

11.3 Release Training

Online Credit Unions: September 18, 2011

CU*NorthWest/CU*South: September 25, 2011

Self Processing CUs: October 3-4, 2011

Published: September 15, 2011

CUANSWERS



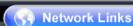
New GOLD Search and Menu Option Descriptions

- Full Featured "GOLD" Search
- Find Out What CU*BASE Does Before You Select It













CU*BASE Main Menu

MNMAST

Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

Processing Functions

- 1 * Member Service/Posting Functions
- 2 * Member Loan Processing
- 3 * CU Backoffice Processing
- 4 * CU Management Processing

Help Functions

- Option Search
- Your Customer Profile

Workstation Functions

- Change Employee Password
- Change User ID Password
- Activate Auto Security
- 11 Deactivate Auto Security

CU Office Functions

- Work With WMail
- Work With WCalendar
- Work With Member Follow-ups
- Follow Up on Sales Leads
- CU Employee Timecard Processing

Additional Menus

23 * "Know The Member" Analysis Tools

Tre

- 24 * "Know The Industry" Analysis
- 25 * Member Inquiry Functions
- 26 * Member Update Functions
- 27 * Report Functions
- 28 * Configuration Functions



















Menu option Search for:



(958) 8/24/11 08:30:23

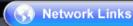
Learn About This Feature

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CU*BASE Main Menu

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Search for:

Menu option

Speed sequence

collateral

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CU*BASE Search

Search for collateral Go!

Search for
 Any of these words
 All of these words

Search in
 Titles
 Descriptions
 Both

		Statem in O littles O beschiptions O both
Option	▲ Title	Description
MNAUDT	8 Audit Loan Collateral Report	Print a report listing collateral used for loans.
MNCNFB	20 Collateral Insurance Agent Cfg	Set up Collateral Insurance Agent Codes, which are used when setting u
MNCNFB		Create or modify collateral type codes which document the type of prop
MNCNFB		Create or modify Stock Type Codes, which are used to set the value of
MNCNFB		BE CAREFUL: Currently this menu option runs the job after employee se
MNINQY		View loan collateral records associated with member loan accounts. Th
MNLOAN		Maintain miscellaneous loan information for an existing loan account,
MNQURY		View pan collateral records associated with member loan accounts. Th
	11 Insurance Expiration Analysis	Use the report to see collateral that is scheduled to mature. Create
MNRPTE		Print port showing loan-to-value ratios on your loans accounts a l Print peport of collateral information to see if you have insurance
MNUPDT	7 Pledged Collateral Information 9 Update Misc. Loan Information	Maintain miscellaneous loan information for an existing loan account,
MINOPUT	s opuate MISC. Loan Information	Maintain Miscettaneous toan information for an existing toan account,
		g and the second se

Jump To

■ <u>View Full Description</u>

Backup F3 Cancel F7

Didn't find what you need? Try adding search terms and using the "Any of these words" option.





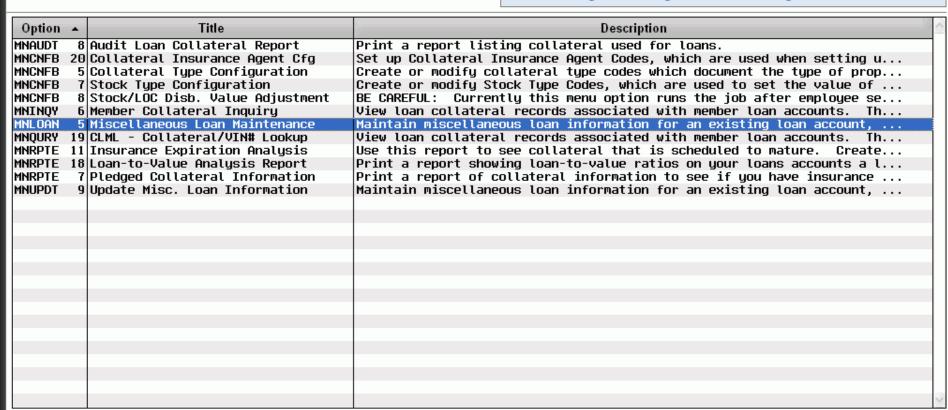
Network Links

CU*BASE Search

Search for collateral

Search for \odot Any of these words \bigcirc All of these words

Search in O Titles O Descriptions O Both



Go!

Backup F3 Cancel F7

Didn't find what you need? Try adding search terms and using the "Any of these words" option.





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Network Links

CU*BASE Search

Go! Search for collateral

Title

7 Stock Tupe Configuration

6 Member Collateral Inquiry

Search for

Any of these words

All of these words

Search i

8 Audit Loan Collateral Report Print a report listing coll 20 Collateral Insurance Agent Cfg Set up Collateral Insurance 5 Collateral Type Configuration Create or modify collateral Create or modify Stock Type 8 Stock/LOC Disb. Value Adjustment BE CAREFUL: Currently this View loan collateral record 5 Miscellaneous Loan Maintenance Maintain miscellaneous loar 19 CLML - Collateral/VIN# Lookup View loan collateral record 11 Insurance Expiration Analysis Use this report to see coll 18 Loan-to-Value Analysis Report Print a report showing loar 7 Pledged Collateral Information Print a report of collatera Maintain miscellaneous loar 9|Update Misc. Loan Information

Miscellaneous Loan Maintenance

Maintain miscellaneous loan information for an existing loan account, including additional signers, automated transfers, club benefits, collateral, insurance payment, open-end contract (MFOEL), participation loans, payment changes, payment matrix, payroll deductions, pledged shares, and details on variable rate loans. Additionally, change employee assignment (for example collections officer), view and update the credit report, perform credit card maintenance (card maintenance, status and rate for online credit cards), and link to dealer/indirect dealer.



Jump To:

Option -

MNAUDT

MNCNFB

MNCNFB

MNCNFB

MNCNFB

YONINM

MNLOAN

MNQURY

MNRPTE

MNRPTE

MNRPTE

MNUPDT

View Full Description

F3 Backup Cancel F7

Didn't find what you need? Try adding search terms and using the "Any of these words" option.







CU*BASE Search

Go! Search for collateral

Search for Any of these words O All of these words ○ Titles ○ Descriptions ⊙ Both Search in

			Couldn'th O 1211CO O DECOT AP12010 O DOTH
Option	•	Title	Description
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MNRPTE		Pledged Collateral Information	Print a report of collateral information to see if you have insurance
MNUPDT		Update Misc. Loan Information	Maintain miscellaneous loan information for an existing loan account,
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<u>View Full Description</u> Jump To Bach F3 Cancel F7

Didn't find what you need? Try adding search terms and using the "Any of these words" option.











Network Links

Additional Loan Information Maintenance



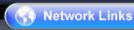


Account#











Lending Functions

MNLOAN



ACH/Payroll Processing

Collection Processing

CU*BASE Main Menu CU*BASE Report Builder 1

Configuration Functions

Auditing Functions

Back Office Check Processing

Menus Member Loan Processing

- 1 Process Member Applications
- Disburse Member Loan Funds
- Member Refinances/Extensions
- Loan Account Maintenance
- Miscellaneous Loan Maintenance
- 6_ I ⊓ARU Loan App Request Inquiry

😭 Speed Sequences

Extended Loan Processing 🐷

CU*BASE Report Builder 2

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

Loan Team Communication

- Work/View Application Status
- Work with WMail
- Work with WCalendar
- Work with Member Follow-ups
- Loan App File Verification
- 13 Loan App Statistics Inquiry

Misc. Member Service/Proc

- 15 Open Memberships/Accounts
- 16 Close Memberships/Accounts
- Prep Mortgage for Payoff Deposit
- 18 Acct Adjustments/Tran Reversals

Print Functions

- Print Loan Forms
- Print Coupons
- Print Miscellaneous Checks
- Reprint Checks
- Print Member Transaction History
- 25 * Collections Processing
- 26 Mortgage Escrows / Student Loans
- 27 * Indirect Lending/Dealer Process
- 28 * Participation Loan Processing

















Menu option Search for:

Speed sequence

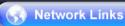
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Lending Functions

MNLOAN



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😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

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sals

<< Back

oans

📊 27 🧩 Indirect Lending/Dealer Process

28 * Participation Loan Processing

















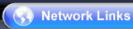
Menu option Search for:

Speed sequence

Q









Lending Functions

MNLOAN



ACH/Payroll Processing

Collection Processing

CU*BASE Main Menu CU*BASE Report Builder 1

Configuration Functions

Auditing Functions

Menus

Back Office Check Processing

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- 1 Process Member Applications
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- Miscellaneous Loan Maintenance
- ARU Loan App Request Inquiry

😭 Speed Sequences

CU*BASE Report Builder 2

Extended Loan Processing 😺

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Menu option Search for:

Speed sequence



CTR Forms Direct from CU*BASE















General Configuration 1

MNCNFC



ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Check/ATM Processing Collection Processing

CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 🔳

Configuration Functions

😭 Speed Sequences

Account Maintenance Acct Adjustment (Coded) Acct Adjustment (Full) Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque Close Memberships/Accts Collateral - VIN# Lookup

General System Configuration

- New/Closed Reason Codes/Comments
- Member/Employee Type
- User-Defined Code Configuration
- Auto Transfer Frequency Config
- **Branch Office Descriptions**
- CU Check/Bank Definitions
- Time Card Parameter Config
- Misc. Posting Codes Config
- ATM/Supp Vault Location Config
- 10 CU Hardware Configuration
- Direct Mail Group Configuration
- Safe Deposit Box Configuration
- Check Order Interface Config
- Bank Secrecy Act Monitoring Cfg

- Shared Branch Config
- ARU/Online Bank Transfer Control
- Daily Print/Fiche OUTQ Control
- Cross Selling Tools Config
- Define Member Tracker Types
- Define OTB Product Codes
- Define Decision/Approval Matrix
- 247 Lender Minimum Requirements
- Define Non-Member Teller Svcs
- Membership Designation Config
- Member Service Workflow Controls
- Restricted Nicknames Config
- Define Privacy Controls
- Red Flag Controls
- Effective Dating Controls

















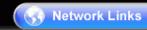


Menu option Search for:

Speed sequence





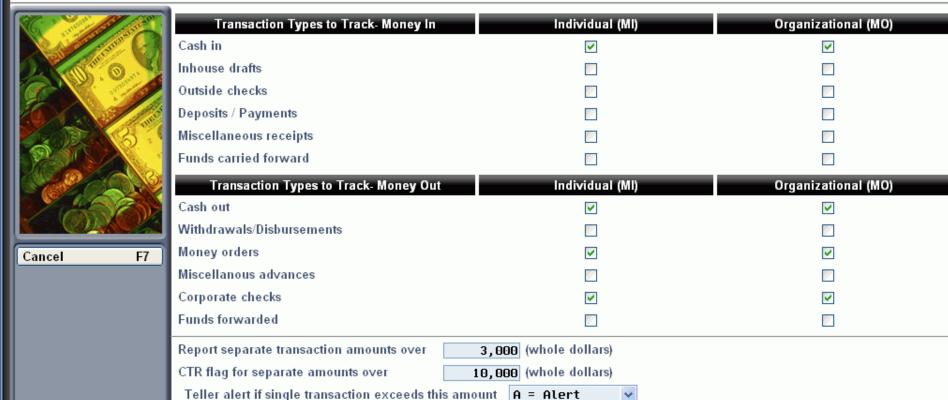


Bank Secrecy Selection Criteria

CTR default memo type codes for AT Trackers

Calculation method 2 = Separate \$\$ in from \$\$ out \rightarrow

UPDATE



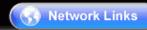
CTR Form CF

CTR Skipped/Deleted CD

TR Submit/Lock CL







Organizational (MO)

V

Bank Secrecy Selection Criteria

UPDATE

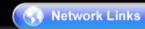


Inhouse drafts				
Outside checks				
Deposits / Payments				
Miscellaneous receipts				
Funds carried forward				
Transaction Types to Track- Money Out	Individual (MI)	Organizational (MO)		
Cash out	▽	~		
Withdrawals/Disbursements				
Money orders	✓	~		
Miscellanous advances				
Corporate checks	~	~		
Funds forwarded				
Report separate transaction amounts over	3,000 (whole dollars)			
CTR flag for separate amounts over	0,000 (whole dollars)			
Teller alert if single transaction exceeds this amo	unt A = Alert			
CTR default memo type codes for AT Trackers	A = Alert F = CTR form_	k CL CTR Skipped/Deleted CD		
Calculation method 2 = Separate \$\$ in from	n \$\$ N = No alert			

V







Organizational (MO)

~

Badha Secrecy Selection Criteria

UPDATE



ividual (MI)	Organizational (MO)
✓	<u>~</u>
✓	~
▽	~

Report separate transaction amounts over CTR flag for separate amounts over

Funds forwarded

3,000 (whole dollars) 10,000 (whole dollars)

F = CTR form Teller alert if single transaction exceeds this amount

CTR default memo type codes for AT Trackers

CTR Form CF CTR Submit/Lock CL CTR Skipped/Deleted CD

Calculation method 2 = Separate \$\$ in from \$\$ out \rightarrow











Network Links

Click For Procedures Individual Account



Hold days 00 Type



Marifa Namehan	F4
Verify Member	F1
Trans Override	F2
Post	F5
Misc Feceipts	F8
Bal I ew Mbr	F9
Bal Fvhis Mbr	F11
Cancel	F12
Unlock # Items	F13
Sales Tools	F15
In-House Checks	F16
Outside Checks	F17
Phone Operator	F18
OTB/Cards	F19
Toggle Card#	F22

Cash	12,000.00	Name CHRISTOPHER MEMBER
Outside checks 🔼	0.00	Account #
ln-house checks 🔼	0.00	Tiered Svc level 💽 VIP-PLATINUM
Total funds in	0.00	Outside checks 8.88 Hold days

ı	Loan Payoff Or Current Balance	Loan Payment Or Net Available	Description <u>T</u> oggle Nicknames	Account Type	Deposit Amount	IRA	Withdrawal Amount	IRA	Proc Code	JO
ı	15,281.60	15,276.60	REGULAR SAVINGS	000	12,000.00		0.00		Q	•
ı	0.00	0.00	CHRISTMAS CLUB	051	0.00				Q	
ı	19,833.80	19,833.80	GROWTH SAVINGS	080	0.00		0.00			•
J	0.00	0.00	CHECKING	110	0.00				Q	
ì	20,771.75	0.00	CERTIFICATE	301					Q	•
1	0.00	0.00	VISA CLASSIC	811 🧉	0.00		0.00			
1	0.00	0.00	VISA CLASSIC	812 🧓	0.00		0.00		<u> </u>	
	0.00	0.00	VISA GOLD	846 🧉	0.00		0.00			



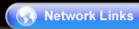




111







CTR Form - CHRISTOPHER MEMBER

CHANGE

Part IIAmount & Type of Transaction(s). Check all boxes that apply.									
26 Total cash in 12,000 27 Total c	ash out	26a Foreign cash in	27a Fo	reign cash out					
29 Foreign country	30 Wire transfer(s)	31 🔲 Negotiable instrumen	ıt(s) purchased 32 🔚	Negotiable instrument(s) cashed					
33 🔲 Currency exchange(s)	34 🔲 Deposit(s)/Withdra	wal(s)							
35 🔲 Account number(s) affected (if any):	35 Account number(s) affected (if any): 36 Other (specify):								
Part IIIFinancial Institution Where Transaction	on(s) Takes Place								
37 Financial institution	Union		Regulator or BSA exa	miner code #					
38 Address (number, street, and apt or suite #)	PO Box 209			39 EIN/SSN					
40 City	MI 11 ZIP code 48734		43 Routing (MICR) nur	nber					
44 Approving official		46 Signature date 0/00/00	OOO III [MMDDYYY	ΥΙ					
47 Preparer's name		48 Contact		49 Phone					













Auditing Functions

MNAUDT

😭 Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Check/ATM Processing Collection Processing **Configuration Functions** CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 😺

😭 Speed Sequences

Account Maintenance Acct Adjustment (Coded) Acct Adjustment (Full) Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque Close Memberships/Accts Collateral - VIN# Lookup

Work Member Accounts & Activity

- 1 Work Daily BSA/CTR Activity
- Print BSA In R Activity Report
- Run OFA ___ata Match (Batch Scan)
- Scan a Single Name Through OFAC
- Work Dormant Members
- Print Dormancy Master List
- Audit Disabled/Inactive PIN/PWs
- Audit Loan Collateral Report
- Sample High-Risk Checking Accts
- Sample High-Risk Transactions
- Review Collections Summary Stats
- Run FinCEN 314(a) Scan
- Review Monthly Misc Receipts
- Review Monthly Misc Advances

Employees/Insider/High Risk Mbrs

- 16 Audit Insider/Employee Activity
- Insider Audit/Due Diligence Rpt
- Audit File Maintenance
- Print File Maintenance Report
- Employee Security Reports

27 * Audit CU Configurations





















Menu option Search for:

Speed sequence









Verify Bank Secrecy Act File

All Records



=		
7	F7	Cancel
11	F1'	Toggle \ ew
15	F1:	Work A. s
	F′	Work A. s

Go to date [MMDDYYYY] Go to SSN/TIN * Exceeds 10,000								
Verified By	SSN/TIN	Name	Amount	Processed	Last Action Taken on CTR			
0/00/0000		MEMBER, NON	3,705.72	6/22/2011				
8/17/2011 -9	1	JERRY, TOM A	4,450.00	6/22/2011				
0/00/0000	1:	CHRISTMAS, MERRY C	11,102.32 *	6/22/2011				
8/17/2011 -9	1:	FISHERMAN, ANGLE M	14,700.00 *	6/22/2011	Printed			
0/00/0000	2	WILD ROSE MEADOWS	7,322.82	6/22/2011				
0/00/0000	31	SCIENTIST, ROCKET S	3,400.00	6/22/2011				
0/00/0000	31	CAT, ALLIE A	20,782.71 *	6/22/2011	Saved			
0/00/0000	3	DOE, JANE A	10,976.97 *	6/22/2011	Saved			
0/00/0000	3	CARTER, JIMMY D	3,000.00	6/22/2011				

Show Details

<u>D</u>elete

<u>C</u>TR



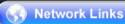


New/Closed Accounts Dashboard











Management Processing/Dashboards

MNMGMT

😭 Menus

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😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

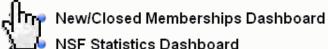
Processing/Forecasting Tools

- CU*BASE Employee Security
- Member Rate Maintenance
- Div/Int Base Rate Forecasting
- Div/Int Split Rate Forecasting
- Certificate Repricing Forecast
- Tiered Services Forecast

Leadership Dashboards

- 5300 Call Report Ratios Dashbrd
- 10 ARU/Online Banking Stats Dashbrd
- Budget Review/Analysis
- Check Processing Stats Dashboard
- Collections Dashboard/Summary
- Contingent Liability Analysis

- Fee Income/Waiver Dashboard
- Financial Statement Review
- Loan App Monthly Stats Comparisn
- Loan Queue Activity Tracking
- Loan/Share Trial Bal. Review
- New/Closed Accounts Dashboard



- Tiered Svcs Monthly Comparison
- Transaction Analysis Tools

- 28 * Review CU Configurations
- 29 * Other Management Tools















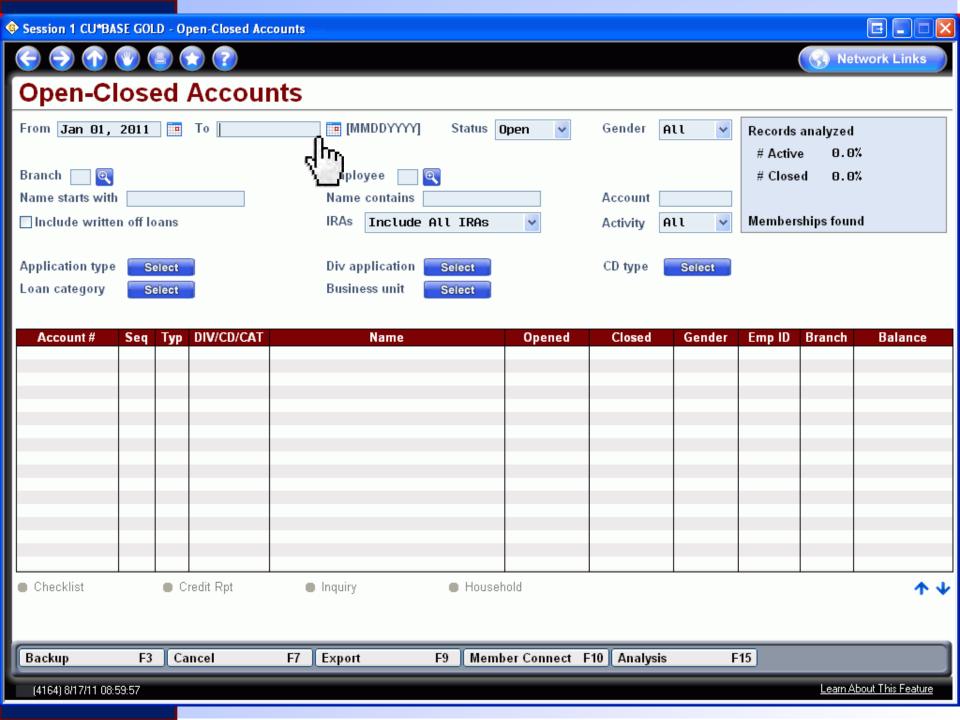




Menu option Search for:

Speed sequence

Q







Network Links







Open-Closed Accounts



Accour	nt#	Seq	Тур	DIV/CD/CAT	Name	Opened	Closed	Gender	Emp ID	Branch	Balance
	111		SD	IP		01/20/2011		М	GM	1	171.28
	045		CD	n_	;	02/14/2011		М	LL	1	1,250.66
	645	5	LN	4000	IARD C	02/11/2011	03/17/2011	М		1	0.00
	015		SD	, J	IN L	02/25/2011		M	LD	1	30,015.73
	051		SH	('LLL'	RYL A	01/10/2011		F	LD	1	1,000.08
	645		LN	04	IARD P	01/26/2011		M	32	4	1,060.26
	866		oc	43	IOMAS H	01/11/2011		М		1	224.46
	080		SH	GS	J	01/06/2011		0	CH	1	10,116.36
	645	7	LN	04	RT F	01/26/2011		М		1	0.00
	610		LN	15		01/20/2011		М	CH	2	15,072.67
	610		LN	15	.Υ W	01/12/2011		М		6	8,014.18
	045		CD	95	iael C	01/07/2011		M	GM	1	601.26
1	045		CD	95	I C	01/24/2011		F	GM	1	1,263.38
1	645		LN	04	IMAS W	02/11/2011		M		1	1,960.00
1	039		TX	FC	В	02/17/2011		F	32	4	800.54
1	630		LN	03	В	02/28/2011		F		4	4,722.28
1	045		CD	95		02/11/2011		F	29	1	1,250.71

Checklist

Credit Rpt

Inquiry

Household



Member Connect F10 Analysis Backup F3 Cancel F7 Export F9

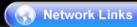
(4164) 8/17/11 09:01:32

Learn About This Feature

F15







Open-Closed Accounts



Account	#	Seq	Тур	DIV/CD/CAT	Name	Opened	Closed	Gender	Emp ID	Branch	Balance
	111		SD	IP	HAROLD	01/20/2011		М	GM	1	171.28
2	045		CD	95	MARCUS	02/14/2011		М	LL	1	1,250.66
2	645	5	LN	04	R LEONARD C	02/11/2011	03/17/2011	M		1	0.00
3	015		SD	MK	NORMAN L	02/25/2011		M	LD	1	30,015.73
3	051		SH	CC	RT CHERYL A	01/10/2011		F	LD	1	1,000.08
5	645		LN	04	R RICHARD P	01/26/2011		М	32	4	1,060.26
7	866		OC	43	H ZAMOHT NNF	01/11/2011		M		1	224.46
7	080		SH	GS	_BERT J	01/06/2011		0	CH	1	10,116.36
7	645	7	LN	04	NORBERT F	01/26/2011		M		1	0.00
9	610		LN	15	RED L	01/20/2011		М	CH	2	15,072.67
9	610		LN	15	₹ RICKY W	01/12/2011		M		6	8,014.18
9	045		CD	95	E MICHAEL C	01/07/2011		M	GM	1	601.26
11	045		CD	95	ROXANN C	01/24/2011		F	GM	1	1,263.38
11	645		LN	04	ry thomas w	02/11/2011		M		1	1,960.00
15	039		TX	FC	JULIE B	02/17/2011		F	32	4	800.54
15	630		LN	03	JULIE B	02/28/2011		F		4	4,722.28
17	045		CD	95	MARY M	02/11/2011		F	29	1	1,250.71

Household



Backup F3 Cancel F7 Export F9 Member Connect F10 Analysis F15

Inquiry

(4164) 8/17/11 09:01:32

Credit Rpt

Learn About This Feature







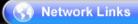












Electronic Checklist - Open

UPDATE



Backup F3 Prin Checklist F5 Cld F9

Dividend Application	IP INT PLUS CHECKING
Account	- 111 HAROLD

Task	Description	Request Date	Completion Date	Days	ID
010	PHOTO ID	Aug 17, 2011		0000	
020	MEMBERSHIP ELIGIBILITY	Aug 17, 2011		0000	
030	PERSONAL INFO/DRIVER'S LICENSE #	Aug 17, 2011		0000	
040	EMAIL ADDRESS	Aug 17, 2011		0000	

Maintenance



Multiple records can be selected using the Control key.







Network Links

Open-Closed Accounts



Account #	Seq	Тур	DIV/CD/CAT	Name	0	pened	Closed	Gender	Emp ID	Branch	Balance
		SD		MAUR	01/	20/2011		М	GM	1	171.28
2		CD	95	BEND	02/	14/2011		М	LL	1	1,250.66
2	5	LN	04	SCHI		11/2011		М		1	0.00
3		SD	MK	DAEN	02/	25/2011		М	LD	1	30,015.73
3		SH	CC	STRI	01/	10/2011		F	LD	1	1,000.08
5		LN		SCHI	01/	26/2011		М	32	4	1,060.26
7		OC	43	CONZ	01/	11/2011		М		1	224.46
7		SH		WEBE	01/	06/2011		0	CH	1	10,116.36
7	7	LN		KEIN	01/	26/2011	04/09/2011	М		1	0.00
9		LN	15	HUBE	01/	20/2011		М	CH	2	15,072.67
9		LN		BIER	01/	12/2011		М		6	8,014.18
9		CD	95	FASS	01/	07/2011		М	GM	1	601.26
11		CD		LEID		24/2011		F	GM	1	1,263.38
11		LN		DAUG		11/2011		М		1	1,960.00
15		TX		STUA	02/	17/2011		F	32	4	800.54
15		LN		STUA		28/2011		F		4	4,722.28
17		CD	95	WORL	02/	11/2011		F	29	1	1,250.71

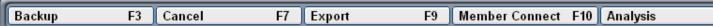
Checklist

Credit Rpt

Inquiry

Household

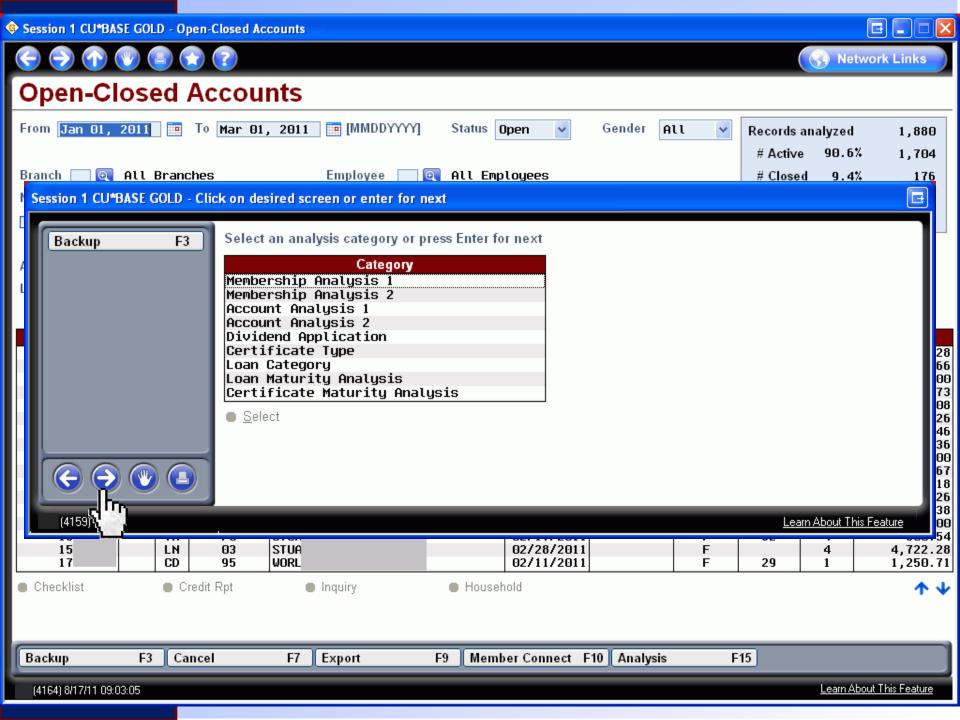




F15

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Open-Closed Account Analysis

%

51.6

44.2

3.9

0.3

F7

Count

Cancel

695

596

53

Analysis 1 of 9

From Jan 01, 2011 To Mar 01, 2011

Gender All Status Opened

Records analyzed 1,880 Memberships found 1,348

Employee All Employees

Gender Breakdown

Males

Females

Unknown

Organizations

Average Age 43.1

Branch	All	Branches

Age Groups (Total)	Count	%
Under 10	45	3.3
10 to 19	90	6.7
20 to 29	290	21.5
30 to 39	198	14.7
40 to 49	233	17.3
50 to 59	217	16.1
60 to 69	151	11.2
70 to 79	54	4.0
Over 79	70	5.2
		HT.

Age (Individuals)	Count	%
Under 10	39	3.0
10 to 19	88	6.8
20 to 29	253	19.5
30 to 39	198	15.3
40 to 49	232	17.9
50 to 59	215	16.6
60 to 69	151	11.7
70 to 79	54	4.2
Over 79	65	5.0

	l
4.2	70
5.0	Ove
%	
63.6	Inc
18.9	Inc
13.4	Org
0.5	Cor
0.5	Sol
0.4	Tru
0.3	Rep
0.1	Oth
2.2	

Age (Organizations)	Count	%
Under 10	6	11.3
10 to 19	2	3.8
20 to 29	37	69.8
30 to 39		0.0
40 to 49	1	1.9
50 to 59	2	3.8
60 to 69		0.0
70 to 79		0.0
Over 79	5	9.4

×

	Zip Codes	Count	%
4 ×	к×	858	63.
۱۶	СX	255	18.
>	ox .	180	13.
>	СX	7	0.
>	к×	7	0.
>	к×	5	0.
>	к×	4	0.
>	кх	2	0.
Othe	er	30	2.
			T

Designations	Count	%
Individual	1,253	93.0
Indirect Member	32	2.4
Organization	27	2.0
Corporation	18	1.3
Sole Proprietorship	12	0.9
Trust	5	0.4
Representative Payee	1	0.1
Other		0.0

Backup F3 IOCAA1 9/07/11 12:41:42

F12 Continue Index Ent

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Open-Closed Account Analysis

Analysis 2 of 9

From Jan 01, 2011 To Mar 01, 2011 Status Opened Gender All

Branch All Branches



Records analyzed 1,880 Memberships found 1,348

Employee All Employees

SEG/Sponsor	Count	%
0000	1,292	95.8
SAINT	32	2.4
LUTHERAN	9	0.7
LUTHERAN	7	0.5
LUTHERAN	4	0.3
- ALL OTHERS	2	0.1
CATHOLIC	1	0.1
NON-PERSONAL	1	0.1
Other/None		0.0

Prod & Svcs per MBR	Count	%
Avg Products/Member	3.0	
Avg Services/Member	2.4	
	_	
Miscellaneous	Count	%
ODP Users	834	61.9
Reg E Opt in	647	48.0

			-,0.0
Tier Lev	els	Count	%
VIP-PLATINUM		498	36.9
BASIC		431	32.0
VIP-SILVER		236	17.5
VIP-GOLD		183	13.6
			(In)







Open-Closed Account Analysis

Analysis 3 of 9

From Jan 01, 2011 To Mar 01, 2011 Status Opened Gender All Records analyzed 1,880

Employee All Employees

Branch All Branches

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9	

Day Opened	Count	%
Sunday	22	1.2
Monday	359	19.1
Tuesday	346	18.4
Wednesday	302	16.1
Thursday	337	17.9
Friday	420	22.3
Saturday	94	5.0

Month Opened	Count	%
January	872	46.4
February	956	50.9
March	52	2.8
April		0.0
May		0.0
June		0.0
July		0.0
August		0.0
September		0.0
October		0.0
November		0.0
December		0.0

Reason Codes	Count	%
OPEN - LIVES IN FOM	867	46.1
OPEN - INDIRECT	134	7.1
OPEN - MEMBER	123	6.5
OPEN - WORKS IN FOM	84	4.5
CLOSED - CONSOLIDATE	51	2.7
OPEN - RELATIVE	24	1.3
CLOSED - ACCOUNT NOT	20	1.1
CLOSED - REASON UNKN	12	0.6
Other/None	565	30.1

Branches	Count	%
C U - MA	775	41.2
C U -	178	9.5
OFFICE	174	9.3
CU -	163	8.7
OFFICE	144	7.7
OFFICE	142	7.6
BRANC	108	5.7
MEIJER	98	5.2
Other	98	5.2

F3

Cancel

Index

F7

Quarter Opened	Count	%
quarter openea	Count	70
Jan - Mar	1,880	100.0
Apr - Jun		0.0
Jul - Sep		0.0
Oct - Dec		0.0

Employees	Count	%
AMY	105	5.6
RHONDA	90	4.8
STACY	90	4.8
LISA	89	4.7
TAMMY	89	4.7
	88	4.7
MATT	68	3.6
LAURIE	64	3.4
Other/None	1,197	63.7

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Backup

F12 Continue Ent

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Learn About This Feature







Analysis 4 of 9

From Jan 01, 2011 To Mar 01, 2011

Members with ATM and/or debit cards

Status Opened Gender All

1,348

100.0

Records analyzed 1,880

Employee All Employees

Branch All Branches

POF	×
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	Users		Non-Users		
Category	#	%	#	%	
Online banking	659	48.8	689	51.1	
ARU	101	7.4	1,247	92.5	
E-statement enrollment	520	38.5	828	61.4	
E-notices enrollment	243	18.0	1,105	81.9	
Bill Pay enrollment	98	7.2	1,250	92.7	
Members with email address	855	63.4	493	36.5	
Members with a checking account	953	70.6	395	29.3	

Miscellaneous	
Avg Tiered Service score	239.9
Average risk score	620
Disbursement limit	51,545,434

Account Type	# Accounts	Total Balance	Average Balance	# Closed	# Active	Active Avg Bal
Savings	2,850	8,045,992	2,823	833	2,017	3,989
Checking	1,142	2,624,315	2,297	176	966	2,716
IRA	92	313,073	3,402	56	36	8,696
Certificates	1,268	3,975,803	3,135	950	318	12,502
Loans	2,838	23,048,375	8,121	1,782	1,056	21,826
Loans (Written Off)	7	133,924	19,132	4	3	44,641
LOCs/CCs	988	2,995,712	3,032	65	923	3,245
LOCs/CCs (Written Off)	0	0	0	0	0	0

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Backup F	3 Cancel	F7 Index	F12 Continue	Ent
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Analysis 5 of 9

From Jan 01, 2011 To Mar 01, 2011

Status Opened Gender All

Records analyzed 1,880

Employee All Employees

Branch All Branches



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	-	п
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Apl A Description Count Total Balance Total Avg Rate Int												
BS BUSINESS/ORG SAVINGS 35 3 19,808 6 0.100	rage	Averag	Weighted		%		Total	%				idend
CC CHRISTMAS CLUB CK REGULAR CHECKING CK REGULAR CHECKING FA ESCROW FA ESCROW FA ESCROW FA ESCROW FO ESCRO	Rate	Int Rat	Avg Rate		Total	9	Balance	Total	Count	Description	•	Apl
CK REGULAR CHECKING 7	0.100	(0.100	5	6	,808	<u>[1</u> 9		35	BUSINESS/ORG SAVINGS	BUS	BS
CK REGULAR CHECKING 7	0.030	(0.030			646	E 11	3	35	CHRISTMAS CLUB	CHR)	CC
FA ESCROW FANNIE MAE FC ESCROW FC ESCROW FC ESCROW FC ESCROW FREE N EASY CHECKING FE FREE N EASY CHECKING FE FREE N EASY CHECKING FO GROWTH SAVINGS I FO GROWTH SAVINGS II FO GROWTH SAVINGS II FO GROWTH SAVINGS III FO GROWTH III FO GROWTH III FO GROWTH III FO GROWT	0.000					180	3,	1	7	REGULAR CHECKING	REGU	CK
FC	0.030	(0.030				1_	2				EC
FE FREE N EASY CHECKING GS GROUTH SAVINGS I GS GROUTH SAVINGS II GT GROWTH SAVINGS II GU GROWTH SAVINGS III INT PLUS CHECKING IR TRAD IRA SHARES IR TRAD IRA SHARES IR ROTH SAVINGS IR REGULAR SAVINGS IR TREGULAR SAVINGS IR REGULAR SAVINGS IR TRAD IRA SHARES IR ROTH IRA SHARES IR	0.000			l	1	,143	29	2	23	ESCROW FANNIE MAE	ESCF	FA
GS GROWTH SAVINGS I 14 1 166,276 8 0.100 GT GROWTH SAVINGS II 8 1 333,674 16 0.250 GU GROWTH SAVINGS III 1 80,753 4 0.350 IP INT PLUS CHECKING 256 25 327,474 16 0.050 IR TRAD IRA SHARES 2 14,844 1 0.100 MK MEGA MONEY MARKET 8 1 268,868 13 0.200 RT ROTH IRA SHARES 1 6,997 0.100 SA HSA CHECKING 7 1 4,566 0.250 SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SW SAVE TO WIN SHARE 6 1 0 0.030 SW SAVE TO WIN SHARE 6 1 0 0.030 YS YOUTH SYSTEMATIC SAV I 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.000	(0.000	2	2					ESCROW		FC
GT GROWTH SAVINGS III 8 1 333,674 16 0.250 GU GROWTH SAVINGS III 1 80,753 4 0.350 IP INT PLUS CHECKING 256 25 327,474 16 0.050 IR TRAD IRA SHARES 2 14,844 1 0.100 MK MEGA MONEY MARKET 8 1 268,868 13 0.200 RT ROTH IRA SHARES 1 6,997 0.100 0.100 SA HSA CHECKING 7 1 4,566 0.250 SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SW SAVE TO WIN SHARE 6 1 0 0.030 SW SAVE TO WIN SHARE 6 1 0 0.030 YS YOUTH SYSTEMATIC SAV	0.000			l	1			2	21	FREE N EASY CHECKING	FREE	
GU GROWTH SAVINGS III 1 1 80,753 4 0.350 1P INT PLUS CHECKING 256 25 327,474 16 0.050 IR TRAD IRA SHARES 2 14,844 1 0.100 MK MEGA MONEY MARKET 8 1 268,868 13 0.200 RT ROTH IRA SHARES 1 6,997 0.100 SA HSA CHECKING 7 1 4,566 0.250 SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.030 SW SAVE TO WIN SHARE 6 1 0 0.030 SW SAVE TO WIN SHARE 6 1 0 0.030 SW VACATION SAVINGS 30 3 25,043 1 0.030 SW YS YOUTH SYSTEMATIC SAV 1 0 0.000 21 TWO STAR + CHECKING 3 39,421 2 0.050	0.100					,276	166	1	14	GROWTH SAVINGS I	GROU	GS
IP	0.250			5	16			1	8	GROWTH SAVINGS II	GROU	
IR TRAD IRA SHARES 2 14,844 1 0.100 MK MEGA MONEY MARKET 8 1 268,868 13 0.200 RT ROTH IRA SHARES 1 6,997 0.100 SA HSA CHECKING 7 1 4,566 0.250 SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.350					, 753	86		1	GROWTH SAVINGS III	GROV	
MK MEGA MONEY MARKET 8 1 268,868 13 0.200 RT ROTH IRA SHARES 1 6,997 0.100 SA HSA CHECKING 7 1 4,566 0.250 SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SW SAVE TO WIN SHARE 6 1 0 0.030 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.050			5	16			25		INT PLUS CHECKING	INT	ΙP
RT ROTH IRA SHARES 1 6,997 0.100 SA HSA CHECKING 7 1 4,566 0.250 SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.100			l	1				2			
SA HSA CHECKING 7 1 4,566 0.250 SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.200			3	13			1	8			
SC SAVINGS CLUB 51 5 132,192 6 0.030 SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.100								1			
SH REGULAR SAVINGS 434 42 416,801 20 0.030 SS SYSTEMATIC SAVINGS 4 1,384 0.500 SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.250								7			
SS SYSTEMATIC SAVINGS 4 1,384 0.500 SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.030											
SV SAVINGS CLUB TWO 2 1,780 0.030 SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.030			9	20			42	434			
SW SAVE TO WIN SHARE 6 1 0 0.000 VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.500								4			
VS VACATION SAVINGS 30 3 25,043 1 0.030 YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.030						1		2			
YS YOUTH SYSTEMATIC SAV 1 0 0.000 2I TWO STAR + CHECKING 3 39,421 2 0.050	0.050					_						
2I TWO STAR + CHECKING 3 39,421 2 0.050	0.030			l	1	, 043	25	3	30			
	0.500					_			1			
2S TWO STAR CHECKING 27 3 54.854 3 0.000	0.050	(
	0.000	(0.000	3	3	,854	54	3	27	TWO STAR CHECKING	TWO	2S
	1											

■ <u>Drill down</u> Totals 1,023 2,095,180 0.111 0.043

24 total application types.

Backup F3 Cancel F7 Index F12 Continue Ent







Analysis 5 of 9

From Jan 01, 2011 To Mar 01, 2011

Status Opened Gender All

Records analyzed 1,880

Employee All Employees

Branch All Branches







ΛΙ			%	Total	%	%	Weighted	Average
Apl	Description	Count	Total	Balance 🔺	Total	Rank	Avg Rate	Int Rate
SH	REGULAR SAVINGS	434	42	416,801	20		0.030	
GT	GROWTH SAVINGS II	8		333,674	16	36	0.250	
IP	INT PLUS CHECKING	256	25	327,474	16		0.050	
MK	MEGA MONEY MARKET	8	1	268,868	13	65	0.200	
GS	GROWTH SAVINGS I	14	1	166,276	8	73	0.100	
SC	SAVINGS CLUB	51	5	132,192	6		0.030	
BS	BUSINESS/ORG SAVINGS	35	3	119,808	6		0.100	
GU	GROWTH SAVINGS III	1		80,753	4		0.350	
2S	TWO STAR CHECKING	27	3	54,854	3		0.000	
21	TWO STAR + CHECKING	3		39,421	2		0.050	
FC	ESCROW	30	3	34,242	2		0.000	
FA	ESCROW FANNIE MAE	23	2	29,143	1		0.000	
VS	VACATION SAVINGS	30		25,043	1		0.030	
FE	FREE N EASY CHECKING	21	2	22,139	1		0.000	
IR	TRAD IRA SHARES	2		14,844	1		0.100	
EC	ESCROW	17	2	7,086			0.030	
RT	ROTH IRA SHARES	1		6,997			0.100	
CC	CHRISTMAS CLUB	35	3	6,646			0.030	
SA	HSA CHECKING	7	1	4,566			0.250	
SV	SAVINGS CLUB TWO	2		1,780			0.030	
SS	SYSTEMATIC SAVINGS	4		1,384			0.500	
CK	REGULAR CHECKING	7	1	1,180			0.000	
SW	SAVE TO WIN SHARE	6	1	0			0.000	
YS	YOUTH SYSTEMATIC SAV	1		0			0.000	0.500

■ <u>Drill down</u> Totals 1,023 2,095,180 0.111 0.043

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24 total application types. Of these, 7 types (or 29%) represent roughly 80% of the balances.

Backup F3 Cancel F7 Index F12 Continue Ent





Network Links





Open-Closed Account Analysis

Analysis 6 of 9

From Jan 01, 2011 To Mar 01, 2011 Status Opened

Gender All

Records analyzed 1,880

Employee All Employees

Branch All Branches







7	

	<u> </u>					•	
CD			%	Total	%	Weighted	Average
Туре	Description	Count	Total	Balance ▲	Total	Avg Rate	Int Rate
02	3 MONTH CERTIFICATE	19	9	22,080	1	0.050	3.906
03	6 MONTH CERTIFICATE	6	3		1	0.050	0.050
04	9 MONTH CERTIFICATE	3	1	35,049	1	0.100	0.100
05	12 MONTH CERTIFICATE	15	7	2,511,303	88	1.020	0.476
06	18 MONTH CERTIFICATE	1		15,649	1	0.150	0.150
07	24 MONTH CERTIFICATE	4	2	36,274	1	0.300	0.300
08	36 MONTH CERTIFICATE	2	1	2,371		0.700	2.665
10	60 MONTH CERTIFICATE	1		502		1.240	1.240
77	36 MONTH IRA CERT	1		8,602		0.700	0.700
95	2011 SAVE TO WIN CD	157	75	175,555	6	0.500	0.552
							2
= B 30 1	T + I			0 040 405			

Drill down Totals 209 2,843,436 0.9411.014

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10 total application types.

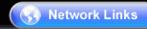
F12 Continue Backup Cancel Index F3 F7 Ent

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Learn About This Feature







Analysis 7 of 9

From Jan 01, 2011 To Mar 01, 2011

Status Opened Gender All

Records analyzed 1,880

Employee All Employees

Branch All Branches







Loan			%	Total	%	Weighted	Average ^
Category	Description	Count	Total	Balance 🔺	Total	Avg Rate	Int Rate
01	SECURED CLOSED END	3		68,762	1	12.415	12.750
03	Share Pledge Loan	7	1	34,748		4.770	4.437
04	SIGNATURE LOAN	120	19	502,792	5	9.740	9.065
08	FIXED RATE MORTGAGE	4	1	390,228	4	4.193	4.281
09	CLOSED END HOME EQUITY	5	1	265,696	3	5.336	5.400
12	OVERDRAFT PROTECTION	10	2 5	4,269		14.059	14.542
14	NEW VERICLES	33		706,513	7	6.571	6.225
15	USED HITTSLES	177	27	1,911,218	19	6.187	6.163
16	RECREN IAL VEHICLES	10	2	90,526	1	6.749	6.900
17	BUSINE ADJ RATE MORTGAGE	1		254,184	3	4.250	4.250
22	BUSINESS LOAN FIXED RATE	3		51,255	1	6.406	6.167
23	BUSINESS LOAN ADJ RATE	2		58,362	1	5.567	5.750
26	BUSINESS LOC INTEREST ONLY	5	1	165,817	2	5.078	6.050
32	BUSINESS PLATINUM	4	1	2,029		9.000	9.000
33	NEW AUTO LEASE	1		46,989		4.290	4.290
38	ED LOC	16	2	208,954	2	6.599	6.424
41	GOLD LOC INTEREST ONLY	1		5,912		5.250	5.250
43	SIMPLY PLATINUM RB 788+/P 2%	8	1	4,077		9.398	11.853
46	FIX MORT 5 YR 30 AMORTIZATION	7	1	412,143	4	6.196	6.343
48	FIX MORT 15 YR 15 AMORTIZATION	3		286,422	3	3.832	3.917
49	FIX MORT 10 YR 30 AMORTIZATION	8	1	410,022	4	4.041	4.031
60	FIRST MORTGAGE FANNIE MAE	41	6	3,234,893	32	4.697	4.683
63	SIMPLY PLATINUM RB 720+/P 2%	12	2	62,380	1	10.699	14.805
64	SIMPLY PLATINUM RB 660+/P 1%	1		272		13.990	27.980
65	SIMPLY PLATINUM RB 660+/P 2%	14	2	27,102		7.475	12.950
67	SIMPLY PLATINUM RB 620+/P2%	7	1	6,786		16.990	19.417

■ <u>Drill down</u> Totals 648 10,069,743 5.789 9.211

33 total application types.

Backup F3 Cancel F7 Index F12 Continue Ent

(4160) 9/07/11 12:43:21

Learn About This Feature







Analysis 7 of 9

From Jan 01, 2011 To Mar 01, 2011 Status Opened Gender All

Records analyzed 1,880

Employee All Employees

Branch All Branches



I	

Loan			%	Total	%	Weighted	Average
Category	Description	Count	Total	Balance 🔺	Total	Avg Rate	Int Rate
01	SECURED CLOSED END	3		68,762	1	12.415	12.750
03	SHARE PLEDGE LOAN	7	1	34,748		4.770	4.437
04	SIGNATURE LOAN	120	19	502,792	5	9.740	9.065
08	FIXED RATE MORTGAGE	4	1	390,228	4	4.193	4.281
09	CLOSED END HOME EQUITY	5	1	265,696	3	5.336	5.400
12	OVERDRAFT PROTECTION	10	2	4,269		14.059	14.542
14	NEW VEHICLES	33	5	706,513	7	6.571	6.225
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17	BUSINESS ADJ RATE MORTGAGE	1		254,184	3	4.250	4.250
22	BUSINESS LOAN FIXED RATE	3		51,255	1	6.406	6.167
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32	BUSINESS PLATINUM	4	1	2,029		9.000	9.000
33	NEW AUTO LEASE	1		46,989		4.290	4.290
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41	GOLD LOC INTEREST ONLY	1		5,912		5.250	5.250
43	SIMPLY PLATINUM RB 788+/P 2%	8	1	4,077		9.398	11.853
46	FIX MORT 5 YR 30 AMORTIZATION	7	1	412,143	4	6.196	6.343
48	FIX MORT 15 YR 15 AMORTIZATION	3		286,422	3	3.832	3.917
49	FIX MORT 10 YR 30 AMORTIZATION	8	1	410,022	4	4.041	4.031
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63	SIMPLY PLATINUM RB 720+/P 2%	12	2	62,380	1	10.699	14.805
64	SIMPLY PLATINUM RB 660+/P 1%	1		272		13.990	27.980
65	SIMPLY PLATINUM RB 660+/P 2%	14	2	27,102		7.475	12.950
67	SIMPLY PLATINUM RB 620+/P2%	7	1	6,786		16.990	19.417

648

10,069,743

33 tolar application types.

Backup Index Continue F3 Cancel F7 F12 Ent

Totals

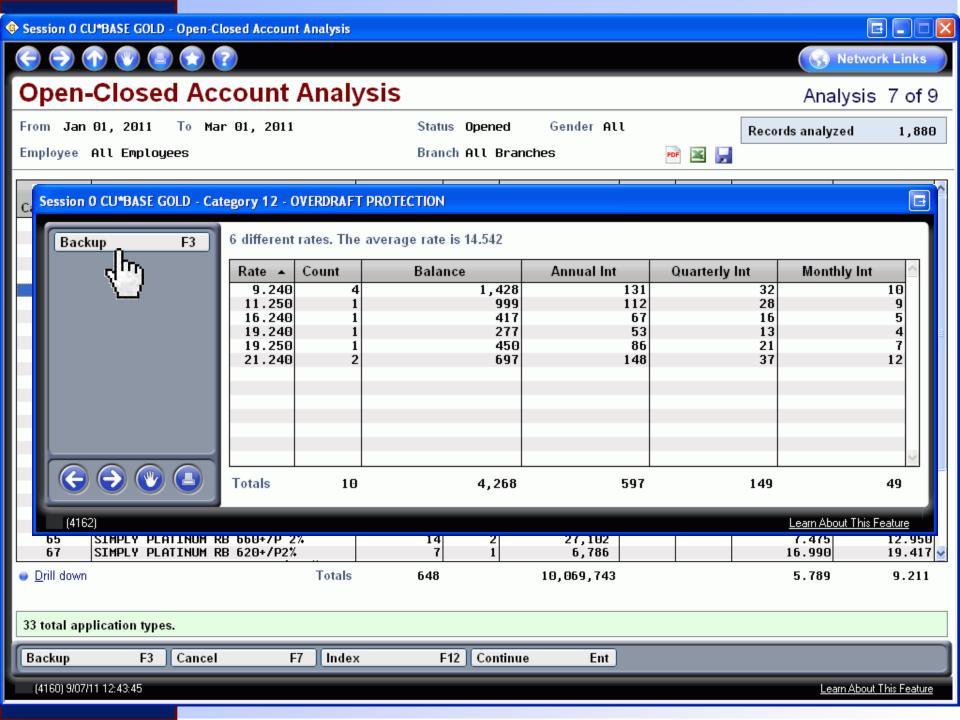
(4160) 9/07/11 12:43:45

Drill down

Learn About This Feature

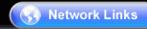
9.211

5.789









Analysis 7 of 9

From Jan 01, 2011 To Mar 01, 2011 Status Opened Gender All

Records analyzed 1,880

Employee All Employees

Branch All Branches







Loan			%	Total	%	Weighted	Average ^
Category	Description	Count	Total	Balance 🔺	Total	Avg Rate	Int Rate
01	SECURED CLOSED END	3		68,762	1	12.415	12.750
03	Share Pledge Loan	7	1	34,748		4.770	4.437
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22	BUSINESS LOAN FIXED RATE	3		51,255	1	6.406	6.167
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26	BUSINESS LOC INTEREST ONLY	5	1	165,817	2	5.078	6.050
32	BUSINESS PLATINUM	4	1	2,029		9.000	9.000
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41	GOLD LOC INTEREST ONLY	1		5,912		5.250	5.250
43	SIMPLY PLATINUM RB 788+/P 2%	8	1	4,077		9.398	11.853
46	FIX MORT 5 YR 30 AMORTIZATION	7	1	412,143	4	6.196	6.343
48	FIX MORT 15 YR 15 AMORTIZATION	3		286,422	3	3.832	3.917
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60	FIRST MORTGAGE FANNIE MAE	41	6	3,234,893	32	4.697	4.683
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64	SIMPLY PLATINUM RB 660+/P 1%	1		272		13.990	27.980
65	SIMPLY PLATINUM RB 660+/P 2%	14	2	27,102		7.475	12.950
67	SIMPLY PLATINUM RB 620+/P2%	7	1	6,786		16.990	19.417

Drill down Totals 648 10,069,743 5.789 9.211

11.

33 total application types.

F12 Continue Backup Cancel Index F3 F7 Ent







Analysis 8 of 9

From Jan 01, 2011 To Mar 01, 2011 Status Opened Gender Both Records analyzed 1,880

Employee All Employees

Branch All Branches









Limpioyee	Acc Emptoyees	Diane	I HEE DI ANCHE	5	POF 🚉 🧺				
				Loan Maturity A	Aging Amounts				
G/L # ▲	Description	0 - 12 Mos	13 - 24 Mos	25 - 36 Mos	37 - 48 Mos	49 - 60 Mos	Total 🗅		
701.00	SIGNATURE LOAN PARTIAL SECURED	3,686	868	2,530	16,393	630,431	653,908		
701.01	SECURED CLOSED END LOAN	0	0	0	31,726	37,036	68,762		
701.03	SHARE PLEDGE	0	0	0	0	34,749	34,749		
701.04	SIGNATURE LOAN	19,166	4,046	3,479	22,299	453,800	502,790		
701.08	BUSINESS ADJ RATE MORTGAGE	0	0	0	0	254,184	254,184		
701.10	FIXED RATE MORTGAGE	0	0	0	0	390,228	390,228		
701.12	BUSINESS LOAN FIXED RATE	0	0	0	0	51,256	51,256		
701.13	BUSINESS LOAN ADJ RATE	0	39,808	0	0	18,554	58,362		
701.14	BUSINESS LOC	0	151,061	0	14,757	0	165,818		
701.21	CLOSED END HOME EQUITY	0	0	0	0	265,697	265,697		
701.22	NEW AUTO	0	0	0	0	46,989	46,989		
701.28	STUDENT LOAN	0	0	0	0	208,956	208,956		
701.31	GOLD LOC	0	0	0	5,913	0	5,913		
	NEW VEHICLES	0	0	0	0	706,516	706,516		
701.34	USED VEHICLES	0	0	0	64,824	1,846,391	1,911,215		
701.35	RECREATIONAL VEHICLES	0	0	0	0	90,526	90,526		
701.40	OVERDRAFT PROTECTION	0	0	0	0	4,271	4,271		
701.44	F/R MORT 10 YR 30 YR AMORT	0	0	0	0	410,021	410,021		
701.46	F/R MTG 5 YR 30 YR AMORT	0	0	0	0	412,143	412,143		
	F/R MRG 15 YR 15 YR AMORT	0	0	0	0	286,422	286,422		
701.90	FANNIE MAE LOANS	0	0	0	0	3,234,894	3,234,894		
702.68	SIMPLY PLATINUM	287	0	0	0	106,679	106,966		
705.20	MASTERCARD GOLD	0	0	0	0	8,222	8,222		
705.30	VISA CLASSIC	0	0	0	0	9,566	9,566		
705.40	VISA GOLD	0	0	0	0	181,356	181,356		
							×		

Totals

23,139

195,783

6,009

155,912

9,688,887

10,069,730

Backup F3

Cancel

Tgl Maturity/Calc F9

Tgl Amt/Cnt/Pct

F11 Index

F12 Continue

Ent



"Learn from a Peer" New Fee and Tiered Service Configuration Comparisons

- New "Learn from a Peer" Comparison Style –
 Compare Several Credit Unions at Once
- Additional Fee Configuration Comparisons Available
- "Learn from a Peer" Tiered Service
 Configuration Comparison







Fee Analysis

Fee Types

30 Page 13



Backup	F3
Cancel	F7
# of Fees	F10
Waivers	F11

Corp ID 📵 🗨 All Corporations

Current view is Fee Types

es <u>V</u>iew Waivers

Current view values are amounts View # of Fees

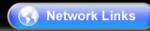
Summary Opportunities Charge	d Wa <u>i</u> ved							POF 🧸 🚽
	Ма	r 2011	[MMYYY	ΥJ	Fe	b 2011	[MMYYY	ΥJ
Description	Opportunity	Charged	Waived	% Waived	Opportunity	Charged	Waived	% Waived
ACCOUNT SERVICE CHARGES	12,725	615	12,110	95.1	12,800	710	12,090	94.4
CASHED CHECK FEES	189		189	100.0	164		164	100.0
CU*EASYPAY! SERVICE CHA	346	346	0		351	351	0	
MINIMUM BALANCE SERVICE	130,196	4,882	125,314	96.2	129,648	4,836	124,812	96.2
NEW MEMBER FEE	2,640	2,535	105	3.9	2,360	2,150	210	8.8
PRINTED CHECK FEES	837	221	616	73.5	788	206	582	73.8
PRINTED MONEY ORDER FEE	908	544	364	40.0	800	436	364	45.5
PHONE TRANSFER FEES	1,783	249	1,534	86.0	1,701	218	1,483	87.1
TARTER CHECK FEES	648	140	508	78.3	544	113	431	79.2
SHARE DRAFT NON-RETURN	33,250	33,215	35	. 1	30,555	30,555	0	
STOP PAYMENT FEES	595	315	280	47.0	525	385	140	26.6
TRANSACTION HISTORY PRI	482	98	384	79.6	332	76	256	77.1
TRANSACTION SERVICE CHA	69	69	0		55	55	0	
					1			

+

Totals 184,668 43,229 141,439 180,623 40,091 140,532







Money Order Configuration





٦	Credit union	CREDIT UNION							
1	Activate check for	ees	Transaction description MONEY ORDER FEE						
ı		Service Charges	Fee Waivers						
1	Fee amount	1.00	Aggregate savings 100.00						
ı	Purge	D = Daily	Aggregate loans 5,000.00						
1	# of free items	1	Low age						
4	Fee income G/L#	133.00	High age 60						
d			Waive if OTB accounts present						
1			Credit Loan Savings Debt ATM						
2			Allow fee to be manually waived						







Money Order Configuration

✓ Show only CUs with active configurations

Mark CUs within 10 % of my M ⊙ Membership ○ Asset range

Active 24 of 138 CUs
Marking 4

				Assets	17%		#		Man		Ag	e	Aggregate			ive i	f OT	B Pre	sent
	Credit Union		# Mbrs	(M \$\$)	Actv	Fee	Free	Purg	Wav	CFT	Low	High	Savings	Loans	CC	LN	S۷	ATM	DBT
F			8,496	53.7	Y	1.00	0	D	Y		1	999	9,999,999.99	9,999,999.99					
F		ት C *	27,177	242.2	Y	0.50	0	M	Y		0	55	9,999,999.99	9,999,999.99					
F		. n	1,730	13.1	Y	1.00	0	D	Y		1	999	2,500.00	5,000.00					
F		:AT	3,302	25.9	Υ	1.00	0	D	Y		1	99	9,999,999.99	9,999,999.99					
E		:ON	7,541	33.4	Y	1.00			N		1	999	9,999,999.99	9,999,999.99					
C		*	11,033	104.1	Y	2.50			Y		1	999	9,999,999.99	9,999,999.99					
C		;U	4,110	34.5	Y	1.00			Y		1	999	9,999,999.99	9,999,999.99					
C		;U *	21,840			1.50			N		18	62	75,000.99	25,000.99					
F		4	7,943	89.0		0.50		_	Y		1	999	9,999,999.99	9,999,999.99					
F		JL	10,859	76.8		0.75	0		Y		1	60	9,999,999.99	9,999,999.99					
F		· U *	23,154	209.8	Y	1.00			Y		0	60	9,999,999.99	9,999,999.99					
Œ		.Y	4,466	32.2	Y	1.00			Y		0	999	9,999,999.99	9,999,999.99					
C		EMP	3,438	30.2	Y	1.00			Y		1	999	9,999,999.99	9,999,999.99					
H		4	26,887	291.9		3.00			N		0	0	9,999,999.99	9,999,999.99					
K		ED	3,117	19.0		1.00			Y		1	999	9,999,999.99	9,999,999.99					
L		IO	8,339	94.6		1.00			Y		0	0	0.00	0.00					
		\$2	2,162	12.2	Y	1.00		_	Y		1	999	9,999,999.99	9,999,999.99					
F		CU	11,216	102.7		1.00			Y		0	99	9,999,999.99	9,999,999.99					
F		Ū	5,905	592.2	Y	3.00			Y		1	999	9,999,999.99	9,999,999.99					
F		'F	3,222	11.3		0.65	0		Y		1	999	9,999,999.99	9,999,999.99					
5		ENS	10,685	114.8	Y	2.00			Y		0	999	9,999,999.99	9,999,999.99					
S		CU	15,102	64.8		1.00			Y		0	999	0.00	0.00					
\ S		RAL	9,586	71.6		1.00			Y		1	999	9,999,999.99	9,999,999.99					
L.		ME	4,213	34.5	Y	1.00	0	D	Y		18	99	9,999,999.99	9,999,999.99					

<u>C</u>onfiguration

Contact Info

Compare to My CU



















Network Links

Money Order Configuration



Showing only CUs using check fees Summarizing CUs within 10 % of my membership range

Showing 24 of 138 CUs Summarizing 4

				⊦ee				
Summary	# Mbrs	Assets (M \$)	Amount	Count	%	# Free	Count	%
Most used			1.00	15	63	0	24	100
Average	9,813	106.1	1.23			0		
High	27,177	592.2	3.00	2	8	0	24	100
Low	1,730	11.3	.50	2	8	0	24	100



cc	LN	sv	ATM	DBT	Man Wav
0	0	0	0	0	88















Learn From a Peer

MNMGMB

Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing **CU*SPY Daily Reports**

View Peer CU Configurations

- Bill Pay Service Charges
- Cashed Check Fees
- Check Printing Fees
- Deposit Item Fees
- Money Order Fees
- Phone Transfer Fees
- - ThService Fees
- ...ter/Replacement Check Fees
- Tiered Services Program Cfg

Peer CU Aggregate Mbr Analysis

16 Tiered Services Peer Analysis

Additional Menus

27 * Review Key CU Configurations

28 * "Know the Member" Analysis Tools

29 * Management Functions

30 * Marketing Functions



















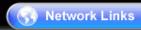
Menu option Search for:

Speed sequence

0







∜hrone Transfer Fee Configuration

VIEW



Cancel	F7
Learn from Peer	F10

Credit union CREDIT UNION

Activate phone transfer fees

Transaction description PHONE TRANSFER FEE

Service Charges	Fee Waivers									
1.00	Low age	1								
D = Daily	High age	999								
1	Aggregate savings	9,999,999	. 99							
150.00	Aggregate loans	9,999,999	. 99							
	Waive if OTB accou	🗹 Credit	Loan	Save						
			ATM	🗹 Debt						
	1.00 D = Daily 1	1.00 Low age D = Daily High age 1 Aggregate savings 150.00 Aggregate loans	1.00 Low age 1 D = Daily High age 999 1 Aggregate savings 9,999,999 150.00 Aggregate loans 9,999,999	1.00 Low age 1 D = Daily High age 999 1 Aggregate savings 9,999,999.99 150.00 Aggregate loans 9,999,999.99 Waive if OTB accounts present: ☑ Credit	1.00 Low age 1 D = Daily High age 999 1 Aggregate savings 9,999,999.99 150.00 Aggregate loans 9,999,999.99 Waive if OTB accounts present: ☑ Credit ☐ Loan					

Allow fee to be manually waived



Network Links















Learn From a Peer

MNMGMB

Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Check/ATM Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 🔳

😭 Speed Sequences

Account Maintenance Acct Adjustment (Coded) Acct Adjustment (Full) Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque Close Memberships/Accts Collateral - VIN# Lookup

View Peer CU Configurations

- 1 Bill Pay Service Charges
- Cashed Check Fees
- Check Printing Fees
- Deposit Item Fees
- Money Order Fees
- Phone Transfer Fees
- Self Service Fees
- Starter/Replacement Check Fees
- Tiered Services Program Cfg



Peer CU Aggregate Mbr Analysis

16 Tiered Services Peer Analysis

Additional Menus

27 * Review Key CU Configurations

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30 * Marketing Functions



















Menu option Search for:



Speed sequence





















Tiered Service Level Configuration



F7 Cancel Learn from Peer F10

Configuration Description Configure Tiered Service Level Descriptions and Point Ranges Assign Tiered Service Level Point System

Assign Tiered Service Level Instant Benefits Configure Member Statement Messages

Configure Reward Points Program

Reset All Member Reward Points Configure Tiered Service Online Banking Features

Configure Products / Services Per Member Calculations

Schedule Point Range Changes

View









Configure Tiered Service Levels

Tiered Service Levels

✓ Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership v range

Scoring method Both

Active 22 of 58 CUs (38%) Marking 1

			Assets	Scoring	Show	in Onli	ne Banking	Stmt				To ^
Credit U	Jnion	# Mbrs	(M \$\$)	Method	Points	Pts Dtl	Reward Dtl	Msg	Basic	Code	Description 1	Range
Ai		8,377	57.9	Household					BASIC SERVICE	SIL	SILVER	150
Al	10	4,682	37.7	Membership					VIP Rewards B	SLV	VIP Rewards S	499
Al		15,958	103.5	Household					Essential Rew	GDP	Good Perks Re	449
Al		10,757	82.0	Household					BASIC SERVICE	SLV	SILVER	249
A'	U	1,730	13.1	Membership					BASIC	L01	POWER PLUS	199
C		11,033	104.1	Household					BASIC SERVICE	BRO	BRONZE STAR	600
FI	L	10,859	76.8	N					BASIC SERVICE	SIL	SILVER	549
FI	U *	23,154	209.8	Membership					BASIC SERVICE	SLV	VIP-SILVER	199
H	SO	16,722	164.9	Membership					BRONZE	SVR	SILVER	59
H	NG *	25,276	204.3	Membership					PRIME	PPL	PRIME PLUS	9,999,995
H		1,055	7.8	Household					BASIC	PRL	premium	25,000
H		26,887	291.9	Membership					BASIC	SIL	SILVER	299
KI	ED	3,117	19.0	Membership					BRONZE	SIL	SILVER	199
Li	10	8,339	94.6	Household					BASIC SERVICE	ADV	ADVANTAGE	199
N	ER	6,298	44.5	Membership					LV1	1	LV2	199
R:		10,194	59.2	Membership					BASIC SERVICE	S	SILVER	199
R	F	3,222	11.3	Membership					BASIC SERVICE	SLV	SILVER	199
A A A A A A A A A A A A A A A A A A A	AL	9,586	71.6	Membership					BASIC	SLV	SILVER	550
TI		11,740	133.7	Membership					BASIC SERVICE	SIL	SILVER	3
TI	UN	5,096	22.3	Membership					Basic	SIL	Silver	299 🛂

Contact Info

Compare to My CU









Primary Financial Instit.

Network Links

Tiered Service Level Scoring

Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership range

Scoring method Both

-		
PDF		
	POF	POF



Active 22 of 58 CUs (38%) Marking 1

		Special Accounts		Points Per	After This	^
Credit Union		By DIVAPL	Points	Year of Membership	Many Years	
AA AE AF		1	50			
AE	:0	1	300			Ш
AF	_	2	50	_		Ш
AL AT		3	75	5	1	Ш
AT	U	1	75			Ш
CO FO		2	100			Ш
FO		2	150			Ш
FR	U *	3	999-			I
HE	:0	13	20	1	1	Ш
HE	IG *	2	1	10	1	
HO	_	1		5	5	Ш
HO KE		2	100			Ш
	:D	2	25			Ш
LA	.0	6	25			Ш
LA NO RI RO SI	:R	2	50	10	3	
RI		1	50			
RO	F	1	50			
SI	IL.	4	175			
TB		4	1			
TR. J. LLO JILDI.	JN	2	25	1	5	~

Contact Info

Compare to My CU

Backup F3 F7 Cancel Isolate Marked F9 Summary F15 More Ent ² pu







Mbr Savings Relationships

Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership range

Scoring method Both

Active 22 of 58 CUs (38%) 1

Marking

		Points b	MM Accts b	y DIVAPL	Negative	Bal Points 🏽		
Credit Union	Additional Savings	Non-IRA CDs	IRA Share & CD	Misc OTB Savings	Selected	Points	Checking	Savings
F	20	20	20		1	20		
F D	10	50			1	50	50-	300-
F	10	75	50		1	50		100-
F		25	25	50	1	25		200-
f J	25	50	50		1	50		50-
C	25	25	25		2	25		
F	50	75	100				200-	200-
F J :	20	20	20		8	50		100-
F)	1	5	5		7	5	10-	10-
F 3 *	1	1	1		1	1	1-	1 -
F		50	50				200-	200-
F		25	25		1	250		250-
k)	25	25	25		2	25		100-
L)		25			2	50		100-
۶ ۹	10	10	15		1	15	200-	200-
F	25	50	50	25	3	25		500-
F =	25	50	50		1	25		300-
5		10	5		2			999-
T	1	1	1		3	1		1-
T Y		25	50		1	25	500-	500- 🔻

Contact Info

Compare to My CU

Backup	F3
Cancel	F7
Isolate Marked	F9
Summary	F15
More	Ent
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Mbr Savings Relationships

Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership range

Scoring method Both





I A

Active 22 of 58 CUs (38%)
Marking 1

							•				
		Aggr Balan	ce	Aggr Balanc	e 1	Aggr Balanc	e Z	Aggr Balance	e 3	Aggr Balance	4 ^
Cre	Credit Union		Pts	Up Т о	Pts	Up Т о	Pts	Up Т о	Pts	Up To	Pts
Ä		0.50		10.00	25	50.00	50	99,999.99	75	0.00	
A A	:0	5.00	10	50.00	50	200.00	100	750.00	200	9,999,999.99	350
A		5.00	10	50.00	50	200.00	100	750.00	200	9,999,999.99	350
A		4.99		24.99	25	149.99	50	499.99	75	999.99	100
A C F H	U	5.00		10.00	50	25.00	100	50.00	150	9,999,999.99	200
C		50.00		100.00	300	150.00	600	750.00	900	9,999,999.99	900
F		4.99	50	49.99	75	249.99	100	999.99	200	9,999,999.99	300
F	U *	49.99		99.99	100	249.99	200	9,999,999.99	300	0.00	
H	30	24.99	1	149.99	5	499.99	10	1,999.99	20	9,999,999.99	30
Н	łG ∗	10.00	1	99.99	2	249.99	3	999.99	4	9,999,999.99	5
H		24.99	10	99.99	25	149.99	50	99,999.99	125	0.00	
Н		9.99		49.99	75	199.99	100	749.99	200	9,999,999.99	400
K	:D	0.00		24.99	25	99.99	50	249.99	75	9,999,999.99	100
L N	:0	4.99		49.99	50	149.99	100	249.99	150	999,999.99	200
N	ER	2.00		99.99	15	249.99	30	499.99	45	999,999.99	60
R		10.00	25	50.00	50	100.01	75	9,999,999.99	100	0.00	
R R S	F	10.00	25	50.00	50	999,999.99	100	0.00		0.00	
S	λL	49.99		99.99	25	249.99	50	499.99	75	9,999,999.99	100
T		10.00		100.00		250.00		499.99		9,999,999.99	6
T	JN	5.00		9.99	25	49.99	50	99.99	75	9,999,999.99	100

Contact Info

Compare to My CU

Backup	F3
Cancel	F7
Isolate Marked	F9
Summary	F15
More	Ent
4pm	







Member Loan Relationships

Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership range

Scoring method Both

POF 🔏



Active 22 of 58 CUs (38%)
Marking 1

	Mortgage Lns by	y Cat	HELOCs b	y Cat	Other Lns	Lns This Delq	Lvl Or Above	Misc OTB Loans Present Withou	t Loans	^
Credit Union	Selected	Pts	Selected	Pts	Points	Min Level	Points	Set Points to Zero & Do Not Score	Points	
F	3	50	1	50	25	2	200-	Y		
f :0	3	200	3	100	50	2	300-	Y		
F	1	200	3	100	100	2	300-	Y	200	
F	3	75	2	50	25	2	200-	γ	75	
F U			2	75	25	2	100-	Y		
C	3	25	3	25	25	2	999-	Y	500	
F .	1	150	3	100	50	2	250-	Y		
F U *	· 7	50	3	10	20	2	300-	Y		≣
F ;0	11	5	33	5	5	2	35-	Y		
⊦ IG ∗	4	1	2	1	1	1	1 -	Y	1	
H	2	50	1	25	50	1	250-	Y		
ŀ	3	50	2	25	25	2	250-	Y		
k D			2	50		2	300-	Y	100	
L O			9	25		3	200-	Y		
l R	2	50	4	35	15	3	300-	Y		
F	1		1	75	25	2	500-	Y		
F F	2	300	2	75	25	2	300-	Y		
S IL	1	200	4	250	150	2	999-	Y		
T	2	1	2	1	1	2	1 -	Y		
T JN			2	75		1	700-	Y		٧

Contact Info

Compare to My CU

Backup	F3
Cancel	F7
Isolate Marked	F9
Summary	F15
More	Ent
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Member Loan Relationships

Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership range

Scoring method Both





Active 22 of 58 CUs (38%)
Marking 1

	Aggr Baland	:e	Aggr Balanc	e 1	Aggr Balance	e 2	Aggr Balance	e 3	Aggr Balance	4
Credit Union	Up To	Pts	Up To	Pts	Up To	Pts	Up To	Pts	Up To	Pts
	10.00		50.00	25	150.00	75	300.00	100	9,999,999.99	150
D	30.00	25	100.00	50	250.00	100	750.00	200	9,999,999.99	350
	30.00	25	100.00	50	250.00	100	750.00	200	9,999,999.99	350
	4.99		24.99	25	149.99	50	499.99	75	9,999,999.99	125
Ŋ	50.00	25	100.00	50	250.00	100	500.00	150	9,999,999.99	200
	25.00		75.00	300	125.00	600	1,250.00	900	9,999,999.99	900
	4.99		74.99	50	249.99	100	999.99	200	9,999,999.99	300
IJ *			99.99	100	249.99	200	9,999,999.99	300	0.00	
D	24.99	1	249.99	5	499.99	10	1,999.99	20	9,999,999.99	30
G ≉		1	250.00	1	500.00	1	750.00	1	9,999,999.99	1
	50.00	25	250.00	50	9,999,999.99	150	0.00		0.00	
	29.99	25	99.99	50	399.99	100	749.99	200	9,999,999.99	400
D	0.00		49.99	25	199.99	50	499.99	75	9,999,999.99	100
D	24.99		149.99	50	249.99	100	499.99	150	999,999.99	200
R	99.99	15	249.99	25	499.99	35	749.99	50	999,999.99	75
	50.00	25	100.00	50	250.00	75	9,999,999.99	100	0.00	
F	50.00	50	100.00	75	99,999.99	100	0.00		0.00	
L	49.99		249.99	25	499.99	50	999.99	75	9,999,999.99	100
	10.00		200.00		350.00		499.99		9,999,999.99	6
N	50.00	10	199.99	25	299.99	50	9,999,999.99	75	0.00	

Contact Info

Compare to My CU

Backup	F3
Cancel	F7
Isolate Marked	F9
Summary	F15
More	Ent
√pn)	







Self-Service Products

M Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership range

Scoring method Both



Active Marking

22 of 58 CUs (38%) 1

							Bill Payment 🔷
Credit Union	ATM	Debit Card	OTB Or Online CC	Audio Response	Online Banking	E-Statements	& Presentment
f	20	50	25	20	25	25	
f	25	50	50	50	75	75	
f	25	50	50	50	75	75	50
f	25	25	50	25	25	25	50
f U	25	50	50	50	50	50	50
(75	100	25	100	100	100	50
F	75	75	100	75	75	50	50
f U *		10	20	10	10	10	10
- -		10	20	5	10	20	30
IG *	1	1	1	1	1	1	1
H	10	10	10	10	25	25	25
H	25	25	25		25	25	
D	25	50	75	25	75	50	50
l O	25	25		25	25	25	
t IR	10	20		10	20	40	20
F	25	50		25	25	50	50
F F	25	50	100	25	50	50	50
!L		10	150	10	25	75	175
1	1	1	1	1	1	1	1
1N		50	50	50	50	50	50 🛂

Contact Info

Compare to My CU

Backup	F3				
Cancel	F7				
Isolate Marked	F9				
Summary	F15				
More	Ent				
ժրո					







Member-Elected Deposits

Show only CUs offering automated Tiered Service rewards

Mark CUs within 10 % of my Membership range

Scoring method Both





Active

22 of 58 CUs (38%)

Marking 1

	Payroll With Deposits		ACH With Deposits		AFT Transfer	AFT Loan
Credit Union	Minimum Amount/Month	Points	Minimum Amount/Month	Points	Points	Payment Points
A	600	50	600	50	25	
A ,	500	25	500	25	25	
A	500	25	500	25	25	
A	400	50	400	50	25	
A	250	25	250	25	25	10
C	500	100	500	100	100	
C F	400	100	400	100	50	75
F I ∗	100	50	100	50		
H)	500	5	500	10	10	
H i ∗	500	1	500	1	1	1
H	250	10	250	10		
H	1,000	25	1,000	25		25
H K	400	50	400	50	25	
L N			600	50		25
N :	500	20	500	20	10	10
R	500	50	500	50	50	
R R	400	50	400	50		50
S	1	51	1	51		25
T	400	3	400	3	1	
T	300	50	300	50		25 🛂

Contact Info

Compare to My CU

Backup F3 F7 Cancel Isolate Marked F9 Summary F15 More Ent 2 pm



Enhancements to the Tiered Service Program

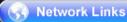
- Setting the Stage for Future Development
- "Reward" Points with Expiration Features
- Save a Stamp! Market Your Rewards Program via Regular Statements
- New Ways to Market Your Tiered Service Program Online to Members













General Configuration 2

MNCNFD

Auditing Functions

Check Processing

Back Office

ACH/Payroll Processing

Check/ATM Processing

Collection Processing

😭 Speed Sequences

Account Maintenance

Add Club Members

ATM Check Digit Calc Calc Number of Days

Calculate Check Digit

Change Printer Outque Close Memberships/Accts Collateral - VIN# Lookup

Acct Adjustment (Coded) Acct Adjustment (Full)

Configuration Functions CU*BASE Main Menu

CU*BASE Report Builder 1

CU*BASE Report Builder 2 😺

😭 Menus Marketing Configuration

- SE Inponsor Configuration
- Cru_Selling Task List Config
- Marketing Club Configuration
- Member Survey Configuration
- New/Closed Reason Codes/Comments
- Configure Misc Mbr Acct Forms
- Member In Good Standing Config

- Tiered Service Level Config

CU Pricing/Value Configuration

- Fee Income/Waiver Analysis
- Service Charge Configuration
- NSF/OD Transfer Configuration
- Misc Member Fee Totals/Update

- Deposit Item Fee Configuration
- Cashed Check Fee Configuration
- CU Printed Check Fee Config
- CU Printed Money Order Fee Conf
- Phone Transfer Fee Configuration
- Electronic Deposit Hold Config
- Transaction Management/Analysis
- Teller Check Holds Configuration
- Configure CU Non-Business Days
- Configure Sales Tax on Srvc Fees

Additional Menus

- 26 * Internet/Email Marketing
- 27 * Internet Member Services Config
- 28 * General Configuration 1



















Menu option Search for:

Speed sequence

















Tiered Service Level Configuration



F7 Cancel

Configuration Description Configure Tiered Service Level Descriptions and Point Ranges Assign Tiered Service Level Point System Assign Tiered Service Level Instant Benefits Configure Member Statement Messages Configure Reward Points Program Reset All Mem er Reward Points
Configure Tip Progress
Configure Progress
Schedule Point—Inge Changes

Change



















Tiered Service Level Configuration



Cancel F7

Configuration Description

Configure Tiered Service Level Descriptions and Point Ranges Assign Tiered Service Level Point System Assign Tiered Service Level Instant Benefits Configure Member Statement Messages Configure Reward Points Program

Reset All Member Reward Points Configure Tiered Service Online Banking Features Configure Products / Services Per Member Calculations Schedule Point Range Changes

Change







CHANGE



Backup

Cancel

More











Configure Reward Points Program





✓ Accumulate monthly Tiered Service points toward redeemable Reward Points Expire unused Reward Points after 99 months (01-98, 99=never expire)

Reward Points Statement/Summary

Statement title V.I.P. Reward Points Statement

Introduction/Marketing Message

Line 1

Thank you for your participation in the "VIP Rewards" program! We value your relationship

Line 2

with the Credit Union. To thank you for your membership and for the services you use with us, you

Line 3

F3

F7

Ent

earn Reward points and these points may redeemed for valuable service discounts, merchadise or

Line 4

other service bonuses. Ask us for a list of our current items and point requirements. THANK YOU!

Work with Reward Points Redemption Catalog





LIFETIME SUPERSTAR POINT HISTORY

Thank you for your participation in the "LIFETIME SUPERSTAR" program! We value your relationship with the credit union. To thank you for your membership, you may redeem your accumulated points for valuable prizes. Ask a member service representative for a list of current items and point requirements. THANK YOU for being a SUPERSTAR MEMBER!

ACTIVITY SUMMARY

Date	Description	Points
05/01/10	Beginning Balance	275
	Points earned/added	100
	Points redeemed/subtracted	-0
	Points expired	-0
05/31/10	Remaining Available Points	375

100 points will expire on 8/1/2010

50 points will expire on 9/1/2010

75 points will expire on 10/1/2010

















Tiered Service Level Configuration



F7 Cancel

Configuration Description

Configure Tiered Service Level Descriptions and Point Ranges Assign Tiered Service Level Point System Assign Tiered Service Level Instant Benefits Configure Member Statement Messages Configure Reward Points Program Reset All Member Reward Points Configure Tiered Service Online Banking Features Configure Prod ts / Services Per Member Calculations Schedule Point Changes

Change View





















Tiered Service Level Configuration



Cancel F7

Configuration Description

Configure Tiered Service Level Descriptions and Point Ranges Assign Tiered Service Level Point System Assign Tiered Service Level Instant Benefits Configure Member Statement Messages Configure Reward Points Program Reset All Member Reward Points Configure Tiered Service Online Banking Features Configure Products / Services Per Member Calculations

Schedule Point Range Changes



















Configuration Description Configure Tiered Service Level Descriptions and Point Ranges Assign Tiered Service Level Point System

Assign Tiered Service Level Instant Benefits

Configure Member Statement Messages Configure Reward Points Program

Reset All Member Reward Points

Session O CU*BASE GOLD - Tiered Service Online Banking Features



Include on Tiered Service points badge in online banking:

- O Available Reward Points only
 - Both monthly & available Reward Points
 - Monthly points earned only
 - None
- Allow click on points badge to show details about how points were earned
- Show automatic rewards info (waivers, etc.) in online banking
 - ✓ Include configured statement message based on the member's Tiered Service level

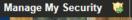
(4258)

Learn About This Feature











Print



Logout 🗵



My Messages My Accounts New Accounts

Pay My Bills

E-Statements Apply Online

Contact Us















My Accounts

Account Summary

Transfer Money

Nicknames

ACH Transactions

Checks Cleared

Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

CU*SECURE Are You Safe? Get the latest updates and tips

click here

My Accounts

Share accounts

Account	Name	Available Balance	Actual Balance	Last Transaction	Accrued Dividends
000	JOHN'S SAVINGS	<u>\$209.48</u>	\$214.48	8/19/2011	\$0.00
006	PING	\$2,096.96	\$2,096.96	8/3/2011	\$0.00
010	HOLIDAY CLUB	\$0.00	\$0.00	9/30/2009	\$0.00
011	HOLIDAY CLUB	\$0.00	\$0.00	9/30/2007	\$0.00
013	TIEBREAKERS	\$0.06	\$0.06	2/8/2011	\$0.00
251	JOHN'S HSA	\$610.10	\$610.10	8/19/2011	\$0.00

♠ Loans

Account	Name	Regular Payment	Amount Due	Due Date	Payoff Balance
400	UNSECURE LN OE	\$154.00	\$154.00	9/29/2011	\$4,744.93
551	<u>PUT PUT</u>	\$330.00	\$330.00	9/17/2011	\$7,180.91
600	PONG	\$172.00	\$0.00	9/30/2011	\$0.00

Credit Cards

Account	Name	Regular Payment	Amount Due	Due Date	Balance
850	CCCTGDAT	\$98.00	\$98.00	9/28/2011	\$4,856.06

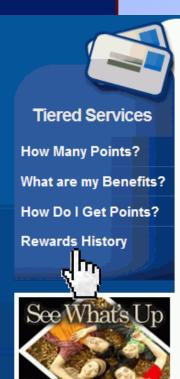
Page will timeout in 18:48

My Points

I have 45,716 Reward Points.

My last score was 1,125 points.

Click for details.



My Benefits | I'm a Corey Platinum member.

COREPLUS CU APPRECIATES YOUR BUSINESS. HERE ARE THE INSTANT BENEFITS YOU EARNED! WE HOPE YOU ENJOY THE PRODUCTS AND SERVICES COREPLUS CU OFFERS!

Special fees for ATM transactions

Free check cashing

Free credit union checks

Special rates on safe deposit box rentals

Free account transfers via a credit union phone operator

Online bill payment for \$.00/month (first 25 transactions are free)

Free ATM deposits with \$500 instant credit (3-day hold on remaining funds)

What are the benefits at each level

COREY BRONZE

Special fees for ATM transactions

Special rates on safe deposit box rentals

Online bill payment for \$7.00/month (first 10 transactions are free)

Free ATM deposits

COREY SILVER

Special fees for ATM transactions

Free check cashing

Special rates on safe deposit box rentals

Online bill payment for \$7.00/month (first 10 transactions are free)

Free ATM deposits

COREY GOLD

Special fees for ATM transactions

Free check cashing

Free credit union checks

My Points

I have 45,716 Reward Points.

My last score was 1,125 points.

Click for details



My Messages

My Accounts

New Accounts

Pay My Bills

E-Statements

Certificates

Contact Us













How Many Points?

What are my Benefits?

How Do I Get Points?

Rewards History



Reward Points Statement

You'll Love Corey Perks! Perk It Up! Reward Yourself The more you use CorePlus the more Perks you earn... Simple! Earn More, Redeem Points and Save Money!

History

Month	Description	Points Added	Points Removed	Available Points
September 2011	New Points Received for Sept.	925	0	45,716
August 2011	New Points Received for Aug.	1,125	0	44,791
July 2011	TRAVEL MUG	0	3,500	43,666
July 2011	75TH WATER BOTTLE	0	3,000	47,166
July 2011	New Points Received for July	1,125	0	50,166
June 2011	New Points Received for June	1,125	0	49,041
May 2011	RED MEMBER-OWNER POLO SHIRT	0	5,000	47,916
May 2011	New Points Received for May	1,025	0	52,916
April 2011	RED MEMBER-OWNER POLO SHIRT	0	10,000	51,891
April 2011	New Points Received for April	1,075	0	61,891

My Points

I have 45,716 Reward Points.

My last score was 1,125 points.

Click for details.



Member Selected Printed Statement Styles

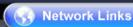
- Increase the Value of Your Member's Most Basic
 Communication
- Market Statement Styles Online















MNCNFE



Internet Member Services Config

😭 Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Check/ATM Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 😺

😭 Speed Sequences

Account Maintenance Acct Adjustment (Coded) Acct Adjustment (Full) Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque Close Memberships/Accts Collateral - VIN# Lookup

Online Banking Configuration

- 1 Online Banking VMS Configuration
- Online Banking Timeout Values
- Self-Service Fee Configuration
- Online App Loan Officer Config
- Flood PIB Default Profile Chngs
- Config PIN/PW Reset Reason Codes
- Config New User Promo Campaign

E-Statements Configuration

E-Statements Cnfg/Monthly Email

Online Ballot/Survey

- Online Ballot Config/Results Rpt
- 15 Record Mbr Vote (Online Ballot)

Bill Payment Configuration

- EasyPay Service Charge Cnfg
- 18 EasyPay Marketing Message

Printed Statement Styles

Config Styles Available to Mbrs



Additional Menus

- 25 * Share Products Configuration
- 26 * Loan Products Configuration
- 27 * General Configuration 1
- 28 * General Configuration 2
- 29 * Rate Maintenance/Mgmt Functions
- 30 * Internet/Email Communications

















Search for:

Menu option

Speed sequence









Printed Statement Styles Available to Members

CHANGE

✓ Allow members to choose style for printed statements

06

✓ Show in online banking

739.00 🔍

Corporate ID

Fee income G/L account

Fee transaction description STATEMENT STYLE FEE

Charge to dividend application GS Q

Fee waivers: Low age

Sage

High age 999

Aggregate savings

9,999,999.99

Aggregate loans 9,999,999.99

1

Waive if OTB accounts present: Credit Loan Save ATM Debit

Boxes Gray Bars Boxes; gray bars

					Styles Available to Members	
Avail	Def	Vendor	Code	Name	Description	Fee Amt
~	~	Sage	01	Standard	Standard layout	0.00
~		Sage	02	Large Print	Standard layout with larger font size	2.00
~		Sage	03	Black Bars	Transaction description column at right edge; black bar separators	2.50
✓		Sage	04	Two-Column	Two side-by-side columns	2.50
~		Sage	05	Boxes Lines	Single transaction amount column; boxes around transaction details	3.50





3.50















Network Links

Member Personal Banker



Backup F3
Cancel F7
Bypass F8

Account base	Date opened	Nov	23,	1982
	•		•	

PIB

eAlerts/eNotices

Name CHRISTOPHER MEMBER

Agreement accepted Aug 30, 2011

E-Statements 000000

Bill payment 000000

E-statements (enroll or change enrollment status)

Choose style for printed statements

Trill Payment (enroll or change enrollment status)

III Payment PIN reset

Online banking/ARU (activate, change PIN/password; view password history)

Online banking/ARU Transfer Control (update or add transfer accounts)

Personal Internet Branch (enroll or change PIB settings)

PIB password reset (change PIB password or view PIB username)

eAlerts/eNotices (subscribe or change settings; view eAlert history)

A2A account relationships (add, modify, or remove relationships)

Email address maintenance

Reset online banking security questions

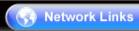
Mobile banking (view member access and mobile devices)

Debit card round up (enroll or change transfer account)

Reg E opt in/out preference







Medimer Personal Banker



Backup	F3
Cancel	F7
Bypass	F8

Account base		Date opened	Nov 23,	1982
		2	,	

Name CHRISTOPHER MEMBER

Agreement accepted Aug 30, 2011

E-Statements 000000 🖾 PIB

Bill payment 900000 meAlerts/eNotices

- E-statements (enroll or change enrollment status)
- Choose style for printed statements
- Bill Payment (enroll or change enrollment status)
- Bill Payment PIN reset
- Online banking/ARU (activate, change PIN/password; view password history)
- Online banking/ARU Transfer Control (update or add transfer accounts)
- Personal Internet Branch (enroll or change PIB settings)
- PIB password reset (change PIB password or view PIB username)
- eAlerts/eNotices (subscribe or change settings; view eAlert history)
- A2A account relationships (add, modify, or remove relationships)
- Email address maintenance
- Reset online banking security questions
- Mobile banking (view member access and mobile devices)
- Debit card round up (enroll or change transfer account)
- Reg E opt in/out preference







Choose Style for Printed Statement

CHANGE

Member

Cł

CHRISTOPHER MEMBER

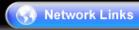
Selected style

	Style		Description	Fee
01 Standard	View	Choose	Standard layout	0.00
02 Large Print	View	Choose	Standard layout with larger font size	1.00
03 Black Bars			Transaction description column at right edge; black bar separators	2.50
04 Two-Column	🔀 View	loose	Two side-by-side columns	2.50
05 Boxes Lines	🔀 View	Choose	Single transaction amount column; boxes around transaction details	3.50
06 Boxes Gray Bar	's 🔼 View	Choose	Boxes; gray bars	3.50









Choose Style for Printed Statement

CHANGE

Member

CHRISTOPHER MEMBER

Selected style 12 Large Print

	Style		Description	Fee
01 Standard	🔀 View	Choose	Standard layout	0.00
02 Large Print	View	Choose	Standard layout with larger font size	1.00
03 Black Bars	🔀 View	Choose	Transaction description column at right edge; black bar separators	2.50
04 Two-Column	🔼 View	Choose	Two side-by-side columns	2.50
05 Boxes Lines	🔀 View	Choose	Single transaction amount column; boxes around transaction details	3.50
06 Boxes Gray Bar	s 🔼 View	Choose	Boxes; gray bars	3.50



lije.





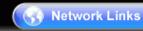












Member Personal Banker



Backup F3 F7 Cancel Bypass F8

Account base	Date opened	Nov	23,	1982
	•		•	

PIB

eAlerts/eNotices

Name CHRISTOPHER MEMBER

Agreement accepted Aug 30, 2011

E-Statements 000000

Bill payment 000000

- E-statements (enroll or change enrollment status)
- Choose style for printed statements
- Bill Payment (enroll or change enrollment status)
- Bill Payment PIN reset
- Online banking/ARU (activate, change PIN/password; view password history)
- Online banking/ARU Transfer Control (update or add transfer accounts)
- Personal Internet Branch (enroll or change PIB settings)
- PIB password reset (change PIB password or view PIB username)
- eAlerts/eNotices (subscribe or change settings; view eAlert history)
- A2A account relationships (add, modify, or remove relationships)
- Email address maintenance
- Reset online banking security questions
- Mobile banking (view member access and mobile devices)
- Debit card round up (enroll or change transfer account)
- Reg E opt in/out preference





My Site Options

My Username

My Password

My Security Questions

My Personal Information

My Overdraft Services

My Contact Options

My E-Statements
Options

My Printed Statement Options

My Printed Statement Style Options

You currently are not enrolled in e-Statements. E-Statements are available free of charge. If you are interested, you can enroll in e-Statements now!

	Name	Example 📆	Description	Fee Per Statement
0	Standard	Schwert of Aspects Schwer	Standard layout	\$0.00
0	Large Print	Relevance of Accounts Continue Continue	Standard layout with larger font size	\$1.00
		The section of the se		

My Po

I hav 0 Reward F

My last sc 340 po

Click for c

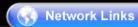
Visit Our Site



Next Suggested Product







Click For Procedures Individual Account



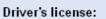


Name CHRISTOPHER MEMBER

Account#

Name ID WE Corp ID 01

I'm a VIP-PLATINUM member with 340 points! (click for more info)



**********23

Verify My ID

Contact Info	. rmatian

Contact Information Participation & Configuration

Address 4444 ANYSTREET

Print ANYCITY, MI 48888

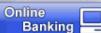
Home (555) 121-2123

Email No Email Address On File

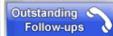
Transactio Activit	00 0











	_
Comments	F1
New Account	F5
Exit	F7
Add Cmt/Message	F9
Check Digit	F12
Names/Address	F14
Sales Tools	F15
OTB/Cards	F17
Tax File Inquiry	F18
ARU/HB Transfers	F19
Statements	F20
Nicknames	F21

	Гуре	Description Toggle Card#	Loan Payoff/ Current Balance	Loan Payment/ Net Available		IRA	P/R	ATM	Go! AFT	FRZ	TRK	Go! ACH	ODP	Go! BOX	J/O
	000	REGULAR SAVINGS	27,281.60	27,276.60	Aug 30, 2011		Y	· .	•	O	Y				
ľ	051	CHRISTMAS CLUB	0.00	0.00	0/00/00					0					
Ш	080	GROWTH SAVINGS	19,833.80	19,833.80	Aug 16, 2011					0					
н	110	CHECKING	0.00	0.00	0/00/00					0					
П	301	CERTIFICATE	20,771.75	0.00	Jan 03, 2013					0	Y				
н															
П															
н															
ш															
ΙL															

Opened Nov 23, 1982

- <u>A</u>verage ■ List
- Bump CD Rate
- Check
- <u>H</u>istory
 - Inquiry

- List
 Misc Rcpts
 Transfer
 Wire
 €
- NicknamesCC Inquiry
- Payoff Stop



Promote VIP Checking

F24

A2A History Inq















Member Tracker Tools

MNTRAK

Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Check/ATM Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 😺

😭 Speed Sequences

Account Maintenance Acct Adjustment (Coded) Acct Adjustment (Full) Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque Close Memberships/Accts Collateral - VIN# Lookup

Daily Follow-ups

1 Work With Member Follow-ups

Configuration/Misc. Processing

- Configure Tracker Types
- Configure Memo Type Codes
- Purge Tracker Records
- Configure Cross Selling Tools
- Oombine Incker Conversations
- 12 Copy Trailis to Other Member

Sales Leads and Follow-ups

- 15 Work Sales Trackers
- Generate Leads From File

Print Functions

- Print Outstanding Follow-ups
- Print Member Trackers
- 22 Cross Sales Analysis Report

Additional Menus

- 25 * Member Inquiry Functions
- 26 * Member Update Functions
- 27 * Report Functions



















Menu option Search for:

Speed sequence



















Cross Sales Tracking - Need Groups

CHANGE



Add Need	Group	F6
Cancel		F7

		Nee	d Groups
Corp ID	Group	Description	
1	10	testing	
1	15	Need Group 15	
1	20	A - K (start using 4/1/05)	
1	30	L-Z	
1	40	contests	
1	50	FCU Insurance Cross Sells	
1	70	Benefits Plus	
1	80	Mei er Reach Plus	
1	90	eር(' ' ' pcess	
		\ /	
■ <u>D</u> elete	■ M	aintenance <u>©</u> ross Sales Tasks 🛧 🔨	V















Network Links

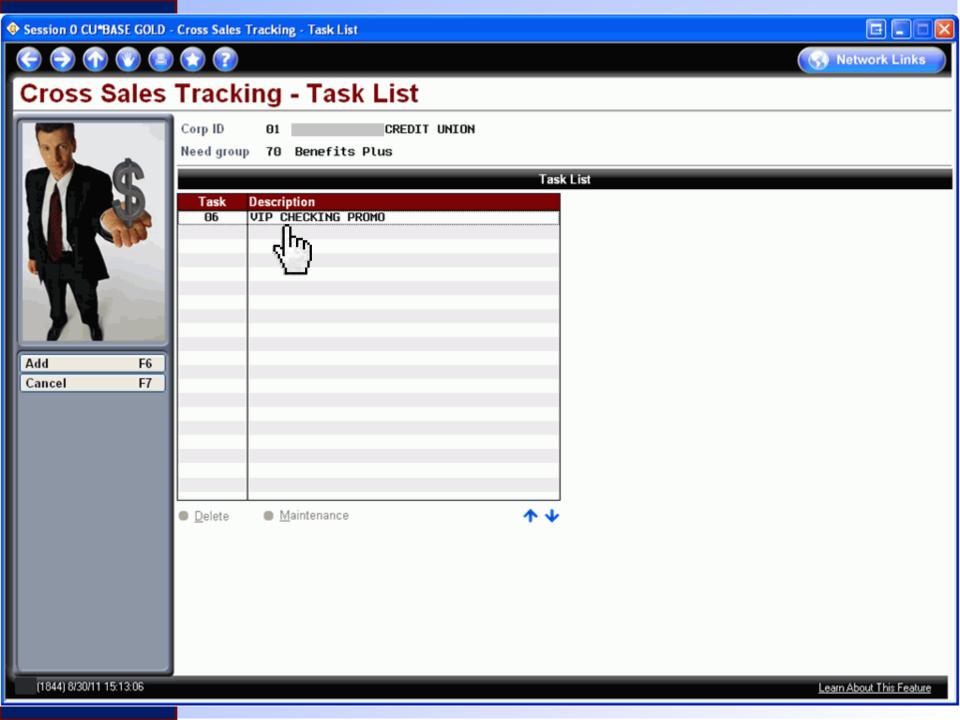
Cross Sales Tracking - Need Groups

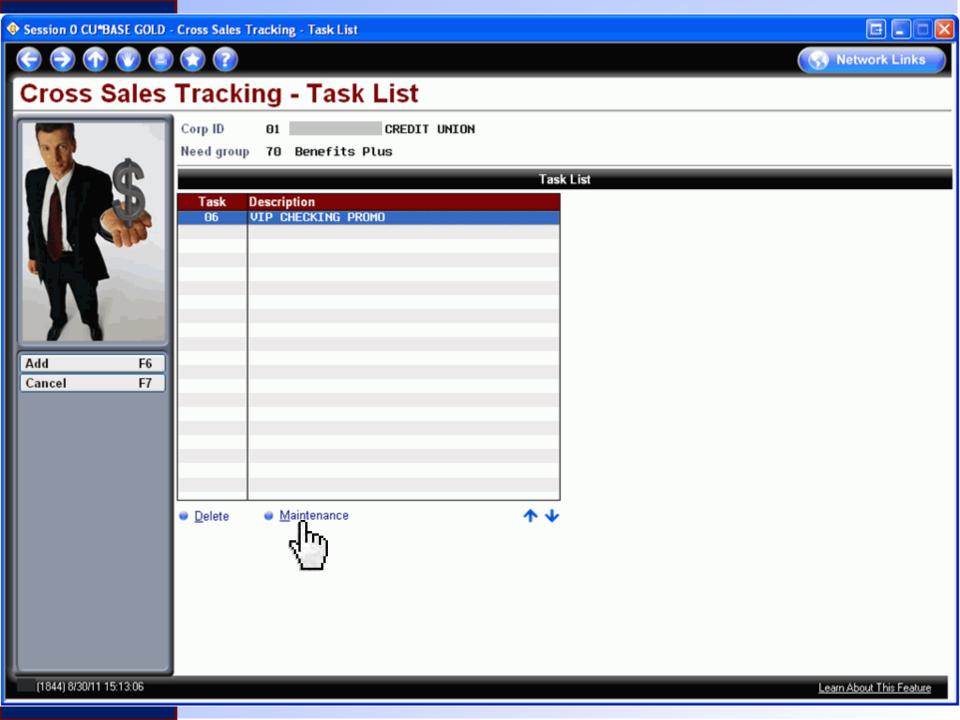




Add Need Group	F6
Cancel	F7

			Need Groups
Corp ID	Group	Description	
1	10	testing	
1	15	Need Group 15	
1	20	A - K (start using 4/1/05)	
1	30	L-Z	
1	40	contests	
1	50	FCU Insurance Cross Sells	
1	70	Benefits Plus	
1	80	Member Reach Plus	
1	90	end process	
Delete	M	aint <u>e</u> nance 👅 <u>C</u> ross Sales Tasks 📝	N W



















Cross Sales Tracking - Task Detail

Update



Backup F3 Tips F22 Need group Benefits Plus 70

Description VIP CHECKING PROMO Task# 06

Promotion expiration Sep 30, 2011 [MMDDYYYY]

✓ Use task for Next Suggested Product message Priority 01

Display message only if Tracker Memo Type code(s) present Select 03 selected

Message for employees: PROMOTE THE VIP CHECKING ACCOUNT TO

THIS MEMBER.

PROMOTE THE VIP CHECKING ACCOUNT TO THIS MEMBER.

Preview

Image files for graphical message (100 pixels high x 350 pixels wide) Image files must be JPG or BMP format. For display to employees, the files must be located in C:\cubase\gold\cu\personalization on all workstations.

VIPCHECKING. JPG

Browse...

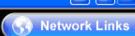
Preview



Promote VIP Checking







🗩 🚹 🖤 📵 😭 🕝

Click For Procedures Individual Account



Hold days 00 Type



	=
Verify Member	F1
Trans Override	F2
Post	F5
Misc Receipts	F8
Bal Fwd/New Mbr	F9
Bal Fwd/This Mbr	F11
Cancel	F12
Unlock # Items	F13
Sales Tools	F15
In-House Checks	F16
Outside Checks	F17
Phone Operator	F18
OTB/Cards	F19
Toggle Card#	F22

Cash	0.00
<u>O</u> utside checks 🔼	0.00
<u>I</u> n-house checks 🔼	0.00
Total funds in	0.00

Name	CHRISTOPHER MEMBER	
Account #		
Tiered Svc	level 🗨 VIP-PLATINUM	

0.00

Suppress balances

Loan Payoff Or Current Balance	Loan Payment Or Net Available	Description Toggle Nicknames	Account Type	Deposit Amount	IRA	Withdrawal Amount	IRA	Proc Code	
27,281.60	27,276.60	REGULAR SAVINGS	000	0.00		0.00		Q	•
0.00	0.00	CHRISTMAS CLUB	051	0.00				Q	
19,833.80	19,833.80	GROWTH SAVINGS	080	0.00		0.00		Q	•
0.00	0.00	CHECKING	110	0.00				Q	
20,771.75	0.00	CERTIFICATE	301					Q	•

Suppress receipt

Check cash fee

Cash back

Net total of transactions

Outside checks

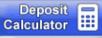


Promote VIP Checking

Total funds in 0.00









Daily Lending Efficiencies

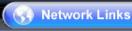
- Business Unit
- Changes to Loan Queue and Activity Tracking Dashboard
- Product Code Now Saved with Application
- Easier Access to Lending Dashboards by Management













Loan Products

MNCNFB

Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

Loan Product Configuration

- 1 Loan Category Configuration
- Variable Rate Code Configuration
- Purpose Code Configuration
- Security Code Configuration
- Collateral Type Configuration
- Loan Product Configuration
- Stock Type Configuration
- Stock/LOC Disb Value Adjustment
- Base Ratio Analysis Config
- Loan Application Text Config
- Underwriting Code Config
- 12 Business Unit Configuration



Agent/Third Party Tracking

- 16 Financial Institution Config
- Loan Denial Notices Agency Cfg
- Ln Insurance/Debt Protection Cfg
- Escrow Payee Config
- Collateral Insurance Agent Cfg
- Loan Delivery Channel Config

Collection Configuration

- Loan Classification Code Config
- Loan Fines Configuration
- Delinquent Notice Config
- Collection Parameter Config

27 * Online Credit Card Configs



















Menu option Search for:

Speed sequence

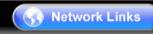


Q









Loan Category Definition

UPDATE



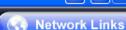
Suspend	F4
Ratio	F6
Bypass	F8
End	F10
Delete 1	F16
Pmt Controls	F17
Audio/PC Bank	F23

	•		
1	Category code 05 Corp ID 01	CREDIT UNI	[ON
W		General	Information
	Full description REAL EST	TATE LOAN	
ı	Abbreviated description REL		
ı	Business unit 12 🗨 M	ORTGAGES BUSINESS UNIT	
ı	Process type E CONSUM	MER LOAN/CLOSED END	
	Account type range Low 759	High 759	
ı	Interest rates Low 3.	.000 High 19.000	
J	Interest calculation type	0 = 365	
4	Payment calculation type	Principal and Interes	rt 🗸
1	Next payment date/deling control	Can Pay Ahead	•
	Use review date for disbursemen	its	AFT payment date control default
	Allow teller disbursements		AFT delinquency control default
1	Warn teller if different payment a	amount	Use note # control
1	☑ Include delq fine in partial pay		Allow stock to secure loan
	✓ Allow payment protection		Use the lease residual in payoff
	✓ Allow account nickname		Restrict approving loan officer from disbursing same loan
	Student Ioan after-payout category		













Lending Functions

MNLOAN

Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 😺

😭 Speed Sequences Account Maintenance

Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

Member Loan Processing

- 1 Process Member Applications
- Disburse Member Loan Funds
- Member Refinances/Extensions
- Loan Account Maintenance
- Miscellaneous Loan Maintenance
- ARU Loan App Request Inquiry

Loan Team Communication

- Work/View Application Status
- Work with TriMail
- Work with—/Calendar
- Work with Member Follow-ups
- Loan App File Verification
- 13 Loan App Statistics Inquiry

Misc. Member Service/Proc

- 15 Open Memberships/Accounts
- 16 Close Memberships/Accounts
- Prep Mortgage for Payoff Deposit
- 18 Acct Adjustments/Tran Reversals

Print Functions

- Print Loan Forms
- Print Coupons
- Print Miscellaneous Checks
- Reprint Checks
- Print Member Transaction History
- 25 * Collections Processing
- 26 Mortgage Escrows / Student Loans
- 27 * Indirect Lending/Dealer Process
- 28 * Participation Loan Processing















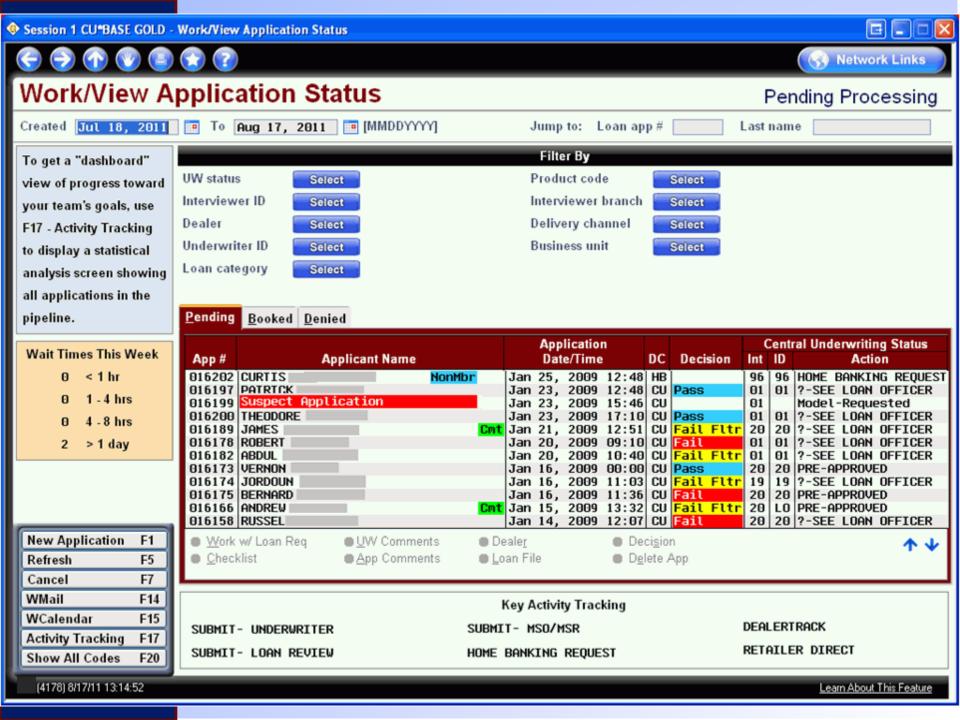




Menu option Search for:

Speed sequence

















From





Network Links

All Applications

Applications by Status



Today F1 Backup F3 AII F5 F7 Cancel Loan Category F8 Underwriter Code F9

F10

F11

F13

F14

F15 F17

Interviewer ID

Underwriter ID

Business Unit

Product Code

Dealer#

Stats

Delivery Channel F12

Branch	
Г	



99 🗨 (99 = AII)

Jul 25, 2011

To Aug 24, 2011 [MMDDYYYY]

_		
h	2	en.
Ľ	-	,,,
	F	PD





		Week 1		Week 2		Week 3	Rema	ining Weeks
Status	# Apps	Amount	# Apps	Amount	# Apps	Amount	# Apps	Amount
Pending	6	20,701	3	32,500	0	0	0	0
Denied	0	0	0	0	0	0	0	0
Booked	2	5,500	5	73,400	0	0	0	0
Total	8	26,201	8	105,900	<u>0</u>	<u>0</u>	<u></u>	0

Status	% Apps	% Amount						
Pending	75.00	79.00	37.50	30.68	0.00	0.00	0.00	0.00
Denied	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Booked	25.00	20.99	62.50	69.31	0.00	0.00	0.00	0.00

Status	Total # of Apps	Total Amount of Apps	% of All Apps	% of Total App Amount
Pending	9	53,201	56.25	40.27
Denied	0	0	0.00	0.00
Booked	7	78,900	43.75	59.72
Total	16	132,101		

Show Graph III



"Top 10" Lending Report Enhancements

- Business Unit
- Export to File
- Include/Exclude Written Off Loans
- Multiple Select button
- Participation Lending Enhancements for Reports











Collection Processing

MNCOLL

Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

Daily Collection Processing

- Work Collections
- Outstanding Follow-ups
- Classified Loan Review
- Collections Dashboard

Misc. Collection Processing

- 7 Loan Classification Update
- Enter General Member Comments

Special Collections Processing

- 13 Charge Off Savings/Checking
- Write Off Loans
- 15 * Acct Adjustments/Trans Override

Print Functions

- Print Miscellaneous Checks
- Reprint Checks
- Print Collection Delinquency
- Printe Imquency Analysis
- Print M— Member Account Forms
- Print Loan Classification Report
- Print Risk Score Analysis Report
- 23 Print Method B Delinguency Rpt

Additional Menus

- 24 * Member Inquiry Functions
- 25 * Member Update Functions
- 26 * Report Functions
- 27 * Report Builder Collections Inq.

















Menu option Search for:

Speed sequence



•



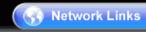








Export to file



Job queue

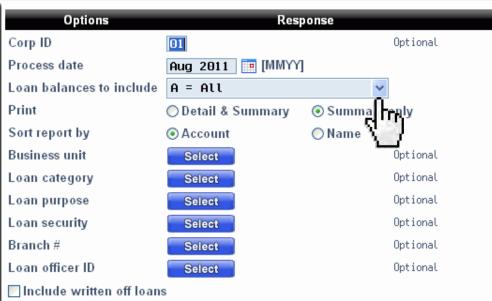
Copies 1

Printer P1

Loan Delinquency Report



Cancel F7





④





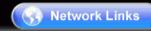






Export to file





Job queue

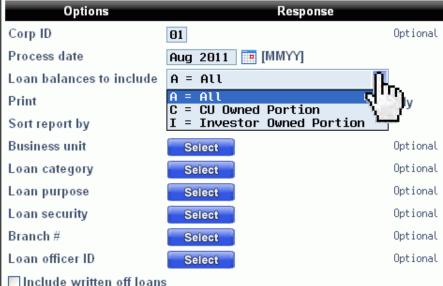
Copies 1

Printer P1

Loan Delinquency Report



Cancel F7





•











Loan officer ID

Export to file

Include written off loans

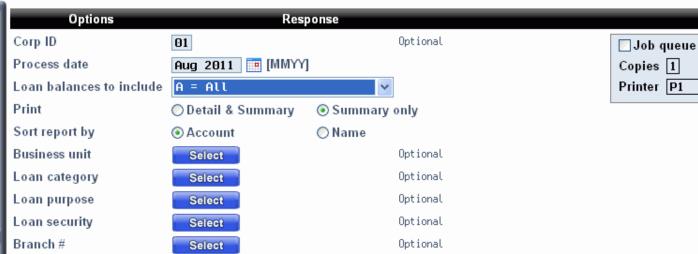
Select



Loan Delinquency Report







Optional



Participation Lending Rewrite

- New Menu! Participation Loan Processing (MNPART)
- Enhanced 360 Loan Support











Participation Loan Processing

MNPART



😭 Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

Daily Participation Processing

- Add/Maintain Participation Loans
- Review Mbr Activity on Part Lns
- Review Unfunded Loans
- Review Paid Off Loans
- Create/Post PL Payment Work File
- Create/Post G/L Journal Entries
- Member Acct Adj/Post to Cust Act

Monthly Processing

- 10 Create Monthly Gov Investor File
- 11 Accrue Interest for 360 Loans

Inquiry Options

- Participation Loan Inquiry
- 14 G/L History Inquiry

Participation Reports

- Print G/L Financial
- PLI Trial Balance
- Part Loan Analysis Report
- PLI Settlement Activity
- Rural Development Loan Detail
- PL Balance Verification Report
- Part Loan Delinquency Analysis

Participation Configuration

- Configure Participation LN Types
- Configure Investor Information
- Configure Company Codes
- Configure Settlement Calc Rtns

















Menu option Search for:

Speed sequence

Q



Credit Card Enhancements

- Credit Card and ATM/Debit Options Now on the Same Menus
- Improved Maintenance and Order Features
- Offer Credit Cards Online















ATM/Debit/Credit Card Configurations

MNCNFG

😭 Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing **CU*SPY Daily Reports**

😭 Speed Sequences

ATM/Debit/Credit Configurations

- Config ATM Service Charge Groups
- Configure No-Fee ATMs/Networks
- Configure Card Stock
- ATM Surcharge Rebate Reward Prgm

Other Credit Card Configurations

- 16 Online Credit Card Config
- Update Online CC Rate/Chrg Types
- Credit Card Skip-a-Pay Config

28 * ATM/Debit/Credit Card Processing





0



















Menu option Search for:

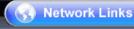
Speed sequence













Online ATM/Debit/Credit Card Processing

MNATMD

😭 Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

Daily ATM/Dbt/Crdt Card Process

- ATM/Debit Card Maintenance
- ATM/Debit Card/Activity Inquiry
- Update/Order Online Credit Cards
- Update P Tricted Credit Card #s

View ATM/Debit/Credit Configs

- 16 Vendor Config Inquiry
- BIN Config Inquiry
- Service Charge Groups Config Inq
- Card Stock Config Inquiry
- ATM Surcharge Rebate Reward Prgm

😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

ATM/Debit/Credit Card Reporting

- 10 ATM/Debit Daily Exceptions Rpt
- List Overlimit Credit Cards
- List Inactive Credit Cards
- List Duplicate Credit Cards

28 * ATM/Debit/Credit Card Configs



















Menu option Search for:

Speed sequence









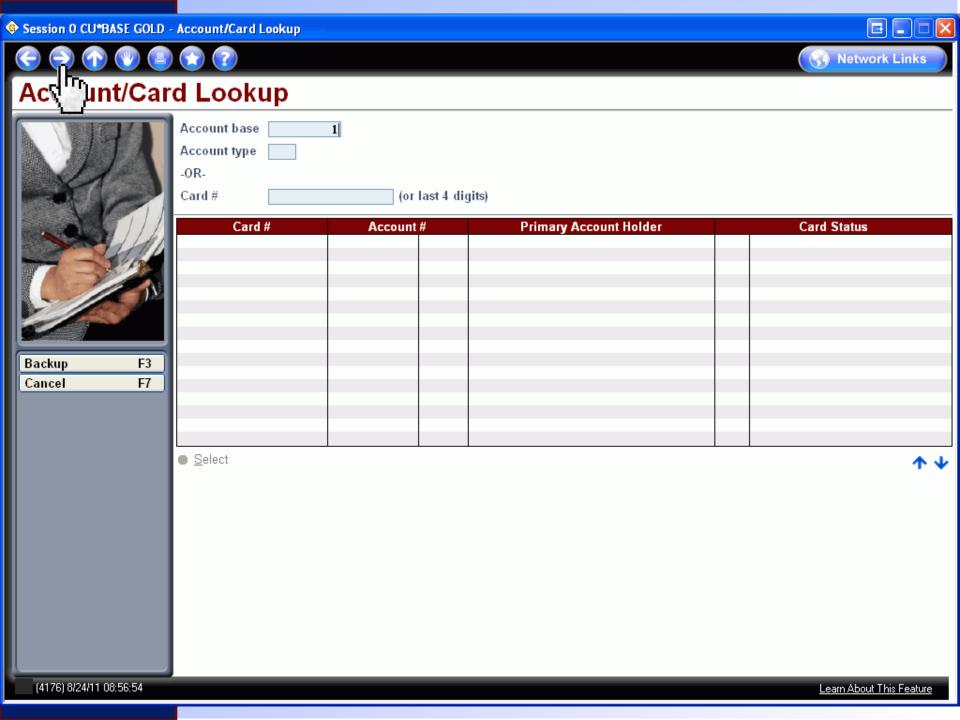
Account/Card Lookup



Backup F3 Cancel F7

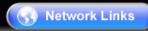


ı	Card #	Account #	Primary Account Holder	Card Status
ı				
ı				
1				
ı				
ı				
ı				
J				
ı				
ı				
ı				
	 Select 			A 1









Credit Card Maintenance

Account#

1 ANN D MEMBER

C 1#	Acct		6 16:			Last Used	Last Maint	6 15 17
Card #	Type		Card Stat	us		Date	Date	Card Description
	900	[OPEN ACTIVE STATUS	as of				VISA GOLD
][900	L I				Oct 29, 2010		MASTERCARD CLASSIC
1995 [17]	900	L I			Aug 04, 2011			VISA PLATINUM
130)	,000				Aug 16, 2011			SIMPLY PLATINUM
	900				Aug 16, 2011			VISA GOLD
	900				Aug 22, 2011			VISA GOLD
11663	900				Aug 22, 2011			VISA GOLD
	900				Aug 22, 2011			VISA GOLD
11689	900	L I	LOST ACCOUNT	as of	Aug 22, 2011		Aug 22, 2011	VISA GOLD

Card Status

■ Emboss Order/History ■ Rate Maint

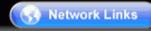
Card Inquiry

Authorized Users









Credit Card Maintenance

Account#

1 ANN D MEMBER

Card#		Acct Type			Card Sta	tus		Last Used Date	Last Maint Date	Card Description
	697	900		OPEN	ACTIVE STATUS	AS OF				VISA GOLD
!	109	900	L	LOST			Jul 26, 2011	Oct 29, 2010	Jul 26, 2011	MASTERCARD CLASSIC
•		900	L	LOST			Aug 04, 2011		Aug 04, 2011	VISA PLATINUM
•	014	900	L	LOST			Aug 16, 2011			SIMPLY PLATINUM
•		900					Aug 16, 2011			VISA GOLD
		900			ACCOUNT		Aug 22, 2011			VISA GOLD
•		900					Aug 22, 2011			VISA GOLD
•		900					Aug 22, 2011			VISA GOLD
•	689	900	L	LOST	ACCOUNT	AS OF	Aug 22, 2011		Aug 22, 2011	VISA GOLD





Rate Maint

Card Inquiry

Authorized Users





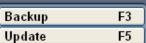






Online Credit Card Status Maintenance







ser , Y

Account#







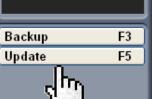






Online Credit Card Status Maintenance





Card# 1697 Description VISA GOLD Primary name ANN D MEMBER Secondary name ETHAN C MEMBER Block status OPEN ACTIVE STATUS

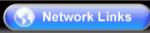
Last status change: Date 08/22/11

User ;Y

1 900







Credit Card Maintenance

Account# ANN D MEMBER

	Acct					Last Used	Last Maint		
Card #	Type		Ca	ird Status		Date	Date	Card Description	
.697	900	L	LOST ACCOUNT	AS OF	Aug 24, 2011			VISA GOLD	
j109	900	L	LOST ACCOUNT	AS OF	Jul 26, 2011	Oct 29, 2010	Jul 26, 2011	MASTERCARD CLASSIC	
)958	900	L	LOST ACCOUNT	AS OF	Aug 04, 2011		Aug 04, 2011	VISA PLATINUM	
1014	900	L	LOST ACCOUNT	AS OF	Aug 16, 2011		Aug 16, 2011	SIMPLY PLATINUM	
.580	900	L	LOST ACCOUNT	AS OF	Aug 16, 2011		Aug 16, 2011	VISA GOLD	
.598	900	L	LOST ACCOUNT	AS OF	Aug 22, 2011			VISA GOLD	
.663	900	L	LOST ACCOUNT	AS OF	Aug 22, 2011		Aug 22, 2011	VISA GOLD	
.671	900	L	LOST ACCOUNT		Aug 22, 2011			VISA GOLD	
.689	900	L	LOST ACCOUNT		Aug 22, 2011		Aug 22, 2011	VISA GOLD	

Card Status

■ Emboss Order/History ■ Rate Maint

Card Inquiry

Authorized Users



















Credit Card Configuration







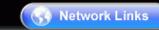












Credit Card Configuration

Select



Bin	Description
4	VISA CLASSIC
4	VISA GOLD
4 4	VISA CLASSIC (TC)
4 4 4 5	BUSINESS PLATINUM
4	VISA PLATINUM
4	SIMPLY PLATINUM
5	MASTERCARD CLASSIC
5	MASTERCARD GOLD







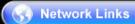












Online Card Holder Inquiry



Backup F3 Add/Update F5 Card# ***********0688 Account# 1 BUSINESS PLAT THUM Description Processor FIS

Card Configuration Block code Setup date Maint date

Block date Expiration

Maiden

Primary Card Holder

ANN D MEMBER Name SSN

Home phone -9038

Last used

Birthday

Aug 24, 1955

Work phone Score card N

Secondary Card Holder

Additional Holders

Name

Email/other

SSN

Name 3

Name 4

Name 5

Name 6

Name 7

Name 8

Name 9







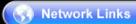












Online Card Holder Inquiry



Backup F3 F5 Add/Update

Card# Block code ***********0688 Account # 1 900 Setup date Block date Description **BUSINESS PLATINUM** Maint date Expiration

Primary Card Holder

Card Configuration

ANN D MEMBER Name

FIS

SSN Home phone

Email/other

Processor

-9038

Birthday Work phone

Last used

Aug 24, 1955

Maiden

Score card N

Secondary Card Holder

Name

SSN

Name 3 Name 4 Name 5 Name 6 Name 7 Name 8 Name 9 **Additional Holders**











8

9







Authorized User List

UPDATE



Backup F3 F5 Save Changes Cancel F7

Card# 4 Account# 1 900

Status OPEN ACTIVE STATUS

Primary

Secondary

Other name

Names Authorized To Use This Account

(Name on membership account)

(Co-borrower name on loan acct)



ANN D MEMBER

ETHAN MEMBER



Note: Changes made to Master or Non-Member records do NOT affect the names listed here (or vice versa) Note: If any cards have been ordered, be careful not to change the order in which the names appear















Authorized User List

UPDATE



Backup	F3
Save Changes	F5
Cancel	F7
4)	
<u> </u>	

Card# 4	Account #	1	900
---------	-----------	---	-----

Status OPEN ACTIVE STATUS

Names Authorized To Use This Account

Primary ANN D MEMBER (Name on membership account)

Secondary ETHAN MEMBER (Co-borrower name on loan acct)

3 Other name **JOHN MEMBER**

4 Other name

5 Other name

6 Other name

7 Other name

8 Other name

9 Other name

0

Note: Changes made to Master or Non-Member records do NOT affect the names listed here (or vice versa)

Note: If any cards have been ordered, be careful not to change the order in which the names appear





Cancel

Save/Continue

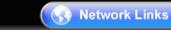




F7

Ent





Order a Card: Choose Emboss Settings

UPDATE



Account # 1 900 Card # 4

Card expiration date Sep 14, 2013

Card activation method I = Issue with activation

Card stock G0073 (*DEFAULT

- Send a new card to the member
- Send a PIN mailer to the member
- Request 3-day priority handling

of names to be embossed on the card 1 (1, 2)



(4170) 9/14/11 08:54:14





Cancel

Save/Continue





F7

Ent







Order a Card: Choose Emboss Settings

UPDATE



Account# 1 900 Card# 4

Card expiration date Sep 14, 2013

Card activation method I = Issue with activation

G0073 🔍 *DEFAULT Card stock

- Send a new card to the member
- Send a PIN mailer to the member
- Request 3-day priority handling

of names to be embossed on the card [2] (1, 2)















Order a Card: Choose Names to Emboss

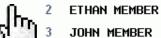


Backup	F3
Save Continue	F5
Cancel	F7
Refresh Sample	Ent

			Top Name	
Top name	1	1	ANN D MEMBER	
		2	ethan member	
		3	JOHN MEMBER	
		4		
		5		
		6		
		7		
		8		
		9		

Bottom Name

Bottom name 2 1 ANN D MEMBER



Order 00 copies of this card

My Credit Union

4613 4613 4613 4613 ANN D MEMBER ETHAN MEMBER

Expires 00/00





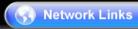












Order a Card: Choose Names to Emboss





	Top Name						
Top name	1	1	ANN D MEMBER				
		2	ETHAN C MEMBER				
		3	JOHN MEMBER				
		4					
		5					
		6					
		7					
		8					
		9					

Bottom Name

Bottom name 3 1 ANN D MEMBER
2 ETHAN MEMBER
3 JOHN MEMBER

My Credit Union

4613 4613 4613 4613 ANN D MEMBER ETHAN MEMBER

Expires 00/00

Order 🔢 copies of this card





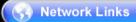












Expires 00/00

Order a Card: Choose Names to Emboss



Backup	F3
Save Continue	F5
Cancel	F7
Refresh Sample	Ent

			Top Name
Top name	1	1	ANN D MEMBER
		2	ETHAN MEMBER
		3	JOHN MEMBER
		4	
		5	
		6	
		7	
		8	
		9	

Bottom Name

Bottom name ANN D MEMBER ETHAN MEMBER JOHN MEMBER

My Credit Union

4613 4613 4613 4613 ANN D MEMBER JOHN MEMBER

Order 00 copies of this card

















Order a Card: Choose Names to Emboss



Backup	F3
Save Continue	F5
Cancel -	F7
Refresh	Ent

			Top Name	
Top name	1	1	ann d member	
		2	ethan member	
		3	JOHN MEMBER	
		4		
		5		
		6		
		7		
		8		
		9		

Bottom Name

Bottom name 1 ANN D MEMBER
2 ETHAN MEMBER
3 JOHN MEMBER

My Credit Union

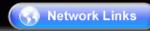
4613 4613 4613 4613 ANN D MEMBER JOHN MEMBER

Expires 00/00

Order 01 copies of this card







Emboss/Order History

Account

1 900 ANN D MEMBER

Card#

Priority			Ordered	Order Status
N	01	Card & new PIN/Mailer	Sep 14, 2011	Card Order Pending

■ Edit Pending Order

■ Delete Pending Order
■ View

Reorder Same Pattern





"Route One" to Attract More Indirect Members



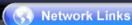


Loan Underwriter Approval Limits













Loan Products

MNCNFB

😭 Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu CU*BASE Report Builder 1 CU*BASE Report Builder 2 Extended Loan Processing 🐷

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

😭 Speed Sequences

Loan Product Configuration

- 1 Loan Category Configuration
- Variable Rate Code Configuration
- Purpose Code Configuration
- Security Code Configuration
- Collateral Type Configuration
- Loan Product Configuration
- Stock Type Configuration
- Stock/LOC Disb Value Adjustment
- Base Ratio Analysis Config
- Loan Application Text Config
- Underwriting Code Config
- 12 Busii ne Unit Configuration

Agent/Third Party Tracking

- 16 Financial Institution Config
- Loan Denial Notices Agency Cfg
- Ln Insurance/Debt Protection Cfg
- Escrow Payee Config
- Collateral Insurance Agent Cfg
- Loan Delivery Channel Config

Collection Configuration

- Loan Classification Code Config
- Loan Fines Configuration
- Delinquent Notice Config
- Collection Parameter Config

27 * Online Credit Card Configs



















Menu option Search for:

Speed sequence









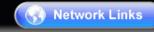












Central Underwriting Codes



Cancel F7 Centralized underwriting code

Code	Description
AA	APPROVED
AC	API LOVED - CONDITIONS
AD	APU Tred- Auto Dec.
AP	PŘ, koved
CO	COULTROFFER
CS	COSIGNER INFO ONLY
DD	DENIED
DT	DEALERTRACK
HA	HM BANKING APPROVAL
HB	HOME BANKING REQUEST
MA	MODEL APPROVED
MD	MODEL FAIL-MANUL UW
MF	MD FILTER FAIL- M UW
NT	NOT TAKEN
PC	PENDING- NEED COSIGN
PD	PENDING- INDIRECT
ΡΙ	PENDING- NEED INFO

Select

















Central Underwriting Codes



Cancel F7

Centralized	underwriting	code	AA	

Code	Description
AA	APPROVED
AC	APPROVED- CONDITIONS
AD	APPROVED- AUTO DEC.
AP	PREAPPROVED
CO	COUNTEROFFER
CS	COSIGNER INFO ONLY
DD	DENIED
DT	DEALERTRACK
HA	HM BANKING APPROVAL
HB	HOME BANKING REQUEST
MA	MODEL APPROVED
MD	MODEL FAIL-MANUL UW
MF	MD FILTER FAIL- M UW
NT	NOT TAKEN
PC	PENDING- NEED COSIGN
PD	PENDING- INDIRECT
PΙ	PENDING- NEED INFO





















Centralized Underwriting Codes



Central underwriting code AA

Туре A = Approval Description APPROVED

- Use underwriter security & approval limits
- Use interviewer security
- Record underwriter audit
- ✓ Prompt for underwriting comments
- Prompt for application comments
- Prompt for denial notice

Display sequence in status window [00] (01-06, 00=do not display)











Management Processing/Dashboards

MNMGMT



😭 Menus

ACH/Payroll Processing **Auditing Functions** Back Office Check Processing Collection Processing Configuration Functions CU*BASE Main Menu

CU*BASE Report Builder 1

CU*BASE Report Builder 2

Extended Loan Processing 🐷

😭 Speed Sequences

Account Maintenance Add Club Members ATM Check Digit Calc Calc Number of Days Calculate Check Digit Change Printer Outque As Close Memberships/Accou Collateral - VIN# Lookup Collection Processing CU*SPY Daily Reports

Processing/Forecasting Tools

- CU*BASE Employee Security
- M I⊓ber Rate Maintenance
- Di__It Base Rate Forecasting
- Div/Int Split Rate Forecasting
- Certificate Repricing Forecast
- Tiered Services Forecast

Leadership Dashboards

- 5300 Call Report Ratios Dashbrd
- 10 ARU/Online Banking Stats Dashbrd
- Budget Review/Analysis
- Check Processing Stats Dashboard
- Collections Dashboard/Summary
- Contingent Liability Analysis

- Fee Income/Waiver Dashboard
- Financial Statement Review
- Loan App Monthly Stats Comparisn
- Loan Queue Activity Tracking
- Loan/Share Trial Bal. Review
- New/Closed Accounts Dashboard
- New/Closed Memberships Dashboard
- NSF Statistics Dashboard
- Tiered Svcs Monthly Comparison
- Transaction Analysis Tools

- 28 * Review CU Configurations
- 29 * Other Management Tools



















Menu option Search for:

Speed sequence



















Employee Security Maintenance

UPDATE

Employee ID



Employee ID	Job Category	Name	Employee ID	Job Category	Name	Employee ID	Job Category	Name
91 92 93 96		CU*ANSWERS SYSTEMS SUPPO CU*ANSWERS PROGRAMMING S XTENPION (CU*ANSWERS) Onli Thanking						
EditDeleteUpdate S	Spcl Secur	Copy Update Acct Security ity	EditDeleteUpdate :	Spcl Security	Copy Update Acct Security	EditDeleteUpdate S	SpcI Security	Copy◆ ◆Update Acct Security

Menu Security	F2
Cancel	F7
CU Options	F9
DC Employees	F10
View Maint	F11



Employee IDs 89 through 99 are reserved for use by internal processes. Please DO NOT use these IDs for any credit union employees.

















Employee Security Maintenance

UPDATE

Employee ID



Employee ID	Job Category	Name
91		CU*ANSWERS SYSTEMS SUPPO
92		CU*ANSWERS PROGRAMMING S
93		XTENSION (CU*ANSWERS)
96		Online banking
		_

Employee ID	Job Category	Name		ַ
			- 1	ı



Edit

Delete

Update SpcI Security

Сору

Update Acct Security

Edit

Delete

Update SpcI Security

Сору Update Acct Security

Update SpcI Security

Menu Security F2 Cancel F7 **CU Options** F9 DC Employees F10 **View Maint** F11



Employee IDs 89 through 99 are reserved for use by internal processes. Please DO NOT use these IDs for any credit union employees.

(2767) 8/24/11 09:11:05

Learn About This Feature















Loan Underwriter Approval Limits

CHANGE



Backup F3 **Add Category** F6 Copy Limits F9 Done F10 Employee ID CU*ANSWERS PROGRAMMING SUPPORT

Category	Description	Approval Limit 20,000.00 50,000.00	Expires 99/99/9999 99/99/9999
01 92	SECURED CLOSED END MASTERCARD GOLD (R 12.6/P 1.5)	20,000.00	99/99/9999
92	MASTERCARD GOLD (R 12.6/P 1.5)	50,000.00	99/99/9999

Edit Delete View





Off Trial Balance (OTB) Enhancements

- Members Can Now View OTB Information Online
- Pay OTB Accounts via Miscellaneous Receipts
- Payments via Online Banking



My Accounts | I'm a Premium member.

\$\$\$

Print

275 Po

My Accounts

Account Summary

Transfer Money

Nicknames

ACH Transactions

Checks Cleared

Check Stop Payment

Dividend/Interest

Downloads

Share accounts

Account	Name		vailable Balance	Actual Balance	Last Transaction	Accrued 7
000	<u>SAVINGS</u>	ø,	\$2,000.90	\$2,005.90	6/29/2011	\$0.03
048	VALUE CHECKING		\$44.45	\$44.45	6/15/2011	\$0.00

Account	Name	Regular Payment	Amount Due	Due Date	Payoff Balance
710	USED VEHICLE	\$350.82	\$329.56	7/17/2011	\$10,389.38
770	KWIK CASH	\$15.00	\$15.00	7/11/2011	\$501.90
**2456	FIXED RATE 10YR	\$450.00	\$450.00	4/15/2011	\$99,350.00

Page will timeout in 16:51

Your savings federally insured to at least \$250,000 and backed by the full faith and credit of the United







Loan Information

FIXED RATE 10YR

The information shown here was last updated on 12/30/2003 12:00 AM. Account details may not immediately reflect recent transactions or other changes made to the account.

Account #: **********2456

\$\$\$

Institution/Agency:

Description: FIXED RATE 10YR MTG

Delinquent? No

Amount Past Due: \$0.00

Next Payment Due Date: 4/15/2011

Payment Amount: \$450.00

Current Balance: \$99,350.00

Disbursement Limit: \$99,350.00

Maturity Date: 4/27/2016

Last Payment Date: 4/15/2011



My Accounts

Account Summary

Transfer Money

ACH Transactions

Check Stop Payment

Dividend/Interest

Downloads

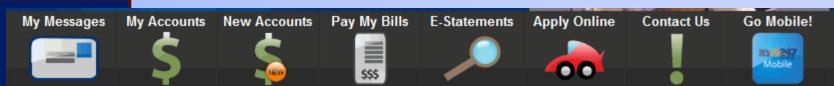
Checks Cleared

Nicknames





1 Hav 275 Po





Account Summary

Transfer Money

Nicknames

Scheduled Check **Transfers**

ACH Transactions

Checks Cleared

Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads





From here you can move money between available accounts, just complete four easy steps. Specify the timeframe of the transfer, select the source and destination accounts, and you're practically finished! All that's left is telling us how much to transfer. At any point in the process you can track your progress using the summary on the right.

Set up my transfer:

C4	Milham da		hamman?
Sien i	vvnen do	I want it to	Institute i
ocop	Triloit do	i want it to	mappen.

If you want this to happen right away, pick Right Away. Or, you can schedule it to happen at a later date and whether or not it repeats:

- Right Away
- Bi-Weekly
- Monthly
- One Time Only
- Quarterly
- Weekly

Step 2. Where am I getting the money?

Step 3. V re's it going?

Step 4. How much do I want to transfer?

Visit Our Site

for rates, hours, and more click here

Compin Moine

Memo:	
Show on the "To" account also	

What I have so far:

Print

When?

Right Away

From where?

To where?

How much?

Memo:

















My Accounts

Account Summary

Transfer Money

Nicknames

Scheduled Check Transfers

ACH Transactions

Checks Cleared

Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

Visit Our Site

for rates, hours, and more click here



Movin' my money around

From here you can move money between available accounts, just complete four easy steps. Specify the timeframe of the transfer, select the source and destination accounts, and you're practically finished! All that's left is telling us how much to transfer. At any point in the process you can track your progress using the summary on the right.

Set up my transfer:

Show on the "To" account also

Step 1. When do I want it to happen?		
Step 2. Where am I getting the money?		
Pick the account you want the money to come from: 000 - Regular Savings: \$50,880.75 051 - Christmas Club: \$12,800.03 110 - Regular Checkin: \$3,011.76 900 - Mastercard Clas: \$4,137.15		
Step 3. Where's it going?		
Step 4. How do I want to transfer?		
Memo:		

Continue with transfer

What I have so far:

When? Right Away

From where?

000 - Regular Savings: \$50.880.75

To where?

How much?

Memo:













My Accounts

Account Summary

Transfer Money

Nicknames

Scheduled Check **Transfers**

ACH Transactions

Checks Cleared

Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

Visit Our Site for rates, hours, and more click here



Movin' my money around

From here you can move money between available accounts, just complete four easy steps. Specify the timeframe of the transfer, select the source and destination accounts, and you're practically finished! All that's left is telling us how much to transfer. At any point in the process you can track your progress using the summary on the right.

Set up my transfer:

Step 1. When do I want it to happen?

Step 2. Where am I getting the money?

Step 3. Where's it going?

Pick the account where you want to put the money:

My CU accounts:

000 - Regular Savings: \$50,880.75

051 - Christmas Club: \$12,800.03

110 - Regular Checkin: \$3,011.76

900 - Mastercard Clas: \$862.85

**0002 - Investment Savi: \$1,234.56

**1234 - Investment Savi: \$15,000.00

**9876 - Fixed Rate 10yr: \$20,150.00

ch do I want to transfer? Step 4. Ho

Memo:

What I have so far:

When?

Right Away

From where?

000 - Regular Savings: \$50.880.75

To where?

How much?

Memo:





















Account Summary

Transfer Money

Nicknames

Scheduled Check **Transfers**

ACH Transactions

Checks Cleared

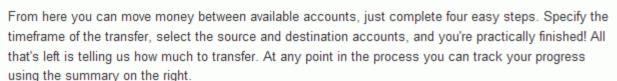
Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

Movin' my money around



Set up my transfer:

Sten 1 When do I want it to hannen?

otop ii tiiloii do i iidait it to happoiii
Step 2. Where am I getting the money?
Step 3. Where's it going?
Step 4. How much do I want to transfer?
Enter the amount you want to transfer :
4
Show on the "To" account also

What I have so far:

When? Right Away	
From where?	
000 - Regular	Savings:
\$50,880.75	
T	
To where?	
**9876 - Fixed	Rate 10yr:
	Rate 10yr:
**9876 - Fixed	Rate 10yr:

Continue with transfer

Visit Our Site

for rates, hours, and more click here

Compin Wo're

Current Scheduled Transfers

Transfer From Amount

Transfer To

Next Transfer End Date





















Account Summary

Transfer Money

Nicknames

Scheduled Check **Transfers**

ACH Transactions

Checks Cleared

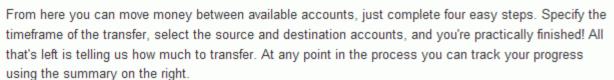
Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

Movin' my money around



Set up my transfer:

Step 1. When do I want it to happen?

Step 2. Where am I getting the money?	
Step 3. Where's it going?	
Step 4. How much do I want to transfer?	
Enter the amount you want to transfer : 450.00	
Memo:	
Show on the "To" account also	

What I have so far:

When?
Right Away
From where?
000 - Regular Savings:
\$50,880.75
To where?
**9876 - Fixed Rate 10yr
\$20,150.00
How much?
\$450.00
Memo:

Visit Our Site

for rates, hours, and more click here

Compin Moine

Current Scheduled Transfers



Next Transfer End Date

Transfer From Amount

Transfer To

Continue with transfer

















My Accounts

Account Summary

Transfer Money

Nicknames

Scheduled Check **Transfers**

ACH Transactions

Checks Cleared

Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

Movin' my money around

From here you can move money between available accounts, just complete four easy steps. Specify the timeframe of the transfer, select the source and destination accounts, and you're practically finished! All that's left is telling us how much to transfer. At any point in the process you can track your progress using the summary on the right.

So far, so good! One more step and you're done!

When?

Right Away

From where?

000 - Regular Savings: \$50,880.75

To where?

**9876 - Fixed Rate 10yr: \$20,150.00

How much?

\$450.00

Memo:

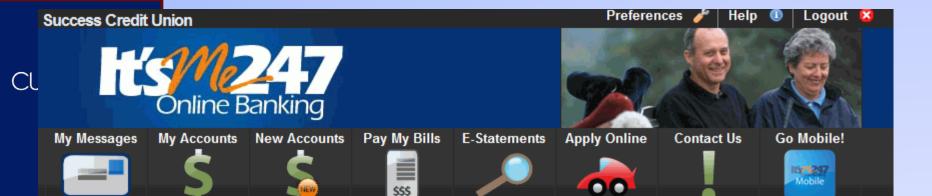
Back Accept tre

Current Scheduled Transfers

Visit Our Site for rates, hours, and more click here

Comp in Moine

Next Transfer **End Date** Transfer To **Transfer From** Frequency Amount Option Date Patricia Saeger -Patricia Saeger -No End \$100.00 Monthly 7/8/2011





Movin' my money around



My Accounts

Account Summary

Transfer Money

Nicknames

Scheduled Check **Transfers**

ACH Transactions

Checks Cleared

Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

From here you can move money between available accounts, just complete four easy steps. Specify the timeframe of the transfer, select the source and destination accounts, and you're practically finished! All that's left is telling us how much to transfer. At any point in the process you can track your progress using the summary on the right.

Transfer completed!

\$450.00 Transfer amount:

000 - Regular Savings: \$50,880.75 Transfer from:

\$50,440.75 New balance:

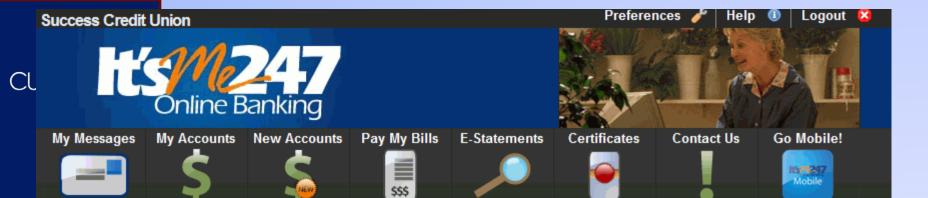
\$50,430.75 New available balance:

**9876 - Fixed Rate 10yr: \$20,150.00 Transfer to:

Perform another transfer

Current Scheduled Transfers

Next Transfer **End Date** Transfer From Transfer To Amount Frequency



2

Account Details

Print

My Accounts

Account Summary

Transfer Money

Nicknames

Scheduled Check Transfers

ACH Transactions

Checks Cleared

Check Stop Payment

Check Withdrawal

Dividend/Interest

Downloads

View history for:

000 - REGULAR SAVINGS



Show search options

Transaction History

Date	Description	Amount	Balance
06/23/2011	PC CU TRANSFER FIXED RATE 10YR MTG ACCT# **9876	(\$450.00)	\$50,440.75
08/12/2011	TEST OTB CODE SAVINGS TEST ACCT# **1234 FOR \$100.00	\$0.00	\$50,890.75
08/11/2011	REV. TEST PHONE	\$10.00	\$50,890.75
08/11/2011	TEST PHONE SAVINGS TEST ACCT# **0002	(\$10.00)	\$50,880.75
08/10/2011	TEST OTB CODE FIXED RATE 10YR MTG ACCT# **5678	(\$10.00)	\$50,890.75
08/10/2011	ENTRY FEES	(\$1.00)	\$50,900.75
	TEST ATD CARE		



And more...

- Coming Soon: Mobile Text!
- Check Processing Now Consistent with ACH Processing for Stop Payments
- Social Security Number Search Returns to Inquiry Phone and Teller
- Indicator Shows that Privacy Controls are "On"
- Automated ANR Scoring Lowers ANR Levels
- Rate Benefit Consistent with Dividend Payment
- Menu/Speed Sequences Get an Update
- Check out over two pages of Miscellaneous Items!



Questions?



How can I share this information at my credit union to further train staff?



Digging Deeper

- Resources available
 - http://www.cuanswers.com/client_reference.php for CU*BASE reference materials
 - http://www.cuanswers.com/client_reference_itsme.php
 for It's Me 247 reference materials
 - http://www.cuanswers.com/doc/gold/gold.htm for CU*BASE GOLD online help
 - http://www.cuanswers.com/doc/stepbystep/stepbystep.ht
 m#welcome.htm for Show Me the Steps Help



Thank you for attending!

