buy now
- Financial institutions, regulators, and soothsayers actually know how financial consumers will respond

Sound familiar? This is a guidance where a risk assessment needs to be made to understand how to respond to the future.

In other words...have a plan.

The NCUA's Expectations

- What the NCUA expects credit unions to do:
 - Assess risk of internet-based products and services
 - Determine if authentication program is effective / establish effective authentication methods
 - Monitor systems for unauthorized access
 - Report unauthorized access
 - Notify members of unauthorized access, if warranted
 - Educate members
 - Complete process by year-end 2006

Source: "Authentication Guidance in the Internet Environment" webcast presented through NAFCU on June 7, 2006, by Dominick E. Nigro, NCUA Information Systems Officer

Effective Authentication Methods

- If risk assessment identifies inadequate authentication for high risk transactions, implement <u>one</u> of the following three options
 - Multifactor authentication
 (At least two of the following: something the member <u>knows</u>, something the member <u>has</u>, something the user <u>is</u>)

OR

Layered security options
 (Multiple controls and multiple control points; software tools such as challenge questions, second password, access controls, etc.)

OR

Other controls
 (Emerging and future technology)

Source: "Authentication Guidance in the Internet Environment" webcast presented through NAFCU on June 7, 2006, by Dominick E. Nigro, NCUA Information Systems Officer

What are members thinking?

- From recent RSA Security (<u>www.rsasecurity.com</u>) online fraud survey of U.S. consumers:
 - We want better security... 73% of account-holders believe that financial institutions should replace username-and-password log-in with stronger authentication for online banking. And of course the FFIEC agrees.
 - But we really don't want to be required to do anything... 89% of account-holders would like their banks to monitor online banking sessions for signs of irregular activity or behavior, similar to the way that credit card transactions are monitored today. When presented with several options for stronger authentication, 74%

preferred their financial institution to use transparent, behind-the-scenes "risk-based" techniques to assess the legitimacy of their identities...



What does CU*Answers think?

- CU*Answers believes that we must use the power of the CUSO to:
 - Develop a risk assessment of the It's Me 247 process and features that helps CUs develop their own risk assessment
 - Develop new layered security features to allow CUs to configure Internet banking strategies in a way that personalizes member choices related to assuming risk when using CU Internet solutions
 - Introducing the Personal Internet Branch (PIB) Profile
 - To be completed by December 31, 2006
 - Develop a relationship with a "true" two-factor authentication provider for members and credit unions who wish to move forward with more aggressive Internet banking options in the future
 - Pending; work to begin early 2007
 - Strengthen current authentication (strong passwords) and member transfer controls

Previewing the CU*Answers Risk Assessment

CU*@HOME Risk Assessment: Product Feature List

List compiled as of February 1, 2006

Legend:

- (A) Types of information that can be seen about the member should an unauthorized person gain access to a member account via CU® @HOME.
- (ii) Actions that can be taken with the member's information or money should an unauthorized person gain access to a member account via CLF@HOME. (C) Marked if the feature is considered a special security feature of the home banking software to help prevent unauthorized access or alert member of unauthorized activity.

Featur e	Feature Overview	(A) Member Information That Can Be Seen	(B) Actions That Can Be Taken with Member Money / Info	(C) Considered a Special Security Feature
Standard Features				
Custom CU greeting message	Displayed on the login page			
CU logo branding	 Brand CU*@HOME screens with your credit union logo 			
Online help	 Context-sensitive help from any screen describing CU*@HOME features, options and answering frequently-asked questions 			
Stand-in processing for 24x7 availability	 Stand-in processing makes home banking services available even during nightly and morthly CUFBASE processing 	See below	See below	
	 Includes all standard features (not VMS) 			
Custom Password (PIN)	 Defined by member in CU*@HOME 		ember aff; d in	1
	 Default for new members is last four digits of SSN; member is required to change the password immediately on the first access (not allowed to set a new password that matches the SSN digits) 	(password not visible to member or CU staff; encrypted in		
	 CU can allow MSR to set a "custom" password in CU*BASE if requested by member 	CU*BASE data files)		
Restricted password retries	 Member is only allowed 3 tries before the password is disabled, to prevent someone from trying to "guess" a member's PIN 			,
	 CU can reset a disabled password to the default (last four digits of SSN); member is required to change upon first access 			
Member Indemnification 'logon banner'	 Members are required to accept the "CUF@HOME PC Home Banking Use Agreement" the first time they 			1

S::Product Teamidawn/Special Protects , Meetings , Agendas (Audio-PC Bank Books (Risk assessment feature list for home banking doc

...and don't forget to review (on www.cuanswers.com)



■■ STRATEGIES FOR CONTROLLING MEMBER ACCESS TO CU*@HOME

May 14, 2004

dine of the strategic decisions your credit union should make regarding the configuration and manage

Understanding Home Banking Password Options

In light of the increasingly exacute, corrections environment of the internal, CLPB-HOTER Home Blanking offers many flexible potentia for managing the preservorship for effected to as RPs) used by members to gain access to their accounts. Traditionally, members were allowed to use a single RPs to access both Justo Response and internets Barking sections. While their is certainly popular with members who don't want to memorite yet, another password, the changing security demands of the PC world have made the feature undesimble from a society standows.

In general, the larger and more complex a PC possword as the more offered, is a for an insulations of sension as discussion. A follog with the feature was time the market of time solutions can statistically a sparsed of a retries than the possword is deabled, expanded passwords add an important layer of securing for your members. Remembers that unlike sold on exportant, which does not verify say the immediate fause, however the studies access to information that can be used for identify shelf, fuch an name, address, phone, etc.). Explanded passwords of liter the following additional security features.

- Home banking passwords can be up to 10 alphanumeric characters, including special
- Passwords are case-sensitive (i.e., Ds4438sid is different from d54438SLD)
- You specify a minimum number of characters (4-10) for the password. (At least 6 characters is recommended.)
- You can elect to "expire" a password after a certain period of non-use (such as 30 or

In this case, "expiration" does not mean the password itself needs to be changed periodically this expiration

What does CU*Answers think?

The risk we see in evaluating Internet Banking services:

Risks to Members:

- That Internet Banking would cause a member to lose funds directly (i.e., check withdrawal or transfer to other person)
- That Internet Banking would allow someone to capture member personal identity information

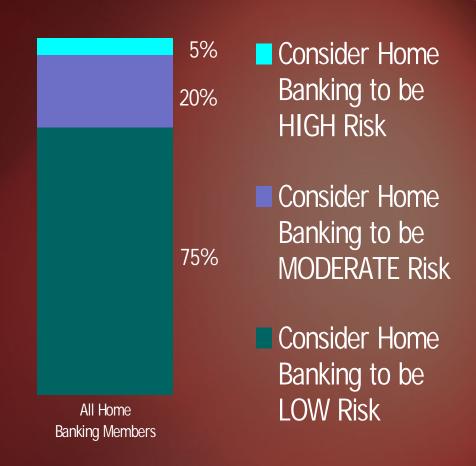
Risks to Credit Unions and CU*Answers:

- That security will become too expensive or complicated and therefore
 - Members will choose not to use CU Internet products
 - Credit unions will elect not to use CUSO Internet products

Without a doubt, the biggest risk to credit unions is that we would be locked out of the Internet self-service financial service industry in the future—either in the minds of our members, regulators, or ourselves.

What does CU*Answers think?

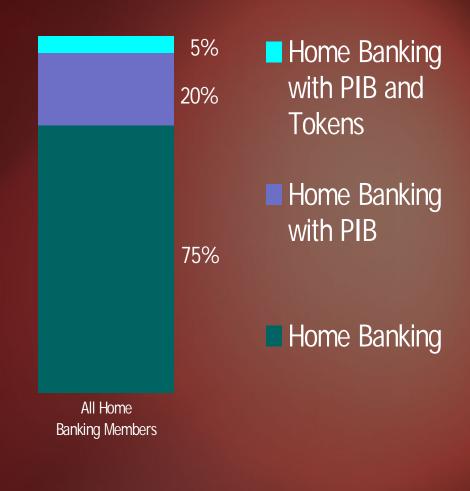
- Let's just consider It's Me 247 and how members will react
 - 5% of members will be engaged
 - 20% of members will be moderately aware
 - 75% of members will be indifferent
- What will you do and how will you target your member/ customer for Internet services?



Potentially, your business plan will not be to aggressively serve the 5% of the market that requires "too expensive" solutions (i.e., online trading of stocks)

The It's Me 247 Solution

- CU*Answers believes the CUs should allow members to choose and offer both rich service offerings via the Internet and a la carte authentication strategies
 - Allows the member to pick the Internet experience that fits their life and assessment of risk
- This will allow CUs to pick and choose what services they offer along with the expense of insuring the member's risk in doing so



The #1 strategy for CUs will be to educate members and give members the personal choice and control they need to make a decision

How do we get our bang for the buck?

- Whatever we do, our solution needs to be flexible, responsive, and capable of evolving over time as we see how members, credit unions, and regulators respond to future Internet issues
- We need to come up with a strategy—not just a tool, not just a knee-jerk reaction that satisfies our next examiner
- We need to win
- How can we set ourselves apart?

What if we allowed members to build their own Internet branch and manage that branch on a one-on-one basis, personalized to them and their family?



... Introducing PIB (a work in progress)

Introducing PIB

- Members want Internet solutions to be intuitive...to be able to predict if it is the member
- PIB goes one step further...it has rules set by the member, and if a user doesn't follow the rules, they can't use It's Me 247: *fraud protection times 2*

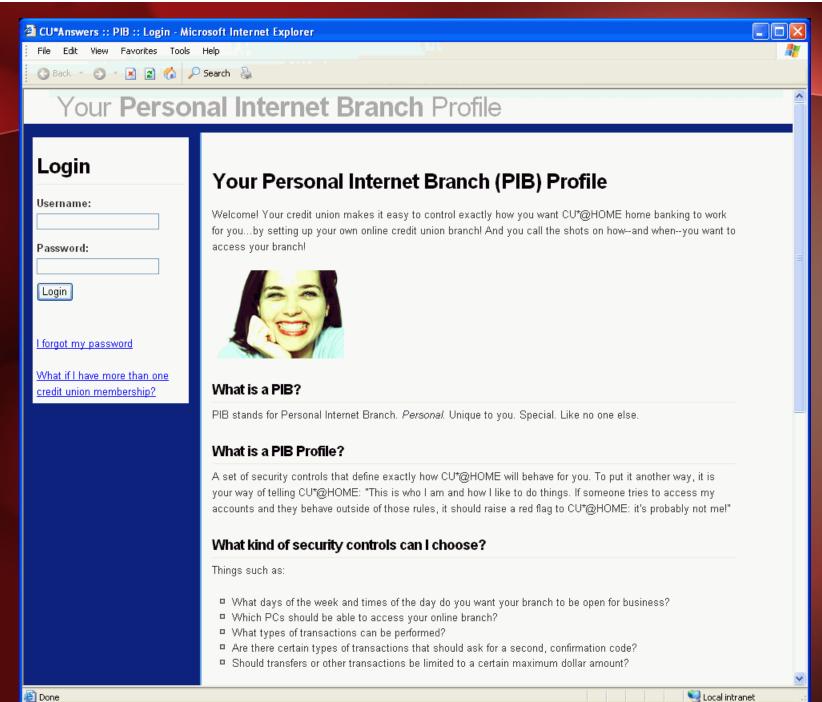


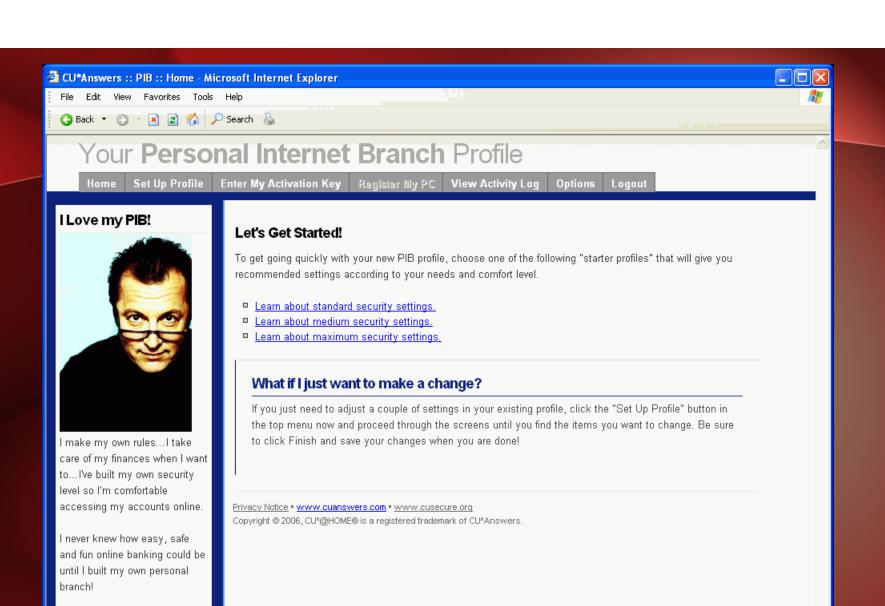


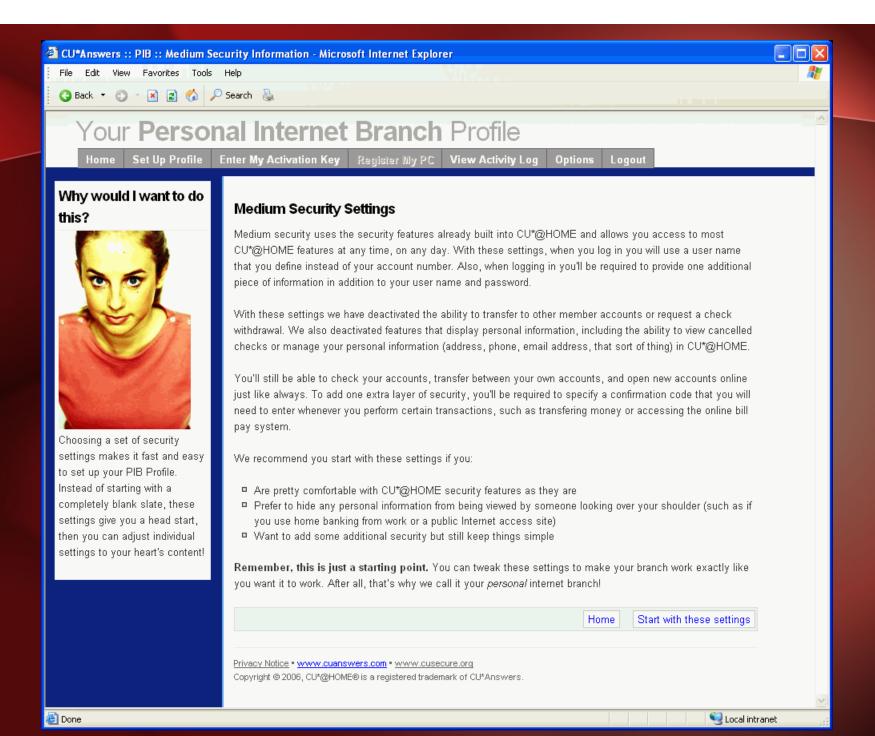


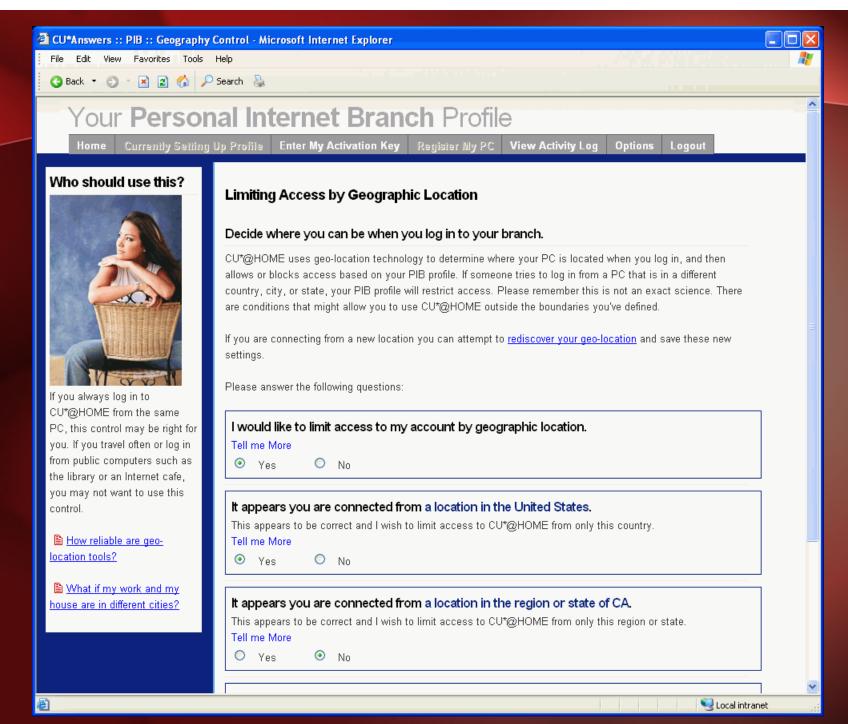


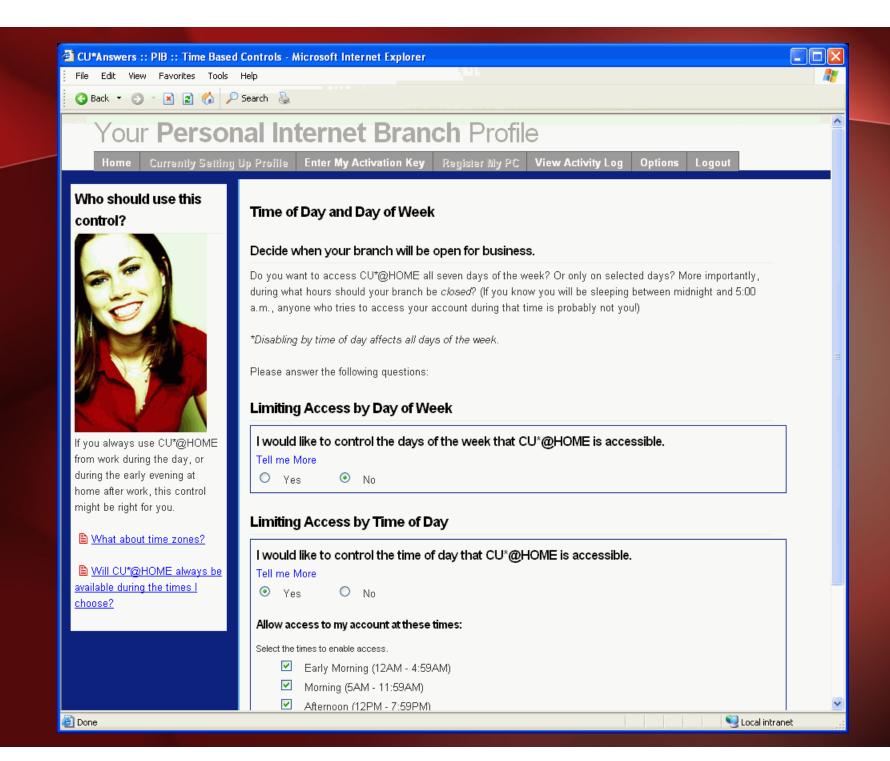


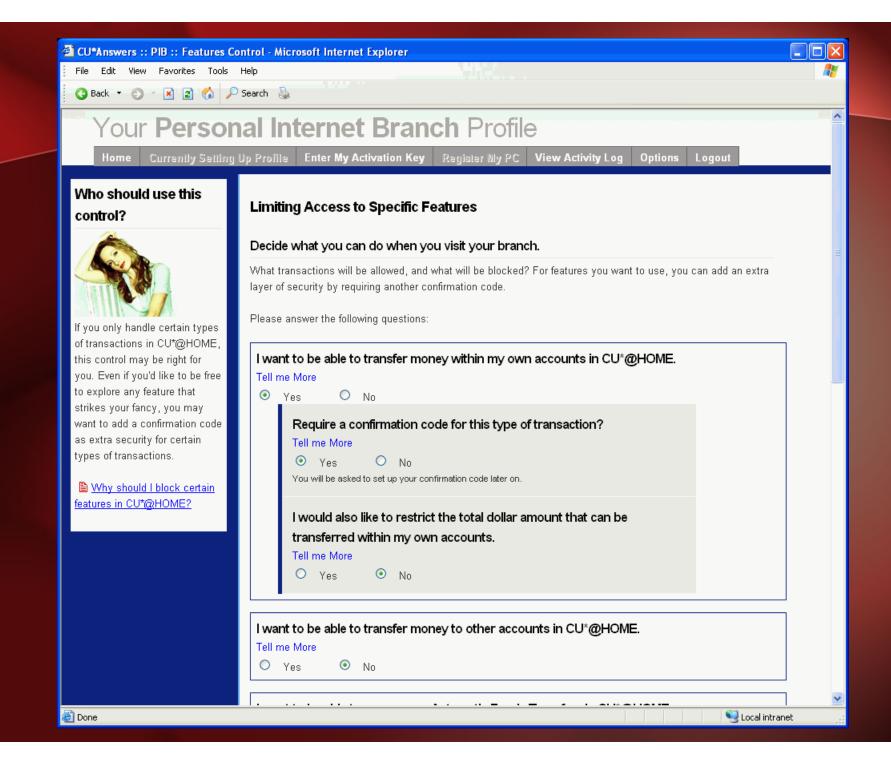


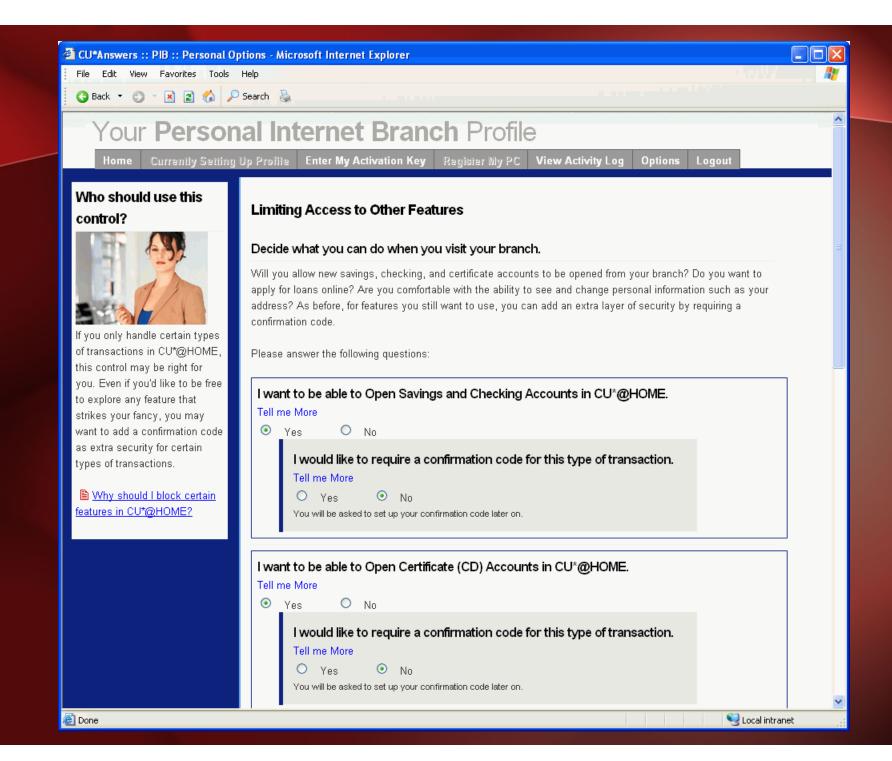


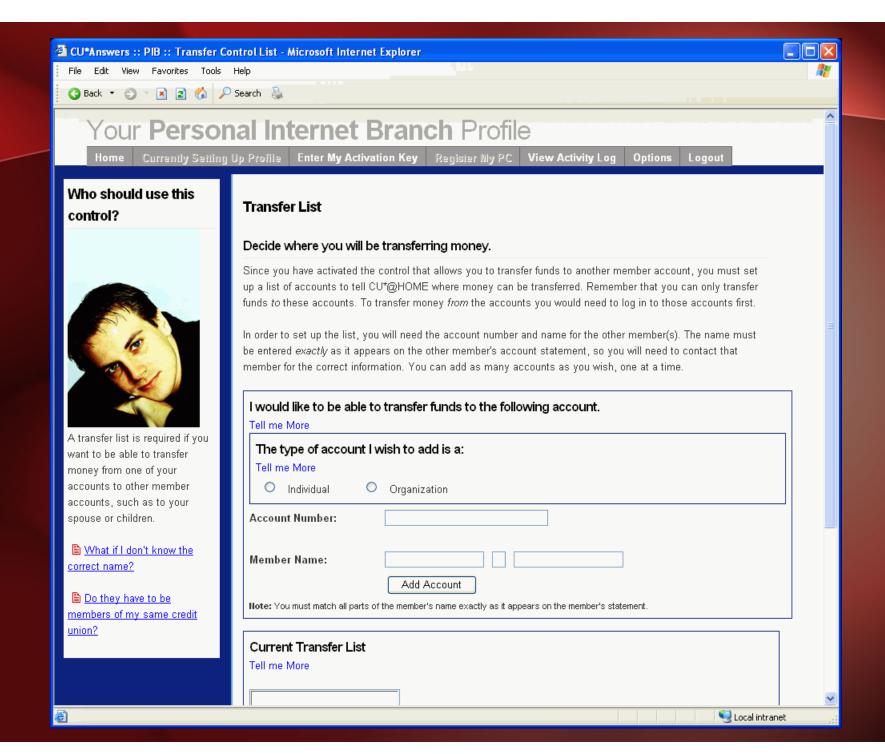


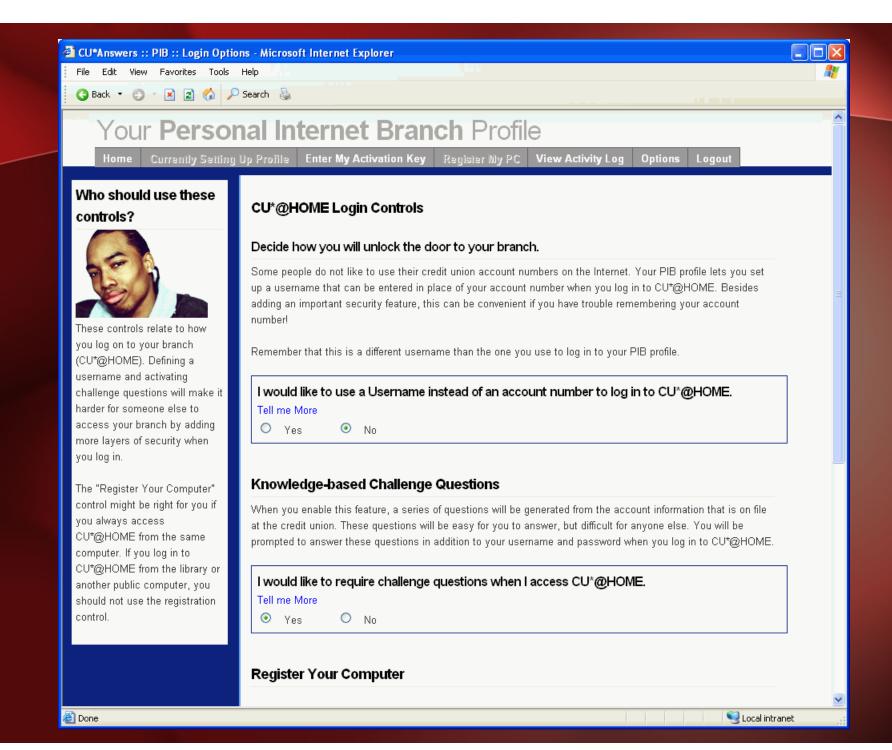


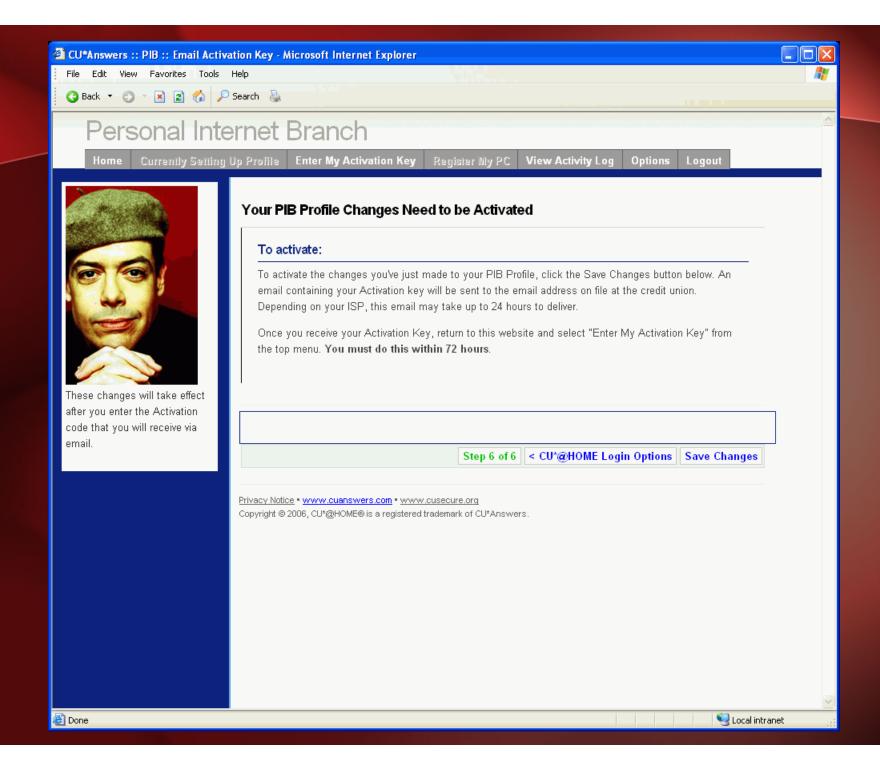


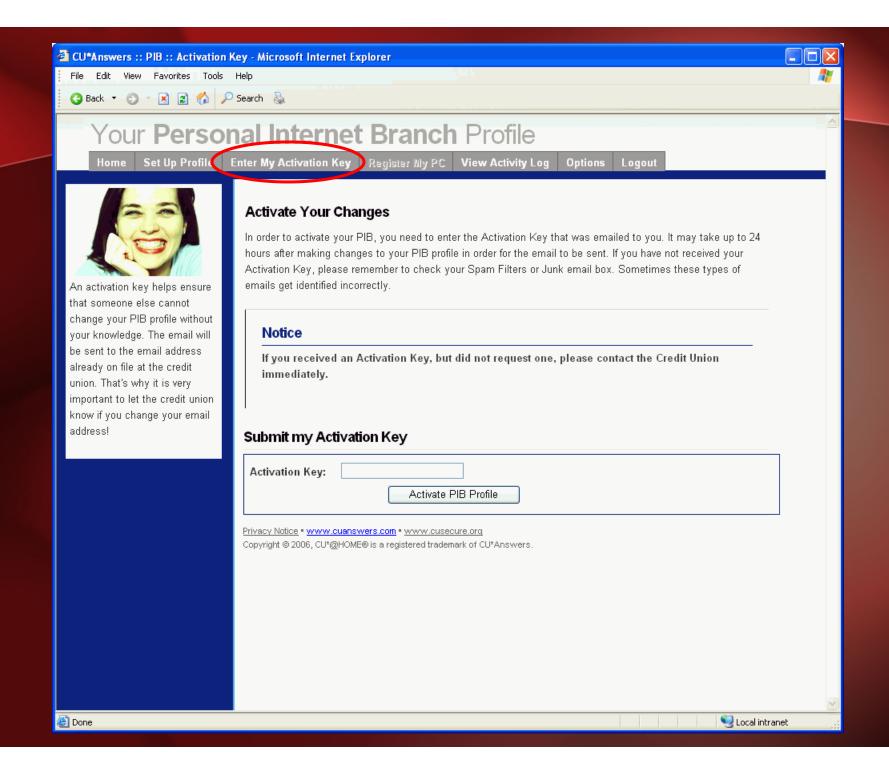


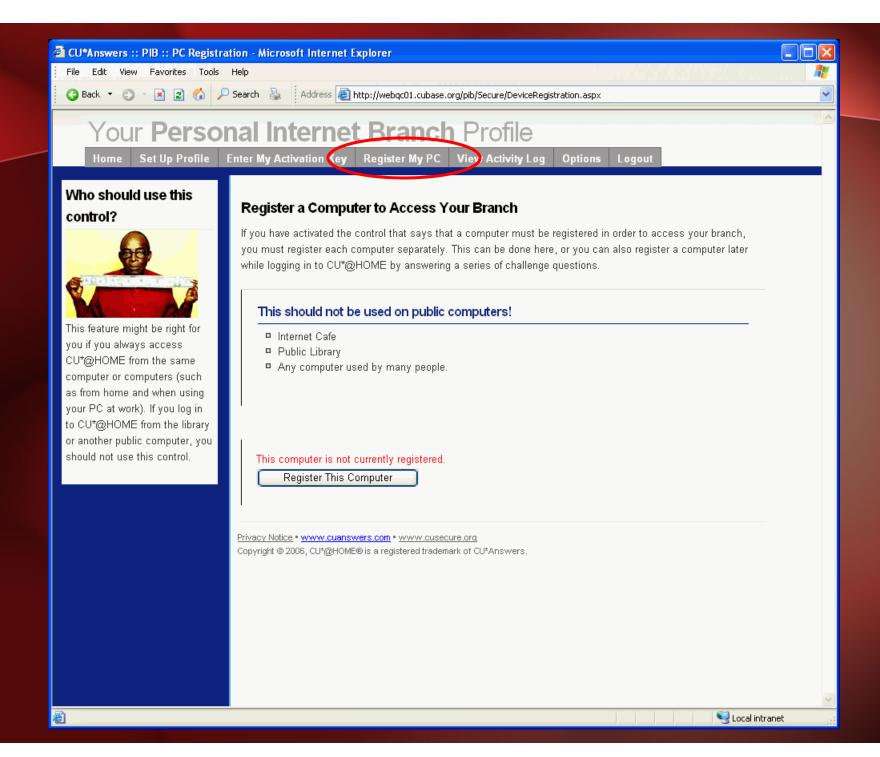


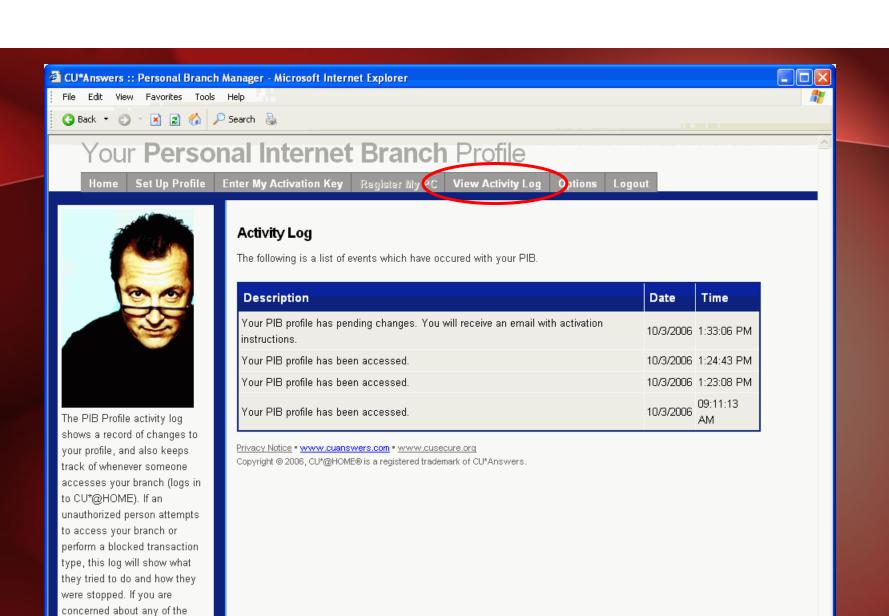




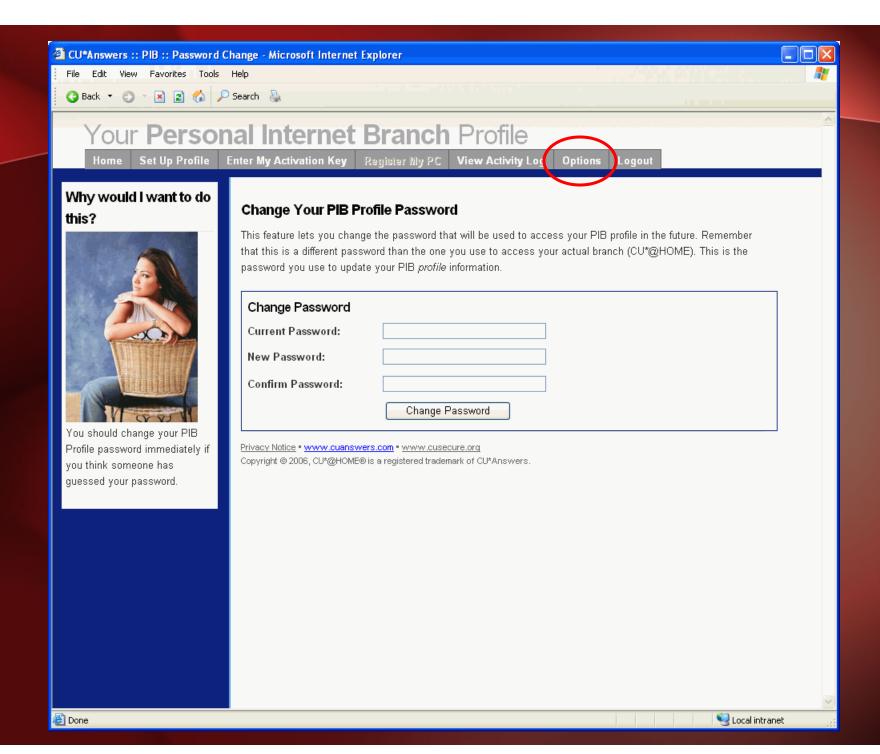


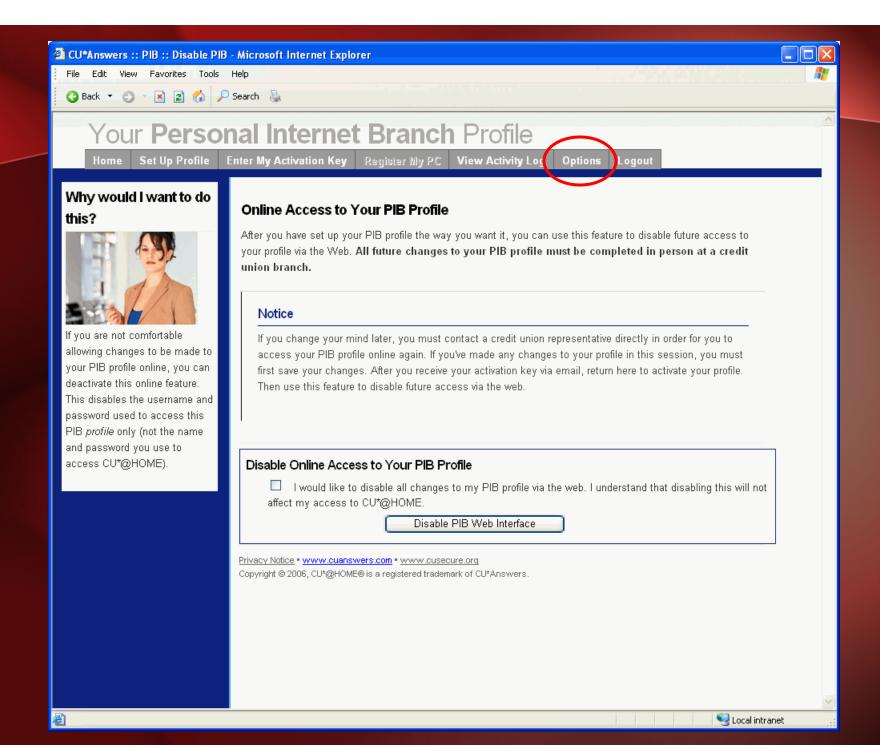






activity shown here, contact the credit union immediately.





Layering Our Options (yes, you have options)

Develop and offer a strong 2-factor authentication option for the 5% community

Energize and engage the 20% community by getting them to configure their individual PIB

Set the credit union PIB profile for the 75% community

Activate a PIB strategy

Develop a security awareness education program for Internet members

Develop a strong password and transfer control

What does It's Me 247 allow your members to do? (configure the CU offering to all members)

Does your credit union even offer It's Me 247?

Layering Our Options (yes, you have options)

- What are we going to have to do in the next several months?
 - Complete mods to current password and transfer control options
 - Develop CU*BASE PIB controls and credit union strategies
 - Develop a new PIB web solution for members to use
 - Complete modifications to It's Me 247 to work with both the CU's default PIB and member-elected PIB profiles
 - Expand It's Me 247 education features to make the member aware of the risk and credit union solutions
 - Develop collateral materials (posters, statement inserts, web page content) for rolling out the PIB
 - Develop the 2-factor token relationship for our 5% community (beyond the tool, all the way to the member)



Conclusion

- We believe we have a solid plan and a definite direction that will not only satisfy security concerns but also will lead to a unique credit union offering that allows members to see the one-on-one value in doing their financial business with you
- There are two ways to look at this: As a potential roadblock to our future, or as an opportunity to shine with a unique member opportunity